April 2023

Allendale Market Insights

# Allendale

APRIL 2023

Apr 2022

UNDER CONTRACT

UNITS SOLD

Apr 2022

Apr 2022

Apr 2022

\$897K \$725K 2 \$832K \$832K 9 Median Median Total Average Total Average Properties Price Price Properties Price Price -19% -24% -36% -12% -71% -21% Decrease From Decrease From Decrease From Decrease From Decrease From Decrease From

**Property Statistics** 

Apr 2022

Apr 2022

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	10	15	-33%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$832,500	\$1,095,786	-24.0%
	# OF CONTRACTS	9	14	-35.7%
	NEW LISTINGS	11	13	-15%
Houses	AVERAGE DOM	6	13	-54%
	% OF ASKING PRICE	106%	103%	
	AVERAGE SOLD PRICE	\$950,000	\$1,181,917	-20%
	# OF CONTRACTS	6	11	-45%
	NEW LISTINGS	9	12	-25%
Condo/Co-op/TH	AVERAGE DOM	13	28	-54%
	% OF ASKING PRICE	103%	97%	
	AVERAGE SOLD PRICE	\$715,000	\$579,000	23%
	# OF CONTRACTS	3	3	0%
	NEW LISTINGS	2	1	100%

# Allendale

#### APRIL 2023

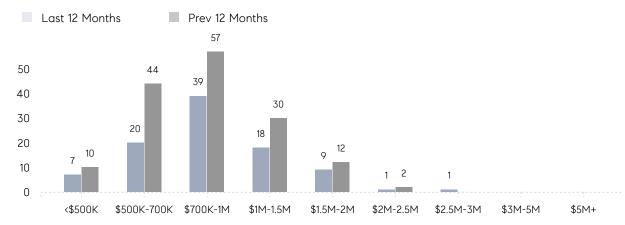
#### Monthly Inventory





## Contracts By Price Range

## Listings By Price Range



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April 2023

Alpine Market Insights

## Alpine

#### APRIL 2023

UNDER CONTRACT

2 Total Properties



23%

Apr 2022

\$2.4M Median Price

100%

Increase From Apr 2022

Increase From Apr 2022

23% Increase From 0%

Properties

UNITS SOLD

1

Total

Change From Apr 2022

0%

Change From

Apr 2022

\$2.2M

Average Price

> 0% Change From Apr 2022

\$2.2M

Median

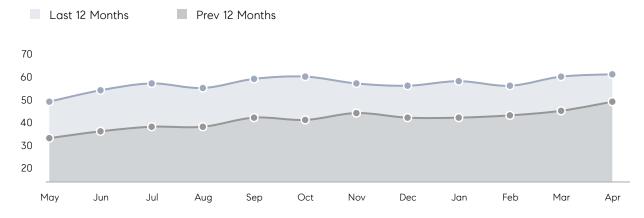
Price

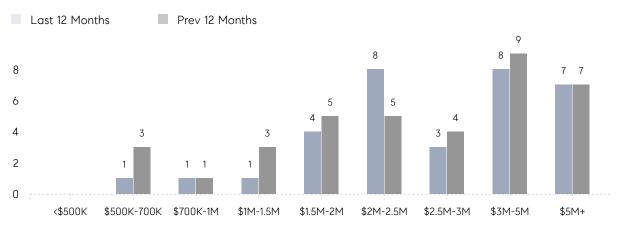
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	94	424	-78%
	% OF ASKING PRICE	100%	90%	
	AVERAGE SOLD PRICE	\$2,240,000	\$2,250,000	-0.4%
	# OF CONTRACTS	2	1	100.0%
	NEW LISTINGS	4	9	-56%
Houses	AVERAGE DOM	94	424	-78%
	% OF ASKING PRICE	100%	90%	
	AVERAGE SOLD PRICE	\$2,240,000	\$2,250,000	0%
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	4	9	-56%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Alpine

### APRIL 2023

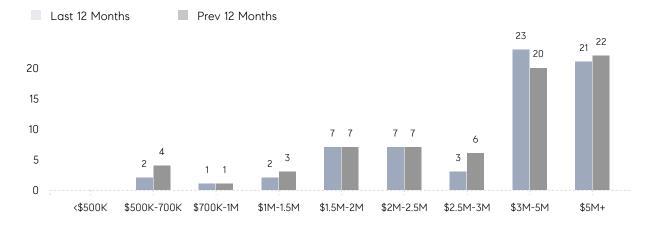
### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



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April 2023

Andover Borough Market Insights

# Andover Borough

APRIL 2023

#### UNDER CONTRACT

UNITS SOLD

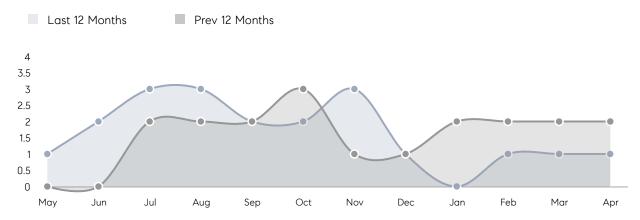
0	-	-	0	_	-
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
0%	_	_	0%	_	_
Change From					
Apr 2022					

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0.0%
	NEW LISTINGS	0	1	0%
Houses	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	1	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Andover Borough

APRIL 2023

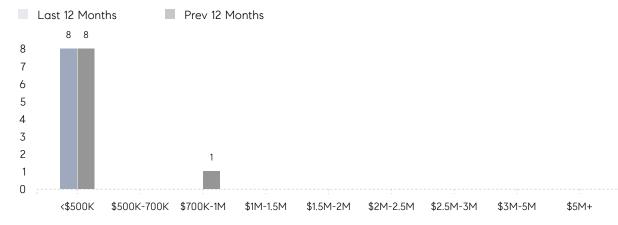
#### Monthly Inventory



### Contracts By Price Range



### Listings By Price Range



Compass New Jersey Market Report

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April 2023

# Andover Township Market Insights

# Andover Township

APRIL 2023

#### UNDER CONTRACT

UNITS SOLD

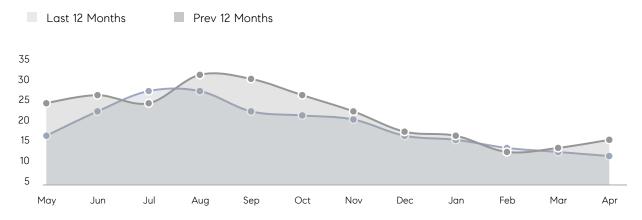
0	-	-	0	-	_
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
0%	_	-	0%	-	-
Change From					
Apr 2022					

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	-	49	-
	% OF ASKING PRICE	-	101%	
	AVERAGE SOLD PRICE	-	\$513,317	-
	# OF CONTRACTS	0	13	0.0%
	NEW LISTINGS	1	16	-94%
Houses	AVERAGE DOM	-	57	-
	% OF ASKING PRICE	-	102%	
	AVERAGE SOLD PRICE	-	\$577,980	-
	# OF CONTRACTS	0	12	0%
	NEW LISTINGS	1	13	-92%
Condo/Co-op/TH	AVERAGE DOM	-	10	-
	% OF ASKING PRICE	-	95%	
	AVERAGE SOLD PRICE	-	\$190,000	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	3	0%

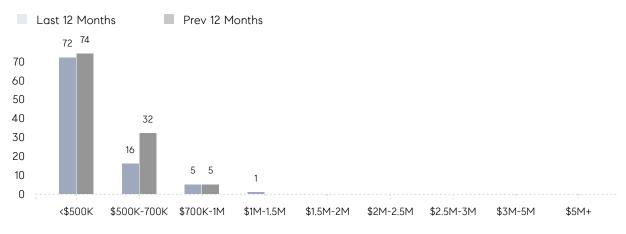
# Andover Township

APRIL 2023

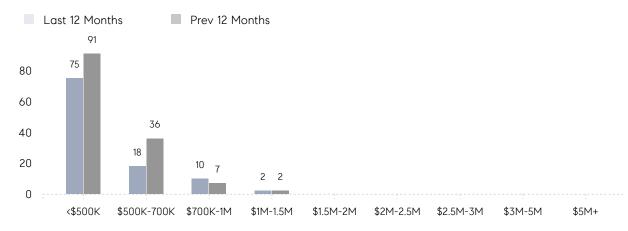
### Monthly Inventory



### Contracts By Price Range



### Listings By Price Range



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April 2023

# Basking Ridge Market Insights

# Basking Ridge

APRIL 2023

UNDER CONTRACT

23 Total

Properties



\$719K Median Price

-14%

-34%

Decrease From Apr 2022

-6% Decrease From Apr 2022

Decrease From Apr 2022 -20%

Properties

UNITS SOLD

28

Total

Decrease From Increase From Apr 2022 Apr 2022

14% 49%

\$863K

Average

Price

Increase From Apr 2022

\$700K

Median

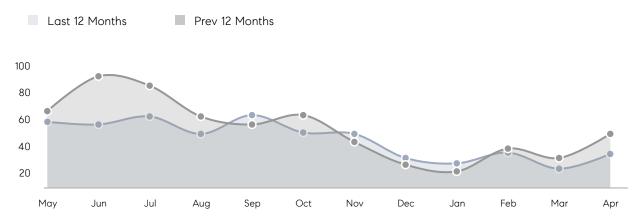
Price

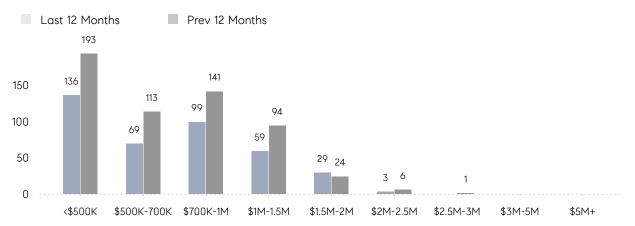
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	28	23	22%
	% OF ASKING PRICE	102%	104%	
	AVERAGE SOLD PRICE	\$863,321	\$758,226	13.9%
	# OF CONTRACTS	23	35	-34.3%
	NEW LISTINGS	38	57	-33%
Houses	AVERAGE DOM	35	36	-3%
	% OF ASKING PRICE	102%	105%	
	AVERAGE SOLD PRICE	\$1,136,618	\$1,362,769	-17%
	# OF CONTRACTS	10	24	-58%
	NEW LISTINGS	23	36	-36%
Condo/Co-op/TH	AVERAGE DOM	16	16	0%
	% OF ASKING PRICE	103%	104%	
	AVERAGE SOLD PRICE	\$440,955	\$400,995	10%
	# OF CONTRACTS	13	11	18%
	NEW LISTINGS	15	21	-29%

# Basking Ridge

APRIL 2023

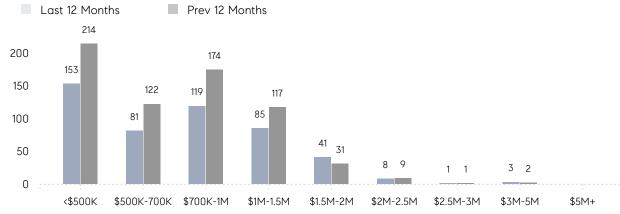
#### Monthly Inventory





### Contracts By Price Range

## Listings By Price Range



Sources: Garden State MLS, Hudson MLS, NJ MLS

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April 2023

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## Bay Head Market Insights

# Bay Head

APRIL 2023

UNDER CONTRACT

1 Total Properties



Apr 2022

\$1.3M Median Price

0% Change From Apr 2022

-26% -26% Decrease From

Decrease From Apr 2022

-50% Decrease From

UNITS SOLD

2

Total

Properties

Increase From Apr 2022 Apr 2022

65% 100%

\$1.8M

Average Price

> Increase From Apr 2022

\$1.8M

Median

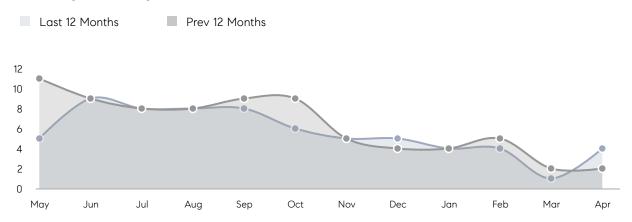
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	17	50	-66%
	% OF ASKING PRICE	104%	99%	
	AVERAGE SOLD PRICE	\$1,805,000	\$1,092,000	65.3%
	# OF CONTRACTS	1	1	0.0%
	NEW LISTINGS	4	1	300%
Houses	AVERAGE DOM	17	99	-83%
	% OF ASKING PRICE	104%	98%	
	AVERAGE SOLD PRICE	\$1,805,000	\$1,525,000	18%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	4	1	300%
Condo/Co-op/TH	AVERAGE DOM	-	2	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$659,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Bay Head

APRIL 2023

### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



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April 2023

Bayonne Market Insights

## Bayonne

APRIL 2023

UNDER CONTRACT

UNITS SOLD

14

Total

Properties

\$394K \$419K 14 Median Total Average Properties Price Price -12% -9% -42%

Decrease From Decrease From Apr 2022

Apr 2022

Decrease From Apr 2022

-39% Decrease From

Increase From Apr 2022 Apr 2022

8% Increase From Apr 2022

\$408K

Median

Price

\$399K

Average

Price

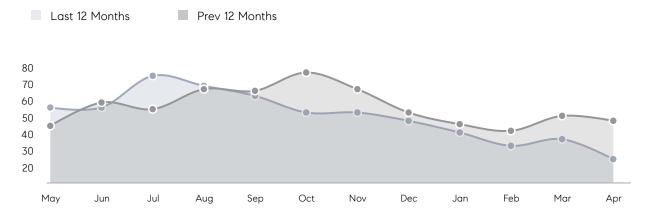
7%

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	25	31	-19%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$399,536	\$372,814	7.2%
	# OF CONTRACTS	14	24	-41.7%
	NEW LISTINGS	16	30	-47%
Houses	AVERAGE DOM	27	37	-27%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$447,300	\$432,815	3%
	# OF CONTRACTS	8	19	-58%
	NEW LISTINGS	9	23	-61%
Condo/Co-op/TH	AVERAGE DOM	20	19	5%
	% OF ASKING PRICE	94%	98%	
	AVERAGE SOLD PRICE	\$280,125	\$260,313	8%
	# OF CONTRACTS	6	5	20%
	NEW LISTINGS	7	7	0%

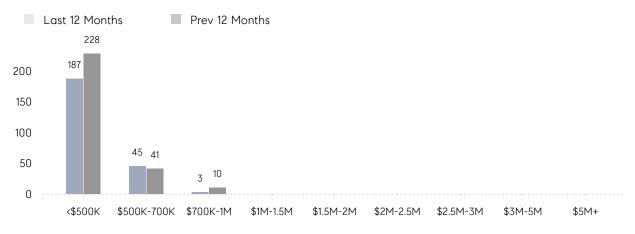
## Bayonne

#### APRIL 2023

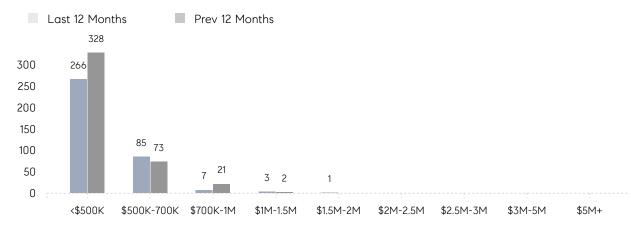
### Monthly Inventory



### Contracts By Price Range



### Listings By Price Range



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April 2023

# Bedminster Market Insights

## Bedminster

APRIL 2023

UNDER CONTRACT

14 Total Properties



\$500K Median Price

-22%

Decrease From Decrease From Apr 2022

-64% 10% Apr 2022

Increase From Apr 2022

Properties 11%

10

Total

UNITS SOLD

Increase From Apr 2022

29% 5% Increase From

Average

Apr 2022

Price

\$600K \$472K

Median

Price

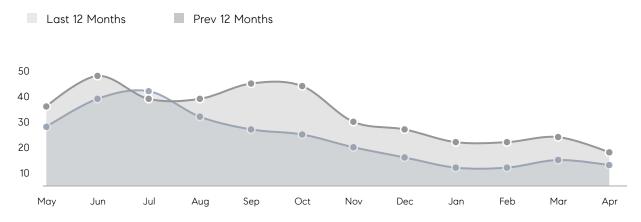
Increase From Apr 2022

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	24	41	-41%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$600,000	\$464,569	29.2%
	# OF CONTRACTS	14	18	-22.2%
	NEW LISTINGS	13	16	-19%
Houses	AVERAGE DOM	59	23	157%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$1,042,333	\$807,500	29%
	# OF CONTRACTS	6	6	0%
	NEW LISTINGS	3	3	0%
Condo/Co-op/TH	AVERAGE DOM	9	43	-79%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$410,429	\$421,703	-3%
	# OF CONTRACTS	8	12	-33%
	NEW LISTINGS	10	13	-23%

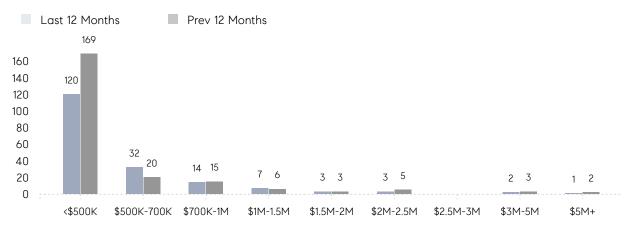
## Bedminster

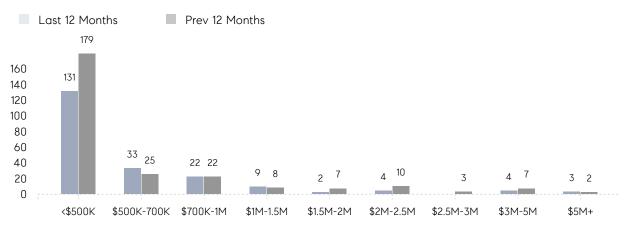
APRIL 2023

### Monthly Inventory



### Contracts By Price Range





### Listings By Price Range

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April 2023

# Belleville Market Insights

# Belleville

APRIL 2023

UNDER CONTRACT

26 Total Properties



\$359K Median Price

-10% Decrease From Apr 2022

12% Increase From Apr 2022 3% Increase From Apr 2022 Properties

18

Total

UNITS SOLD

Decrease From Apr 2022 Apr 2022

9%

\$350K

Average Price

> Increase From Apr 2022

\$365K

Median

18%

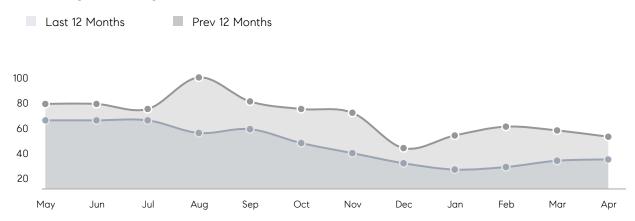
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	23	34	-32%
	% OF ASKING PRICE	104%	104%	
	AVERAGE SOLD PRICE	\$350,278	\$321,702	8.9%
	# OF CONTRACTS	26	29	-10.3%
	NEW LISTINGS	32	31	3%
Houses	AVERAGE DOM	26	38	-32%
	% OF ASKING PRICE	106%	106%	
	AVERAGE SOLD PRICE	\$425,900	\$424,875	0%
	# OF CONTRACTS	18	17	6%
	NEW LISTINGS	23	20	15%
Condo/Co-op/TH	AVERAGE DOM	19	31	-39%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$255,750	\$250,548	2%
	# OF CONTRACTS	8	12	-33%
	NEW LISTINGS	9	11	-18%

# Belleville

#### APRIL 2023

### Monthly Inventory



### Contracts By Price Range



### Listings By Price Range



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April 2023

# Bergenfield Market Insights

# Bergenfield

APRIL 2023

UNDER CONTRACT

16 Total Properties



\$533K Median Price

-36%

Apr 2022

0% Decrease From Change From Apr 2022

9% Increase From Apr 2022

-85%

Properties

UNITS SOLD

3

Total

-9% Decrease From Apr 2022 Apr 2022

3% Decrease From

\$490K \$495K

Average Price

Median

Price

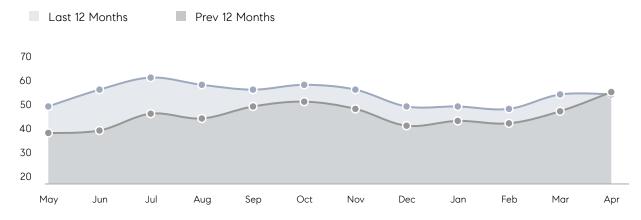
Increase From Apr 2022

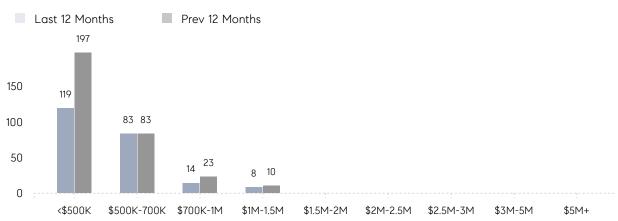
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	26	30	-13%
	% OF ASKING PRICE	100%	104%	
	AVERAGE SOLD PRICE	\$490,667	\$541,525	-9.4%
	# OF CONTRACTS	16	25	-36.0%
	NEW LISTINGS	16	33	-52%
Houses	AVERAGE DOM	26	33	-21%
	% OF ASKING PRICE	100%	105%	
	AVERAGE SOLD PRICE	\$490,667	\$579,472	-15%
	# OF CONTRACTS	14	24	-42%
	NEW LISTINGS	15	33	-55%
Condo/Co-op/TH	AVERAGE DOM	-	7	-
	% OF ASKING PRICE	-	102%	
	AVERAGE SOLD PRICE	-	\$200,000	-
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	1	0	0%

# Bergenfield

APRIL 2023

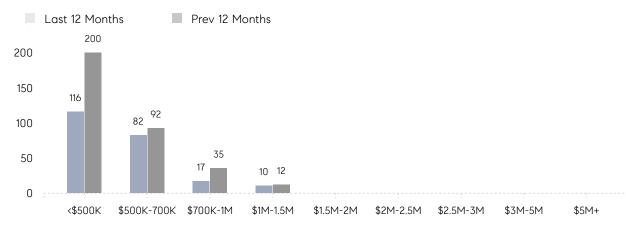
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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 COMPASS

April 2023

Berkeley Heights Market Insights

# Berkeley Heights

APRIL 2023

UNDER CONTRACT

UNITS SOLD

Apr 2022

Apr 2022

Apr 2022

<b>13</b> Total Properties	<b>\$721K</b> Average Price	<b>\$639K</b> Median Price	6 Total Properties	\$836K Average Price	<b>\$725K</b> Median Price
-35%	-3%	-7%	-57%	18%	14%
Decrease From	Decrease From	Decrease From	Decrease From	Increase From	Increase From

Property Statistics

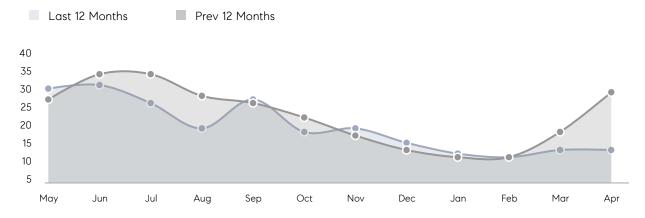
Apr 2022 Apr 2022 Apr 2022

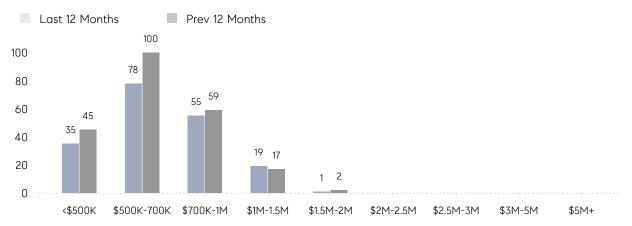
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	23	42	-45%
	% OF ASKING PRICE	107%	103%	
	AVERAGE SOLD PRICE	\$836,667	\$710,964	17.7%
	# OF CONTRACTS	13	20	-35.0%
	NEW LISTINGS	15	32	-53%
Houses	AVERAGE DOM	26	45	-42%
	% OF ASKING PRICE	107%	103%	
	AVERAGE SOLD PRICE	\$922,000	\$737,269	25%
	# OF CONTRACTS	10	17	-41%
	NEW LISTINGS	10	30	-67%
Condo/Co-op/TH	AVERAGE DOM	12	7	71%
	% OF ASKING PRICE	108%	106%	
	AVERAGE SOLD PRICE	\$410,000	\$369,000	11%
	# OF CONTRACTS	3	3	0%
	NEW LISTINGS	5	2	150%

# Berkeley Heights

APRIL 2023

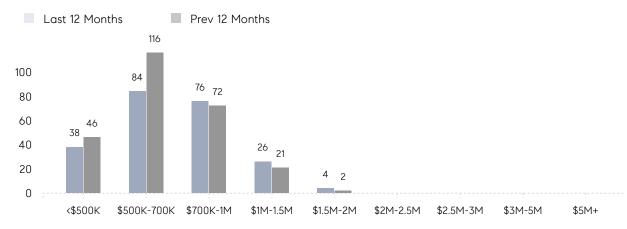
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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April 2023

# Bernardsville Market Insights

## Bernardsville

APRIL 2023

UNDER CONTRACT

14 Total Properties



\$1.0M Median Price

-30% Decrease From Apr 2022

8% Increase From Apr 2022 48% Increase From Apr 2022 -65%

Properties

UNITS SOLD

6

Total

Decrease From Apr 2022

-8% -8% Decrease From Decrease Apr 2022 Apr 202

Average Price

\$944K \$770K

Median

Price

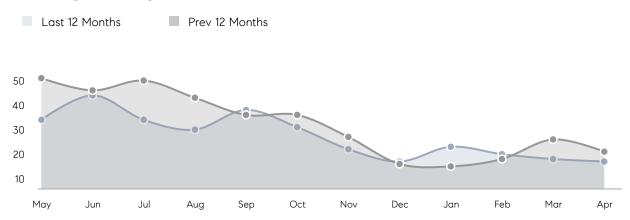
Decrease From Apr 2022

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	13	100	-87%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$944,917	\$1,029,215	-8.2%
	# OF CONTRACTS	14	20	-30.0%
	NEW LISTINGS	16	19	-16%
Houses	AVERAGE DOM	13	71	-82%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$944,917	\$1,058,577	-11%
	# OF CONTRACTS	13	18	-28%
	NEW LISTINGS	16	18	-11%
Condo/Co-op/TH	AVERAGE DOM	-	324	-
	% OF ASKING PRICE	-	95%	
	AVERAGE SOLD PRICE	-	\$809,000	-
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	0	1	0%

## Bernardsville

APRIL 2023

#### Monthly Inventory





#### Contracts By Price Range



### Listings By Price Range

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COMPASS

April 2023

# Bloomfield Market Insights

# Bloomfield

APRIL 2023

UNDER CONTRACT

26 Total

Properties

\$470K Average Price

\$495K Median Price

-16% Decrease From Change From Apr 2022

1% Apr 2022

3% Increase From Apr 2022

Total Properties

20

UNITS SOLD

-37% Decrease From Apr 2022 Apr 2022

32% 21% Increase From

\$553K

Average Price

> Increase From Apr 2022

\$544K

Median

Price

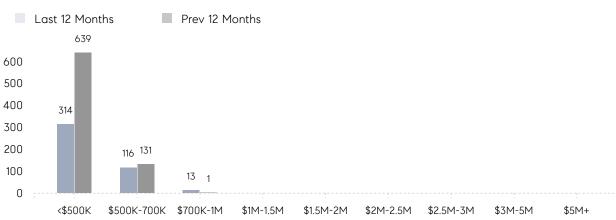
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	26	29	-10%
	% OF ASKING PRICE	106%	105%	
	AVERAGE SOLD PRICE	\$553,400	\$418,109	32.4%
	# OF CONTRACTS	26	31	-16.1%
	NEW LISTINGS	32	42	-24%
Houses	AVERAGE DOM	26	23	13%
	% OF ASKING PRICE	106%	108%	
	AVERAGE SOLD PRICE	\$571,211	\$513,595	11%
	# OF CONTRACTS	19	28	-32%
	NEW LISTINGS	27	37	-27%
Condo/Co-op/TH	AVERAGE DOM	26	39	-33%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$215,000	\$235,818	-9%
	# OF CONTRACTS	7	3	133%
	NEW LISTINGS	5	5	0%

# Bloomfield

#### APRIL 2023

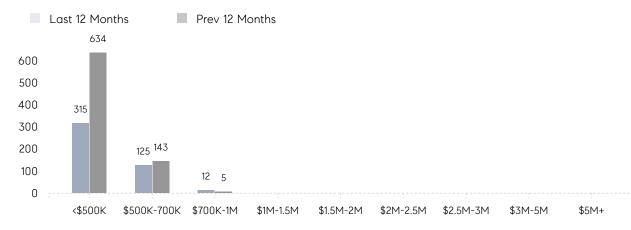
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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April 2023

Bogota Market Insights

### Bogota

APRIL 2023

UNDER CONTRACT

5 Total Properties



\$552K Median Price

0% Change From Apr 2022 39% Increase From Apr 2022 23% Increase From Apr 2022 Properties

6

Total

UNITS SOLD

Increase From Apr 2022 -1% 2% Change From Increa

\$470K

Average Price

Apr 2022

Increase From Apr 2022

\$475K

Median

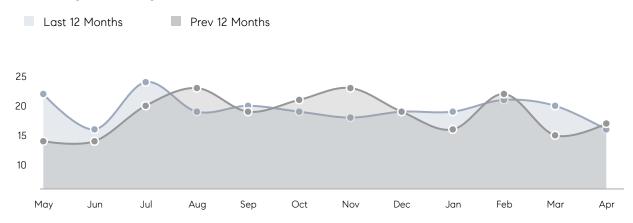
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	36	27	33%
	% OF ASKING PRICE	100%	106%	
	AVERAGE SOLD PRICE	\$470,167	\$474,800	-1.0%
	# OF CONTRACTS	5	5	0.0%
	NEW LISTINGS	2	5	-60%
Houses	AVERAGE DOM	36	27	33%
	% OF ASKING PRICE	100%	106%	
	AVERAGE SOLD PRICE	\$470,167	\$474,800	-1%
	# OF CONTRACTS	5	4	25%
	NEW LISTINGS	2	4	-50%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	1	0%

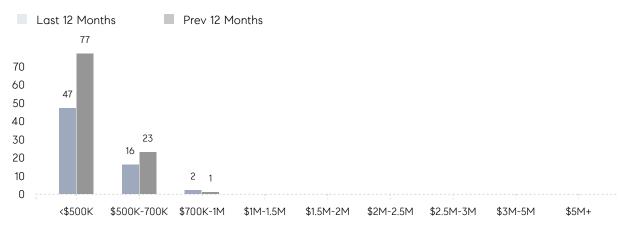
## Bogota

#### APRIL 2023

#### Monthly Inventory



#### Contracts By Price Range



#### Listings By Price Range



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April 2023

### Boonton Market Insights

### Boonton

APRIL 2023

UNDER CONTRACT

UNITS SOLD

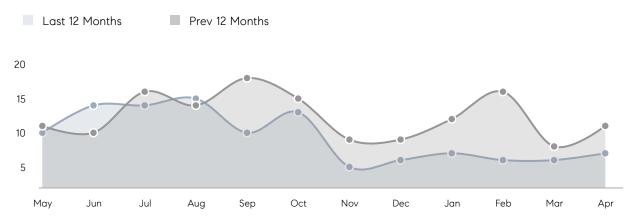
<b>4</b>	\$562K	\$562K	<b>8</b>	\$496K	\$487K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
<b>0%</b>	-3%	<b>-8%</b>	<b>-27%</b>	4%	1%
Change From	Decrease From	Decrease From	Decrease From	Increase From	Change From
Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	35	23	52%
	% OF ASKING PRICE	104%	105%	
	AVERAGE SOLD PRICE	\$496,844	\$478,227	3.9%
	# OF CONTRACTS	4	4	0.0%
	NEW LISTINGS	9	7	29%
Houses	AVERAGE DOM	35	26	35%
	% OF ASKING PRICE	104%	106%	
	AVERAGE SOLD PRICE	\$496,844	\$470,563	6%
	# OF CONTRACTS	4	4	0%
	NEW LISTINGS	9	6	50%
Condo/Co-op/TH	AVERAGE DOM	-	14	-
	% OF ASKING PRICE	-	104%	
	AVERAGE SOLD PRICE	-	\$498,667	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	1	0%

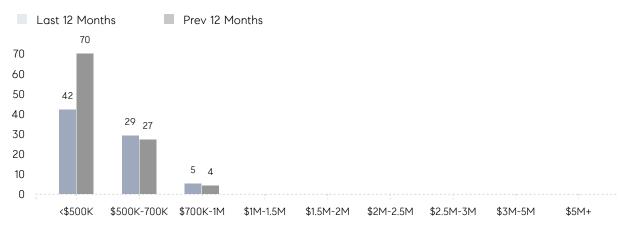
### Boonton

#### APRIL 2023

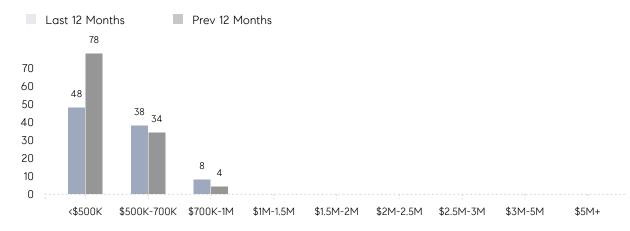
#### Monthly Inventory



#### Contracts By Price Range



#### Listings By Price Range



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COMPASS

April 2023

## Boonton Township Market Insights

# Boonton Township

APRIL 2023

UNDER CONTRACT

UNITS SOLD

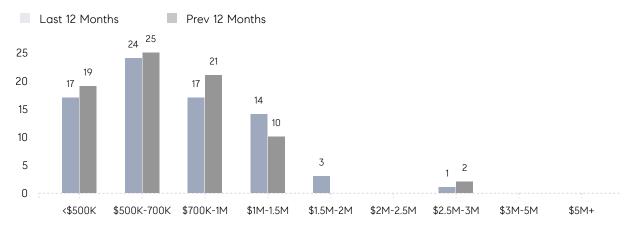
7	\$861K	\$829K	<b>3</b>	<b>\$758K</b>	<b>\$625K</b>
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
40%	-15%	51%	-50%	0%	-4%
Increase From	Decrease From	Increase From	Decrease From	Change From	Decrease From
Apr 2022					

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	21	11	91%
	% OF ASKING PRICE	94%	105%	
	AVERAGE SOLD PRICE	\$758,333	\$758,833	-0.1%
	# OF CONTRACTS	7	5	40.0%
	NEW LISTINGS	7	12	-42%
Houses	AVERAGE DOM	21	12	75%
	% OF ASKING PRICE	94%	104%	
	AVERAGE SOLD PRICE	\$758,333	\$856,250	-11%
	# OF CONTRACTS	6	4	50%
	NEW LISTINGS	7	9	-22%
Condo/Co-op/TH	AVERAGE DOM	-	8	-
	% OF ASKING PRICE	-	107%	
	AVERAGE SOLD PRICE	-	\$564,000	-
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	0	3	0%

# Boonton Township

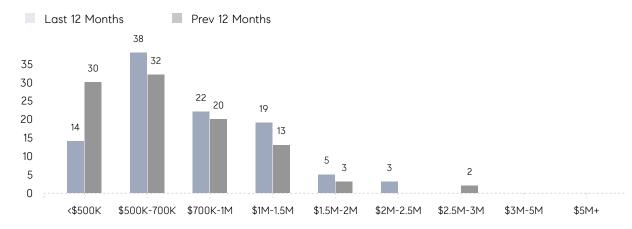
#### APRIL 2023





#### Contracts By Price Range

#### Listings By Price Range



Sources: Garden State MLS, Hudson MLS, NJ MLS

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April 2023

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Branchburg Market Insights

## Branchburg

APRIL 2023

UNDER CONTRACT

11 Total Properties \$561K Average Price

-62% Decrease From Apr 2022

15% Increase From Apr 2022

7% Increase From Apr 2022

\$519K

Median

Price

Properties

9

Total

UNITS SOLD

-47% 23% Decrease From Apr 2022 Increase From Apr 2022

21% Increase From Apr 2022

Median

Price

\$580K

\$613K

Average

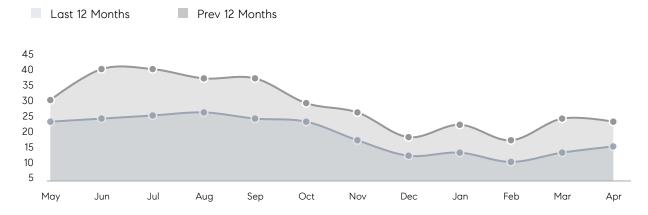
Price

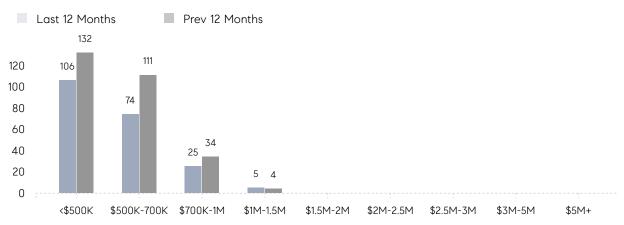
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	18	141	-87%
	% OF ASKING PRICE	104%	103%	
	AVERAGE SOLD PRICE	\$613,989	\$499,602	22.9%
	# OF CONTRACTS	11	29	-62.1%
	NEW LISTINGS	17	29	-41%
Houses	AVERAGE DOM	20	52	-62%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$677,986	\$570,500	19%
	# OF CONTRACTS	7	15	-53%
	NEW LISTINGS	10	17	-41%
Condo/Co-op/TH	AVERAGE DOM	11	203	-95%
	% OF ASKING PRICE	110%	103%	
	AVERAGE SOLD PRICE	\$390,000	\$449,974	-13%
	# OF CONTRACTS	4	14	-71%
	NEW LISTINGS	7	12	-42%

# Branchburg

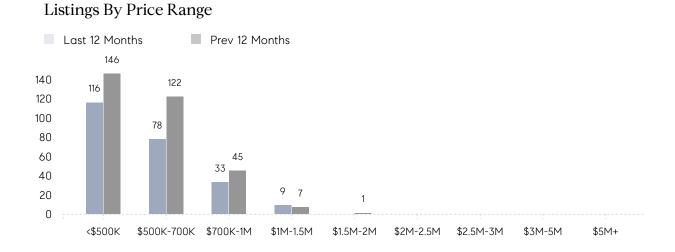
APRIL 2023

#### Monthly Inventory





#### Contracts By Price Range



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April 2023

# Bridgewater Market Insights

## Bridgewater

APRIL 2023

UNDER CONTRACT

38 Total Properties \$689K Average Price

\$654K Median Price

-3% Decrease From Increase From Apr 2022

9% Apr 2022

12% Increase From Apr 2022

-35%

Properties

UNITS SOLD

30

Total

Decrease From Increase From Apr 2022 Apr 2022

\$617K

Average

Price

11%

5% Increase From Apr 2022

Median

Price

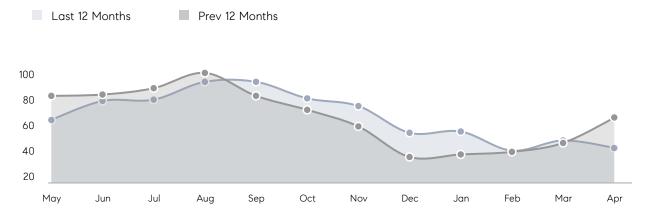
\$561K

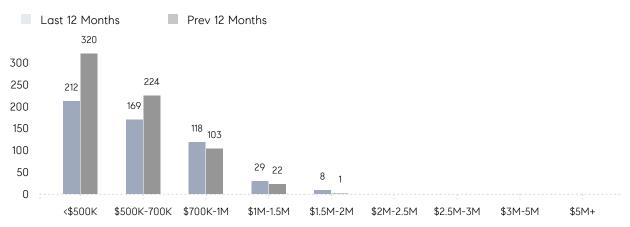
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	21	30	-30%
	% OF ASKING PRICE	106%	105%	
	AVERAGE SOLD PRICE	\$617,533	\$554,243	11.4%
	# OF CONTRACTS	38	39	-2.6%
	NEW LISTINGS	37	62	-40%
Houses	AVERAGE DOM	23	36	-36%
	% OF ASKING PRICE	106%	105%	
	AVERAGE SOLD PRICE	\$665,636	\$601,408	11%
	# OF CONTRACTS	31	32	-3%
	NEW LISTINGS	28	48	-42%
Condo/Co-op/TH	AVERAGE DOM	16	13	23%
	% OF ASKING PRICE	107%	104%	
	AVERAGE SOLD PRICE	\$485,250	\$404,173	20%
	# OF CONTRACTS	7	7	0%
	NEW LISTINGS	9	14	-36%

## Bridgewater

APRIL 2023

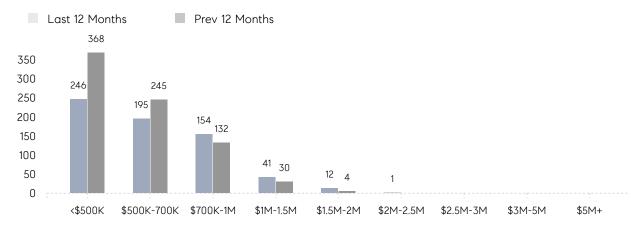
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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April 2023

Byram Market Insights

### Byram

APRIL 2023

#### UNDER CONTRACT

UNITS SOLD

0	-	_	0	-	-
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
0%	_	-	0%	_	_
Change From					
Apr 2022					

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	-	31	-
	% OF ASKING PRICE	-	108%	
	AVERAGE SOLD PRICE	-	\$477,143	-
	# OF CONTRACTS	0	9	0.0%
	NEW LISTINGS	0	11	0%
Houses	AVERAGE DOM	-	31	-
	% OF ASKING PRICE	-	108%	
	AVERAGE SOLD PRICE	-	\$477,143	-
	# OF CONTRACTS	0	9	0%
	NEW LISTINGS	0	11	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Byram

#### APRIL 2023

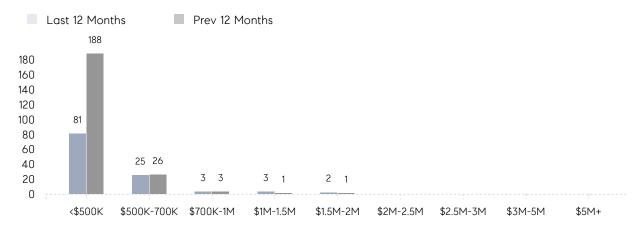
#### Monthly Inventory





### Contracts By Price Range

#### Listings By Price Range



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April 2023

Caldwell Market Insights

# Caldwell

APRIL 2023

UNDER CONTRACT

13 Total Properties



\$549K Median Price

30% Increase From Apr 2022 17% Increase From Apr 2022 19% Increase From Apr 2022 Properties

6

Total

UNITS SOLD

Increase From Apr 2022 37% 5% Increase From Increa

\$633K

Average

Apr 2022

Price

Increase From Apr 2022

\$525K

Median

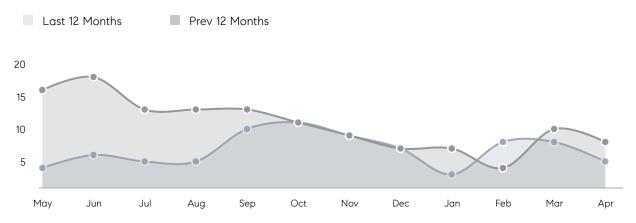
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	14	14	0%
	% OF ASKING PRICE	108%	115%	
	AVERAGE SOLD PRICE	\$633,380	\$462,000	37.1%
	# OF CONTRACTS	13	10	30.0%
	NEW LISTINGS	9	9	0%
Houses	AVERAGE DOM	9	15	-40%
	% OF ASKING PRICE	116%	121%	
	AVERAGE SOLD PRICE	\$928,829	\$525,500	77%
	# OF CONTRACTS	8	6	33%
	NEW LISTINGS	3	6	-50%
Condo/Co-op/TH	AVERAGE DOM	17	13	31%
	% OF ASKING PRICE	105%	105%	
	AVERAGE SOLD PRICE	\$485,656	\$335,000	45%
	# OF CONTRACTS	5	4	25%
	NEW LISTINGS	6	3	100%

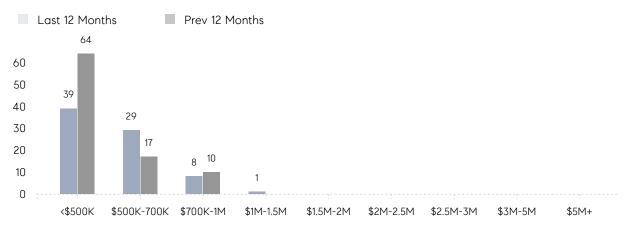
# Caldwell

#### APRIL 2023

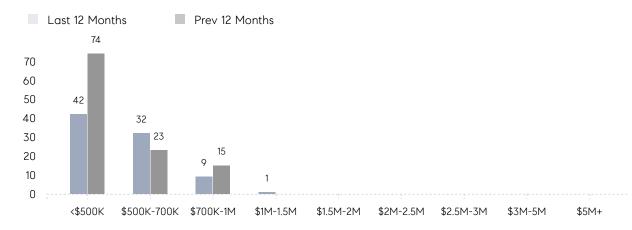
#### Monthly Inventory



#### Contracts By Price Range



#### Listings By Price Range



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April 2023

Carlstadt Market Insights

### Carlstadt

APRIL 2023

UNDER CONTRACT

UNITS SOLD

\$408K \$408K 2 \$425K \$425K 2 Median Median Total Average Total Average Price Properties Price Price Properties Price -10% -23% -23% 0% 100% -10%

Change From Apr 2022

Decrease From Decrease From Apr 2022 Apr 2022

Increase From Apr 2022

Decrease From

Apr 2022

Decrease From Apr 2022

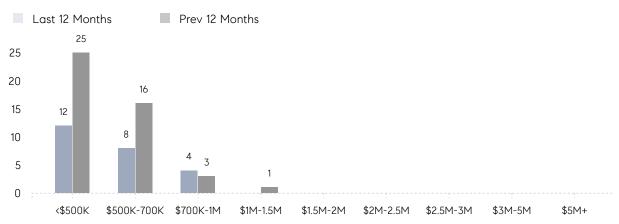
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	150	13	1,054%
	% OF ASKING PRICE	88%	111%	
	AVERAGE SOLD PRICE	\$425,625	\$471,000	-9.6%
	# OF CONTRACTS	2	2	0.0%
	NEW LISTINGS	1	0	0%
Houses	AVERAGE DOM	150	13	1,054%
	% OF ASKING PRICE	88%	111%	
	AVERAGE SOLD PRICE	\$425,625	\$471,000	-10%
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	1	0	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

### Carlstadt

#### APRIL 2023

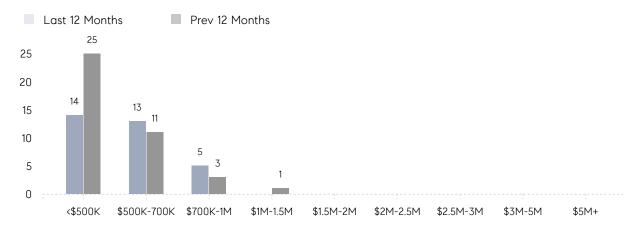
#### Monthly Inventory





### Contracts By Price Range

#### Listings By Price Range



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/ / / / COMPASS

April 2023

/

### Cedar Grove Market Insights

### Cedar Grove

APRIL 2023

UNDER CONTRACT

8 Total Properties \$631K Average Price

-53% Decrease From Change From Apr 2022

0% Apr 2022

Increase From Apr 2022

\$587K

Median

Price

1%

-9% Decrease From

UNITS SOLD

10

Total

Properties

Increase From Apr 2022 Apr 2022

\$704K

Average Price

11%

21% Increase From Apr 2022

\$668K

Median

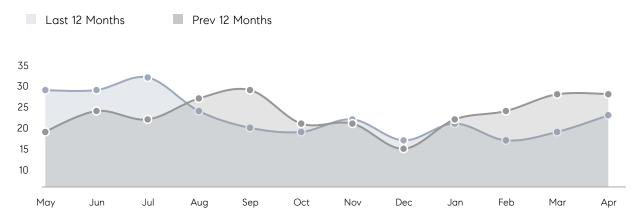
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	40	12	233%
	% OF ASKING PRICE	105%	102%	
	AVERAGE SOLD PRICE	\$704,194	\$632,773	11.3%
	# OF CONTRACTS	8	17	-52.9%
	NEW LISTINGS	14	19	-26%
Houses	AVERAGE DOM	51	13	292%
	% OF ASKING PRICE	105%	102%	
	AVERAGE SOLD PRICE	\$763,470	\$645,429	18%
	# OF CONTRACTS	6	12	-50%
	NEW LISTINGS	10	14	-29%
Condo/Co-op/TH	AVERAGE DOM	13	10	30%
	% OF ASKING PRICE	105%	103%	
	AVERAGE SOLD PRICE	\$565,883	\$610,625	-7%
	# OF CONTRACTS	2	5	-60%
	NEW LISTINGS	4	5	-20%

### Cedar Grove

APRIL 2023

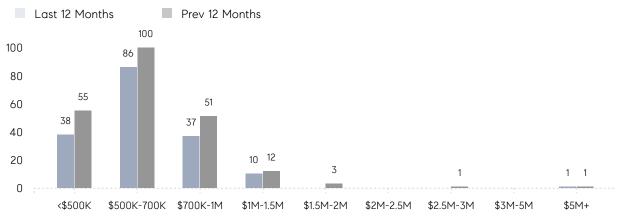
#### Monthly Inventory





### Contracts By Price Range

Listings By Price Range



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COMPASS

April 2023

# Cedar Knolls Market Insights

### Cedar Knolls

APRIL 2023

UNDER CONTRACT

UNITS SOLD

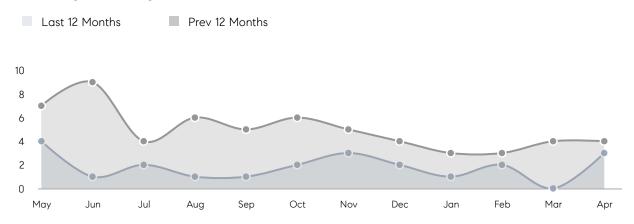
3 \$599K \$477K \$583K 2 \$477K Median Median Total Total Average Average Price Properties Price Price Properties Price 0% -57% -10% 9% 7% 7% Decrease From Decrease From Increase From Change From Increase From Increase From Apr 2022 Apr 2022 Apr 2022 Apr 2022 Apr 2022 Apr 2022

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	23	12	92%
	% OF ASKING PRICE	107%	104%	
	AVERAGE SOLD PRICE	\$477,500	\$445,000	7.3%
	# OF CONTRACTS	3	7	-57.1%
	NEW LISTINGS	6	7	-14%
Houses	AVERAGE DOM	29	12	142%
	% OF ASKING PRICE	109%	104%	
	AVERAGE SOLD PRICE	\$435,000	\$445,000	-2%
	# OF CONTRACTS	3	5	-40%
	NEW LISTINGS	4	5	-20%
Condo/Co-op/TH	AVERAGE DOM	16	-	-
	% OF ASKING PRICE	104%	-	
	AVERAGE SOLD PRICE	\$520,000	-	-
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	2	2	0%

### Cedar Knolls

APRIL 2023

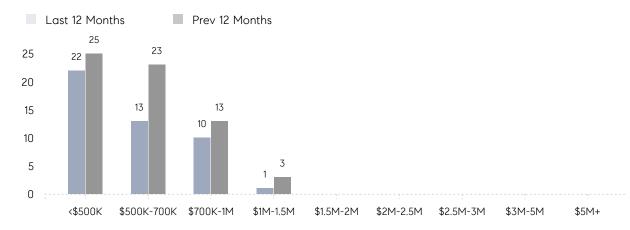
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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April 2023

Chatham Borough Market Insights

# Chatham Borough

APRIL 2023

UNDER CONTRACT

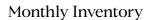
UNITS SOLD

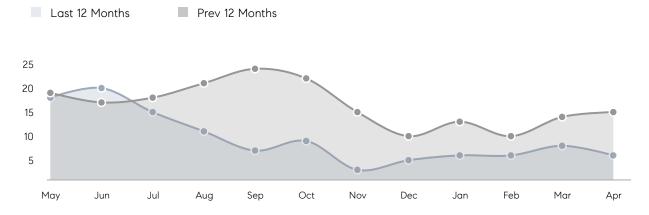
<b>8</b>	<b>\$1.0M</b>	<b>\$862K</b>	<b>4</b>	\$937K	<b>\$817K</b>
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-38%	6%	5%	-67%	-2%	-8%
Decrease From	Increase From	Increase From	Decrease From	Decrease From	Decrease From
Apr 2022					

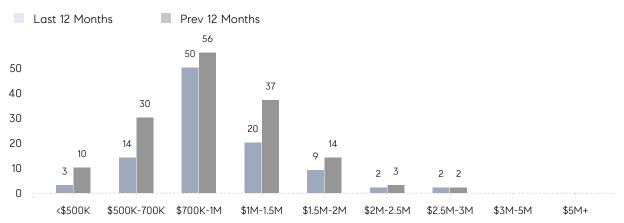
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	27	26	4%
	% OF ASKING PRICE	108%	109%	
	AVERAGE SOLD PRICE	\$937,472	\$958,667	-2.2%
	# OF CONTRACTS	8	13	-38.5%
	NEW LISTINGS	8	17	-53%
Houses	AVERAGE DOM	27	26	4%
	% OF ASKING PRICE	108%	109%	
	AVERAGE SOLD PRICE	\$937,472	\$958,667	-2%
	# OF CONTRACTS	7	13	-46%
	NEW LISTINGS	7	16	-56%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	1	1	0%

# Chatham Borough

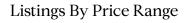
APRIL 2023







### Contracts By Price Range





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COMPASS

April 2023

### Chatham Township Market Insights

# Chatham Township

APRIL 2023

UNDER CONTRACT

14 Total Properties



5%

\$1.3M Median Price

-39% Decrease From Apr 2022

1% Increase From Apr 2022

Change From Apr 2022

-40%

UNITS SOLD

9

Total

Properties

Decrease From Increase From Apr 2022 Apr 2022

30%

\$1.3M

Average

Price

150% Increase From Apr 2022

\$1.1M

Median

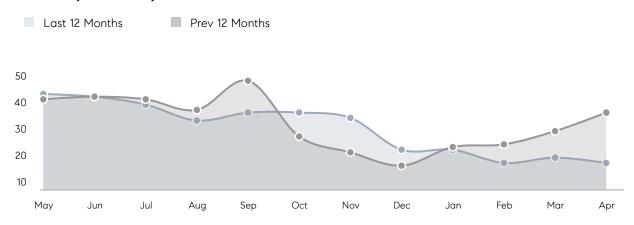
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	30	26	15%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$1,331,028	\$1,023,050	30.1%
	# OF CONTRACTS	14	23	-39.1%
	NEW LISTINGS	18	33	-45%
Houses	AVERAGE DOM	42	41	2%
	% OF ASKING PRICE	98%	103%	
	AVERAGE SOLD PRICE	\$1,630,400	\$1,752,250	-7%
	# OF CONTRACTS	11	19	-42%
	NEW LISTINGS	13	26	-50%
Condo/Co-op/TH	AVERAGE DOM	16	15	7%
	% OF ASKING PRICE	108%	103%	
	AVERAGE SOLD PRICE	\$956,813	\$536,917	78%
	# OF CONTRACTS	3	4	-25%
	NEW LISTINGS	5	7	-29%

# Chatham Township

APRIL 2023

#### Monthly Inventory





### Contracts By Price Range

#### Listings By Price Range



Sources: Garden State MLS, Hudson MLS, NJ MLS

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COMPASS

April 2023

### Chester Borough Market Insights

# Chester Borough

APRIL 2023

UNDER CONTRACT

UNITS SOLD

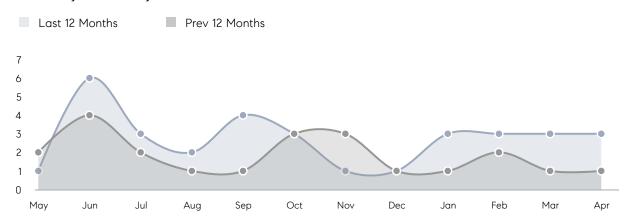
2 Total	\$620K Average	\$620K	0 Total	- Average	— Median
Properties	Price	Price	Properties	Price	Price
-33%	-23%	-2.8%	0%	_	_
		20/0			
Decrease From Apr 2022	Decrease From Apr 2022	Decrease From Apr 2022	Change From Apr 2022	Change From Apr 2022	Change From Apr 2022

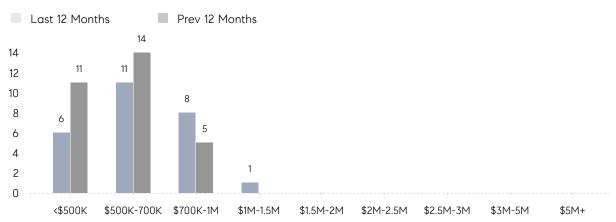
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	-	13	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$545,000	-
	# OF CONTRACTS	2	3	-33.3%
	NEW LISTINGS	2	3	-33%
Houses	AVERAGE DOM	-	13	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$545,000	-
	# OF CONTRACTS	2	3	-33%
	NEW LISTINGS	2	3	-33%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Chester Borough

APRIL 2023

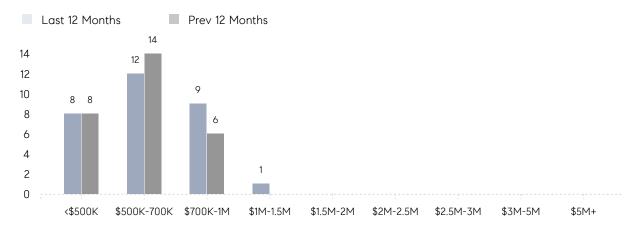
#### Monthly Inventory





### Contracts By Price Range

#### Listings By Price Range



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COMPASS

April 2023

### Chester Township Market Insights

# **Chester Township**

APRIL 2023

UNDER CONTRACT

12 Total Properties



\$1.0M Median Price

33%

-2% Increase From Decrease From Apr 2022 Apr 2022

-14% Decrease From Apr 2022

-12%

Properties

UNITS SOLD

7

Total

Decrease From Increase From Apr 2022 Apr 2022

5%

\$829K

Average

16%

Price

Increase From Apr 2022

\$720K

Median

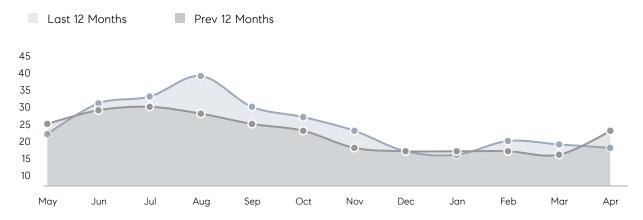
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	33	21	57%
	% OF ASKING PRICE	97%	107%	
	AVERAGE SOLD PRICE	\$829,286	\$713,475	16.2%
	# OF CONTRACTS	12	9	33.3%
	NEW LISTINGS	12	18	-33%
Houses	AVERAGE DOM	36	21	71%
	% OF ASKING PRICE	96%	107%	
	AVERAGE SOLD PRICE	\$850,833	\$713,475	19%
	# OF CONTRACTS	11	9	22%
	NEW LISTINGS	11	18	-39%
Condo/Co-op/TH	AVERAGE DOM	15	-	-
	% OF ASKING PRICE	102%	-	
	AVERAGE SOLD PRICE	\$700,000	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	1	0	0%

# Chester Township

APRIL 2023

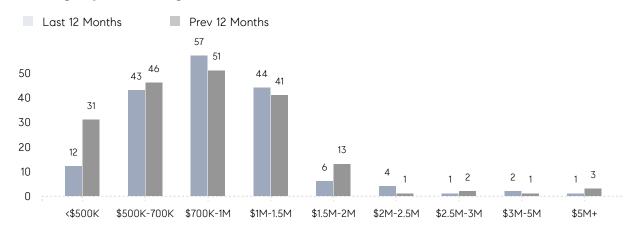
#### Monthly Inventory





#### Listings By Price Range

Contracts By Price Range



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April 2023

Clark Market Insights

## Clark

#### APRIL 2023

UNDER CONTRACT

22 Total Properties



\$519K Median Price

16% Increase From Apr 2022

-6% -6% Decrease From Apr 2022

Decrease From Apr 2022

-50% Decrease From

Properties

UNITS SOLD

5

Total

Increase From Apr 2022 Apr 2022

14% 39%

\$821K

Average Price

> Increase From Apr 2022

\$675K

Median

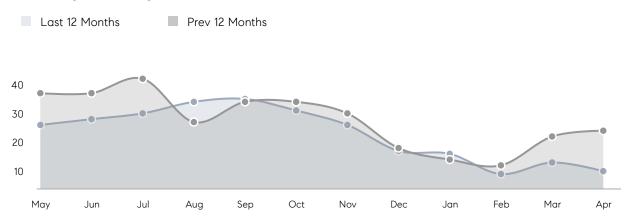
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	10	30	-67%
	% OF ASKING PRICE	104%	104%	
	AVERAGE SOLD PRICE	\$821,980	\$590,900	39.1%
	# OF CONTRACTS	22	19	15.8%
	NEW LISTINGS	20	23	-13%
Houses	AVERAGE DOM	10	30	-67%
	% OF ASKING PRICE	104%	104%	
	AVERAGE SOLD PRICE	\$821,980	\$592,111	39%
	# OF CONTRACTS	19	16	19%
	NEW LISTINGS	18	22	-18%
Condo/Co-op/TH	AVERAGE DOM	-	28	-
	% OF ASKING PRICE	-	101%	
	AVERAGE SOLD PRICE	-	\$580,000	-
	# OF CONTRACTS	3	3	0%
	NEW LISTINGS	2	1	100%

# Clark

#### APRIL 2023

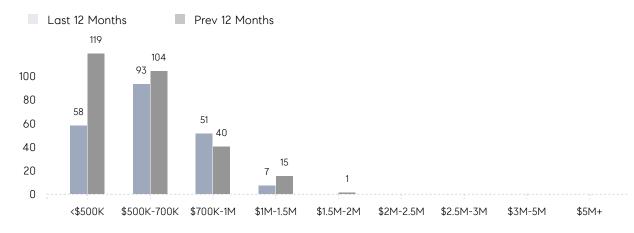
### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



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COMPASS

April 2023

## Cliffside Park Market Insights

## **Cliffside** Park

APRIL 2023

UNDER CONTRACT

26Total

Properties

Apr 2022

\$666K Average Price

-13%

8% Decrease From Increase From Apr 2022

Apr 2022

11% Increase From

\$542K

Median

Price

Total Properties

28

UNITS SOLD

17% Increase From Apr 2022

13% Increase From

Apr 2022

Average

Price

\$661K

3% Increase From Apr 2022

Median

Price

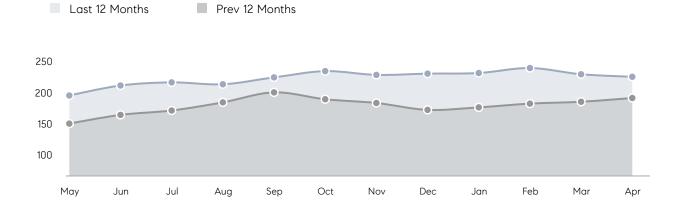
\$540K

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	80	65	23%
	% OF ASKING PRICE	96%	97%	
	AVERAGE SOLD PRICE	\$661,343	\$586,504	12.8%
	# OF CONTRACTS	26	30	-13.3%
	NEW LISTINGS	19	40	-52%
Houses	AVERAGE DOM	100	19	426%
	% OF ASKING PRICE	95%	100%	
	AVERAGE SOLD PRICE	\$796,429	\$638,750	25%
	# OF CONTRACTS	5	5	0%
	NEW LISTINGS	4	9	-56%
Condo/Co-op/TH	AVERAGE DOM	73	74	-1%
	% OF ASKING PRICE	97%	97%	
	AVERAGE SOLD PRICE	\$616,314	\$576,055	7%
	# OF CONTRACTS	21	25	-16%
	NEW LISTINGS	15	31	-52%

## Cliffside Park

#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



 $\sim$   $\sim$   $\sim$   $\sim$   $\sim$ / / / / / / / //// | | | | | / ------

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April 2023

Clifton Market Insights

## Clifton

#### APRIL 2023

UNDER CONTRACT

UNITS SOLD

42

Total

Properties

\$450K \$479K 65 Median Total Average Properties Price Price 6% 3% -19%

Decrease From Apr 2022

Increase From Apr 2022

Increase From Apr 2022

-31%	

Decrease From Apr 2022 Apr 2022

-2% Decrease From Decrease From Apr 2022

Median

Price

\$467K \$460K

Average Price

-11%

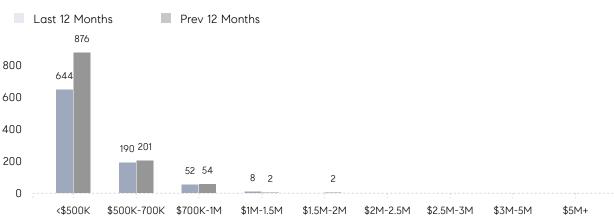
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	34	33	3%
	% OF ASKING PRICE	103%	105%	
	AVERAGE SOLD PRICE	\$467,176	\$526,292	-11.2%
	# OF CONTRACTS	65	80	-18.7%
	NEW LISTINGS	61	81	-25%
Houses	AVERAGE DOM	37	35	6%
	% OF ASKING PRICE	105%	105%	
	AVERAGE SOLD PRICE	\$559,480	\$581,843	-4%
	# OF CONTRACTS	47	57	-18%
	NEW LISTINGS	43	60	-28%
Condo/Co-op/TH	AVERAGE DOM	29	26	12%
	% OF ASKING PRICE	101%	103%	
	AVERAGE SOLD PRICE	\$331,435	\$355,933	-7%
	# OF CONTRACTS	18	23	-22%
	NEW LISTINGS	18	21	-14%

## Clifton

#### APRIL 2023

### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



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April 2023

Closter Market Insights

## Closter

#### APRIL 2023

UNDER CONTRACT

9 Total Properties



\$965K Median Price

-36%

Apr 2022

-12% -14% Decrease From Decrease From Apr 2022

Decrease From Apr 2022

-50%

Properties

UNITS SOLD

5

Total

Decrease From Apr 2022 Apr 2022

-12% -19% Decrease From

\$781K

Average Price

> Decrease From Apr 2022

\$600K

Median

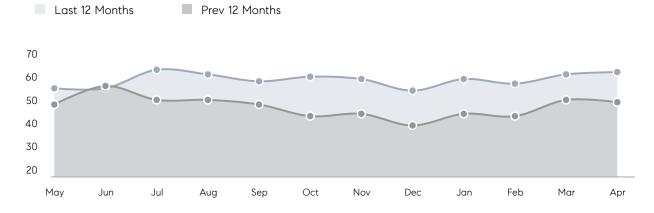
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	48	22	118%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$781,800	\$890,120	-12.2%
	# OF CONTRACTS	9	14	-35.7%
	NEW LISTINGS	9	14	-36%
Houses	AVERAGE DOM	48	22	118%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$781,800	\$890,120	-12%
	# OF CONTRACTS	9	14	-36%
	NEW LISTINGS	9	14	-36%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Closter

#### APRIL 2023

### Monthly Inventory





## Contracts By Price Range

### Listings By Price Range



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April 2023

Colonia Market Insights

## Colonia

APRIL 2023

7

UNDER CONTRACT

UNITS SOLD

\$549K \$499K 2 \$457K \$457K Median Median Total Average Total Average Price Price Properties Price Properties Price 24% -9% 40% 11%

Increase From Apr 2022

Increase From Apr 2022

Increase From Apr 2022

-75% Decrease From

Decrease From Apr 2022 Apr 2022

-3% Decrease From Apr 2022

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	15	29	-48%
	% OF ASKING PRICE	95%	106%	
	AVERAGE SOLD PRICE	\$457,500	\$505,000	-9.4%
	# OF CONTRACTS	7	5	40.0%
	NEW LISTINGS	10	9	11%
Houses	AVERAGE DOM	15	29	-48%
	% OF ASKING PRICE	95%	106%	
	AVERAGE SOLD PRICE	\$457,500	\$505,000	-9%
	# OF CONTRACTS	7	5	40%
	NEW LISTINGS	10	9	11%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Colonia

#### APRIL 2023

### Monthly Inventory



#### Last 12 Months Prev 12 Months 72 70 60 44 50 40 30 <sup>23</sup> 21 20 6 3 3 3 10 0

\$1M-1.5M

\$1.5M-2M

\$2M-2.5M

\$2.5M-3M

\$5M+

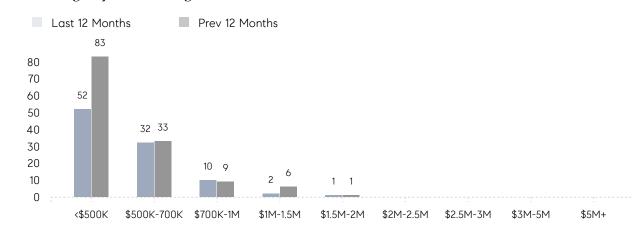
\$3M-5M

### Contracts By Price Range

## Listings By Price Range

\$500K-700K \$700K-1M

<\$500K



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April 2023

| | | / /

## Cranford Market Insights

## Cranford

APRIL 2023

UNDER CONTRACT

UNITS SOLD

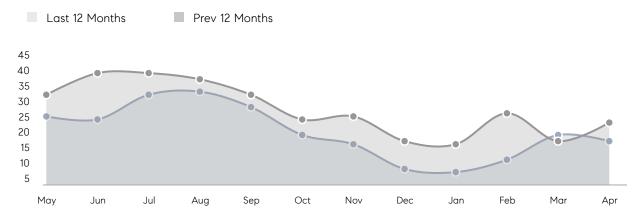
<b>23</b>	\$624K	<b>\$674K</b>	9	\$620K	\$665K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
5%	1%	9%	-71%	-3%	8%
Increase From	Change From	Increase From	Decrease From	Decrease From	Increase From
Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022

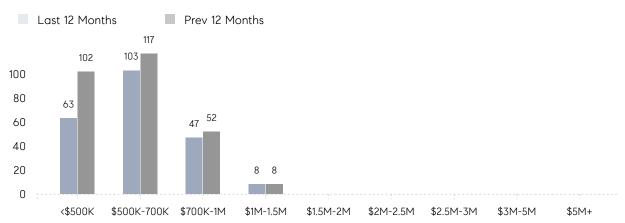
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	27	19	42%
	% OF ASKING PRICE	104%	106%	
	AVERAGE SOLD PRICE	\$620,023	\$636,161	-2.5%
	# OF CONTRACTS	23	22	4.5%
_	NEW LISTINGS	23	30	-23%
Houses	AVERAGE DOM	28	20	40%
	% OF ASKING PRICE	104%	107%	
	AVERAGE SOLD PRICE	\$663,776	\$687,522	-3%
	# OF CONTRACTS	20	21	-5%
	NEW LISTINGS	20	30	-33%
Condo/Co-op/TH	AVERAGE DOM	17	16	6%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$270,000	\$289,475	-7%
	# OF CONTRACTS	3	1	200%
	NEW LISTINGS	3	0	0%

## Cranford

#### APRIL 2023

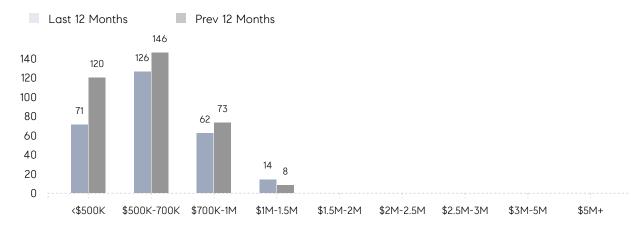
### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



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April 2023

Cresskill Market Insights

## Cresskill

#### APRIL 2023

UNDER CONTRACT

8 Total Properties \$1.7M Average Price

66%

\$724K Median Price

-50% Decrease From Apr 2022

Increase From Apr 2022

-18% Decrease From Apr 2022

-83% Decrease From

UNITS SOLD

2

Total

Properties

Apr 2022 Apr 2022

25% Decrease From Increase From Apr 2022

\$891K

Median

Price

\$891K

Average Price

-8%

## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	29	49	-41%
	% OF ASKING PRICE	92%	99%	
	AVERAGE SOLD PRICE	\$891,000	\$973,000	-8.4%
	# OF CONTRACTS	8	16	-50.0%
	NEW LISTINGS	4	22	-82%
Houses	AVERAGE DOM	29	49	-41%
	% OF ASKING PRICE	92%	99%	
	AVERAGE SOLD PRICE	\$891,000	\$973,000	-8%
	# OF CONTRACTS	7	12	-42%
	NEW LISTINGS	3	20	-85%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	4	-75%
	NEW LISTINGS	1	2	-50%

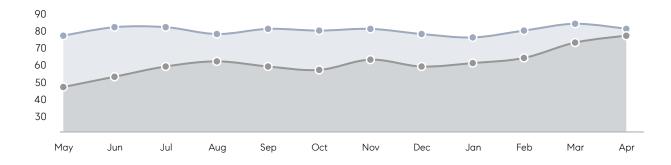
Compass New Jersey Monthly Market Insights

## Cresskill

#### APRIL 2023

### Monthly Inventory

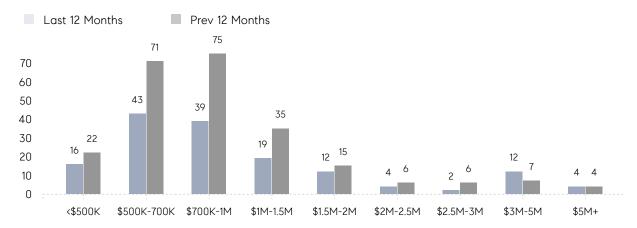
Last 12 Months Prev 12 Months





### Listings By Price Range

Contracts By Price Range



Compass New Jersey Market Report

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April 2023

## Demarest Market Insights

## Demarest

APRIL 2023

UNDER CONTRACT

7 Total Properties \$1.4M Average Price

\$1.5M Median Price

-42% Decrease From Apr 2022

11% Increase From Apr 2022

55% Increase From Apr 2022

0%

Properties

3

Total

UNITS SOLD

Change From Apr 2022 Apr 2022

28% Increase From

\$1.0M

Average Price

14%

Increase From Apr 2022

\$1.0M

Median

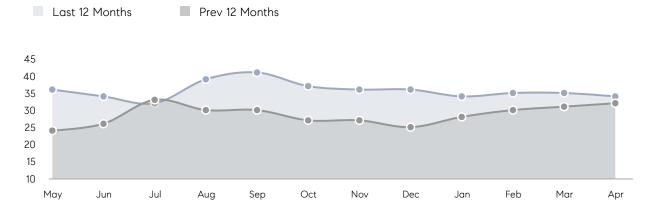
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	28	32	-12%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$1,081,667	\$951,667	13.7%
	# OF CONTRACTS	7	12	-41.7%
	NEW LISTINGS	7	11	-36%
Houses	AVERAGE DOM	28	32	-12%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$1,081,667	\$951,667	14%
	# OF CONTRACTS	7	11	-36%
	NEW LISTINGS	7	11	-36%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	0	0%

## Demarest

#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



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April 2023

Denville Market Insights

## Denville

#### APRIL 2023

UNDER CONTRACT

UNITS SOLD

<b>22</b>	\$528K	\$511K	13	\$674K	\$625K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-12%	-5%	1%	-13%	14%	7%
Decrease From	Decrease From	Change From	Decrease From	Increase From	Increase From
Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022

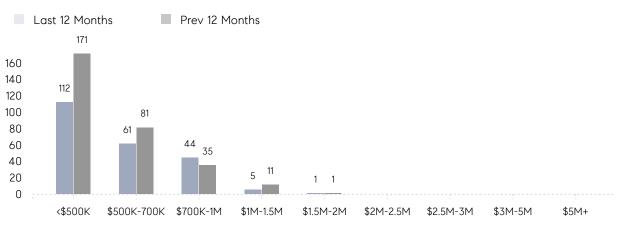
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	30	54	-44%
	% OF ASKING PRICE	105%	105%	
	AVERAGE SOLD PRICE	\$674,341	\$590,670	14.2%
	# OF CONTRACTS	22	25	-12.0%
	NEW LISTINGS	25	31	-19%
Houses	AVERAGE DOM	32	54	-41%
	% OF ASKING PRICE	106%	105%	
	AVERAGE SOLD PRICE	\$682,100	\$631,158	8%
	# OF CONTRACTS	14	22	-36%
	NEW LISTINGS	16	28	-43%
Condo/Co-op/TH	AVERAGE DOM	26	55	-53%
	% OF ASKING PRICE	103%	106%	
	AVERAGE SOLD PRICE	\$656,882	\$327,500	101%
	# OF CONTRACTS	8	3	167%
	NEW LISTINGS	9	3	200%

## Denville

#### APRIL 2023

### Monthly Inventory





### Contracts By Price Range

Listings By Price Range

#### Prev 12 Months Last 12 Months 201 200 150 128 93 100 76 52 43 50 23 13 3 2 0 <\$500K \$500K-700K \$700K-1M \$1M-1.5M \$1.5M-2M \$2M-2.5M \$2.5M-3M \$3M-5M \$5M+

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April 2023

Dumont Market Insights

## Dumont

APRIL 2023

UNDER CONTRACT

15 Total Properties



\$606K Median Price

-21% Decrease From Apr 2022

13% m Increase From Apr 2022 24% Increase From Apr 2022 Properties

8

Total

UNITS SOLD

Change From Apr 2022 29%

Increase From

Apr 2022

Average

Price

\$602K \$615K

Median

Price

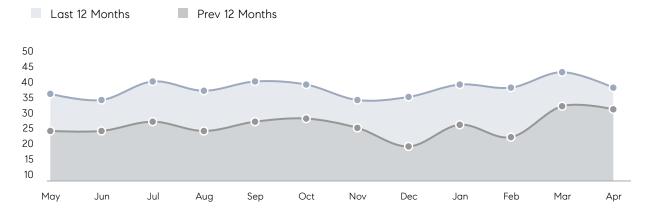
35% Increase From Apr 2022

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	16	25	-36%
	% OF ASKING PRICE	101%	103%	
	AVERAGE SOLD PRICE	\$602,589	\$465,938	29.3%
	# OF CONTRACTS	15	19	-21.1%
	NEW LISTINGS	11	20	-45%
Houses	AVERAGE DOM	16	25	-36%
	% OF ASKING PRICE	101%	103%	
	AVERAGE SOLD PRICE	\$602,589	\$465,938	29%
	# OF CONTRACTS	15	19	-21%
	NEW LISTINGS	11	19	-42%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	1	0%

## Dumont

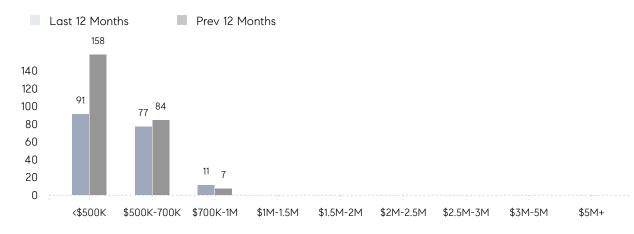
#### APRIL 2023

#### Monthly Inventory





#### Contracts By Price Range



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COMPASS

April 2023

## East Hanover Market Insights

### East Hanover

APRIL 2023

UNDER CONTRACT

6 Total

Properties



Median Price

-54%

Apr 2022

-27% -23% Decrease From Decrease From Apr 2022

Decrease From Apr 2022

-36%

UNITS SOLD

7

Total

Properties

Decrease From Apr 2022

-8% 7% Decrease From

\$650K

Average

Apr 2022

Price

Increase From Apr 2022

\$627K

Median

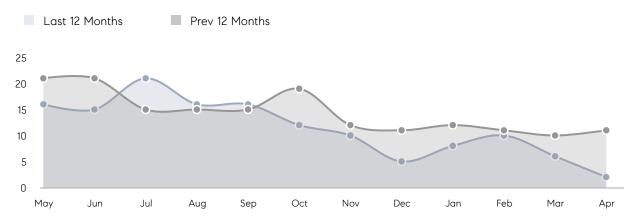
Price

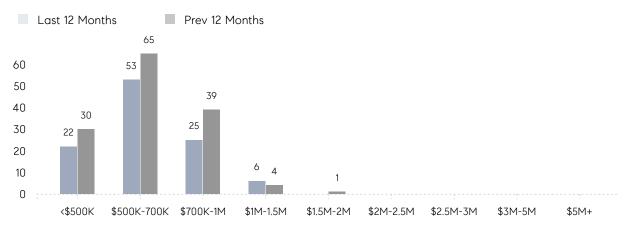
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	22	19	16%
	% OF ASKING PRICE	103%	104%	
	AVERAGE SOLD PRICE	\$650,929	\$704,545	-7.6%
	# OF CONTRACTS	6	13	-53.8%
	NEW LISTINGS	4	15	-73%
Houses	AVERAGE DOM	20	19	5%
	% OF ASKING PRICE	105%	105%	
	AVERAGE SOLD PRICE	\$772,250	\$806,250	-4%
	# OF CONTRACTS	2	10	-80%
	NEW LISTINGS	3	9	-67%
Condo/Co-op/TH	AVERAGE DOM	23	18	28%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$489,167	\$433,333	13%
	# OF CONTRACTS	4	3	33%
	NEW LISTINGS	1	6	-83%

### East Hanover

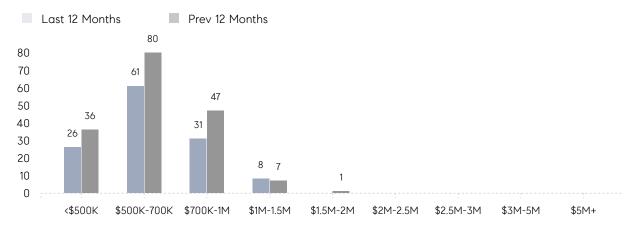
APRIL 2023

#### Monthly Inventory





#### Contracts By Price Range



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April 2023

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### East Orange Market Insights

### East Orange

APRIL 2023

UNDER CONTRACT

26Total Properties



\$332K Median Price

-7% Decrease From Increase From Apr 2022

12% Apr 2022

-1% Change From Apr 2022

Properties -52%

14

Total

UNITS SOLD

-1% Decrease From Apr 2022 Apr 2022

-7% Change From

\$348K

Average Price

> Decrease From Apr 2022

\$330K

Median

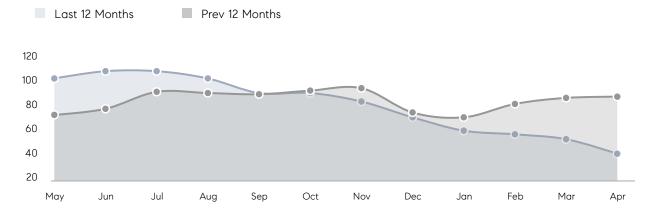
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	65	49	33%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$348,307	\$350,824	-0.7%
	# OF CONTRACTS	26	28	-7.1%
	NEW LISTINGS	26	44	-41%
Houses	AVERAGE DOM	66	36	83%
	% OF ASKING PRICE	101%	103%	
	AVERAGE SOLD PRICE	\$418,230	\$374,952	12%
	# OF CONTRACTS	19	21	-10%
	NEW LISTINGS	20	36	-44%
Condo/Co-op/TH	AVERAGE DOM	62	99	-37%
	% OF ASKING PRICE	102%	104%	
	AVERAGE SOLD PRICE	\$173,500	\$258,333	-33%
	# OF CONTRACTS	7	7	0%
	NEW LISTINGS	6	8	-25%

### East Orange

#### APRIL 2023

#### Monthly Inventory



#### Contracts By Price Range





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April 2023

Edgewater Market Insights

### Edgewater

APRIL 2023

UNDER CONTRACT

24 Total Properties



\$549K Median Price

-4%

Apr 2022

-4% Decrease From Decrease From Apr 2022

-8% Decrease From Apr 2022

-62%

Properties

UNITS SOLD

12

Total

-13% Decrease From Decrease From Apr 2022 Apr 2022

Average

Price

-14% Decrease From

Apr 2022

Median

Price

\$604K \$497K

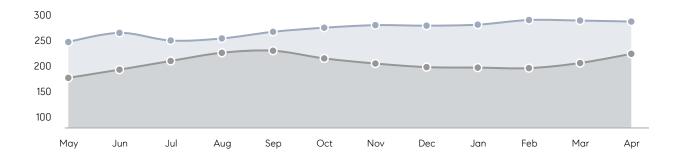
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	91	58	57%
	% OF ASKING PRICE	95%	99%	
	AVERAGE SOLD PRICE	\$604,375	\$690,984	-12.5%
	# OF CONTRACTS	24	25	-4.0%
	NEW LISTINGS	33	43	-23%
Houses	AVERAGE DOM	26	33	-21%
	% OF ASKING PRICE	100%	111%	
	AVERAGE SOLD PRICE	\$840,000	\$613,000	37%
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	3	2	50%
Condo/Co-op/TH	AVERAGE DOM	97	59	64%
	% OF ASKING PRICE	94%	99%	
	AVERAGE SOLD PRICE	\$582,955	\$693,500	-16%
	# OF CONTRACTS	23	25	-8%
	NEW LISTINGS	30	41	-27%

### Edgewater

#### APRIL 2023

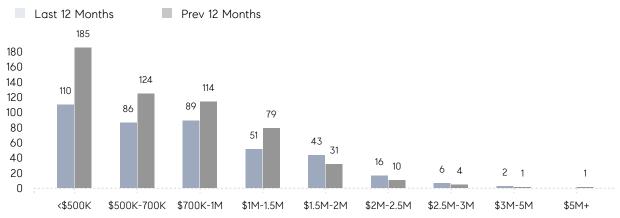
#### Monthly Inventory

Last 12 Months Prev 12 Months





#### Contracts By Price Range



### Listings By Price Range

Sources: Garden State MLS, Hudson MLS, NJ MLS

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April 2023

| | | / /

## Elizabeth Market Insights

## Elizabeth

APRIL 2023

UNDER CONTRACT

23 Total

Properties



\$349K Median Price

-15%

Decrease From Apr 2022

-7% -11% Decrease From Apr 2022

Decrease From Apr 2022

-17%

Properties

UNITS SOLD

19

Total

32% Decrease From Apr 2022 Apr 2022

46% Increase From

\$453K

Average

Price

Increase From Apr 2022

\$460K

Median

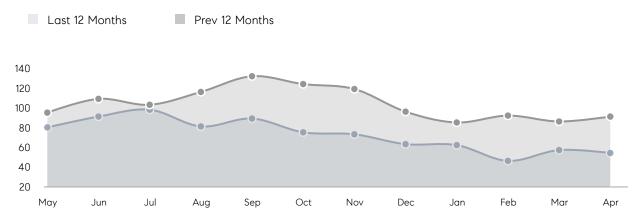
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	45	60	-25%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$453,342	\$343,717	31.9%
	# OF CONTRACTS	23	27	-14.8%
	NEW LISTINGS	34	46	-26%
Houses	AVERAGE DOM	42	68	-38%
	% OF ASKING PRICE	105%	103%	
	AVERAGE SOLD PRICE	\$482,750	\$376,176	28%
	# OF CONTRACTS	12	17	-29%
	NEW LISTINGS	26	31	-16%
Condo/Co-op/TH	AVERAGE DOM	61	37	65%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$296,500	\$251,750	18%
	# OF CONTRACTS	11	10	10%
	NEW LISTINGS	8	15	-47%

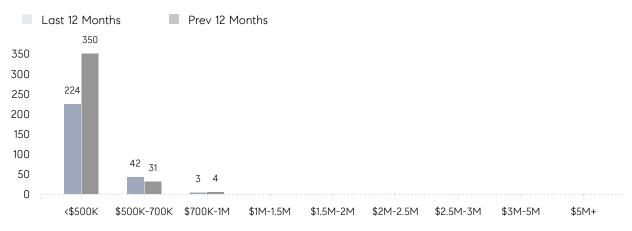
## Elizabeth

#### APRIL 2023

#### Monthly Inventory



#### Contracts By Price Range





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COMPASS

April 2023

## Elmwood Park Market Insights

### Elmwood Park

APRIL 2023

UNDER CONTRACT

7 Total Properties



\$399K Median Price

-72%

Decrease From Decrease From Apr 2022

-17% -11% Apr 2022

Decrease From Apr 2022

-44%

Properties

UNITS SOLD

10

Total

Decrease From Apr 2022 Apr 2022

-6% Decrease From

\$422K \$426K

Average Price

-2%

Median

Price

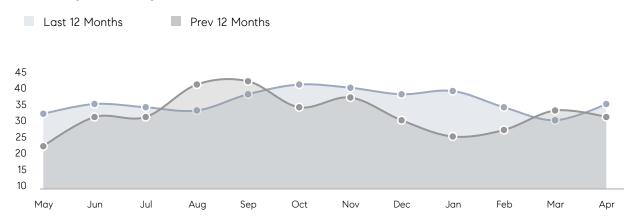
Decrease From Apr 2022

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	37	42	-12%
	% OF ASKING PRICE	106%	104%	
	AVERAGE SOLD PRICE	\$422,200	\$430,175	-1.9%
	# OF CONTRACTS	7	25	-72.0%
	NEW LISTINGS	13	19	-32%
Houses	AVERAGE DOM	33	41	-20%
	% OF ASKING PRICE	107%	105%	
	AVERAGE SOLD PRICE	\$425,222	\$493,946	-14%
	# OF CONTRACTS	5	23	-78%
	NEW LISTINGS	10	17	-41%
Condo/Co-op/TH	AVERAGE DOM	73	48	52%
	% OF ASKING PRICE	97%	101%	
	AVERAGE SOLD PRICE	\$395,000	\$206,975	91%
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	3	2	50%

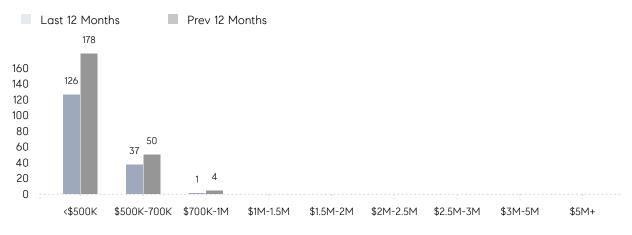
### Elmwood Park

APRIL 2023

#### Monthly Inventory



#### Contracts By Price Range





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April 2023

### Emerson Market Insights

### Emerson

APRIL 2023

UNDER CONTRACT

12 Total Properties



\$632K Median Price

140% Increase From Apr 2022

9% Increase From Apr 2022

20% Increase From Apr 2022

-75% Decrease From

Properties

1

Total

UNITS SOLD

Apr 2022 Apr 2022

39% Increase From

\$985K

Average Price

56%

Increase From Apr 2022

\$985K

Median

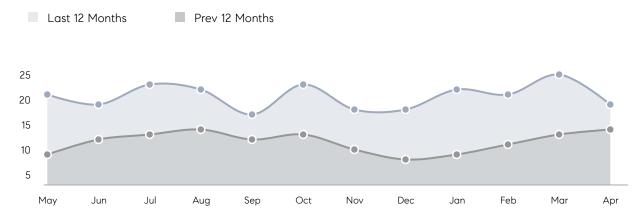
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	7	41	-83%
	% OF ASKING PRICE	102%	105%	
	AVERAGE SOLD PRICE	\$985,000	\$630,425	56.2%
	# OF CONTRACTS	12	5	140.0%
	NEW LISTINGS	5	4	25%
Houses	AVERAGE DOM	7	41	-83%
	% OF ASKING PRICE	102%	105%	
	AVERAGE SOLD PRICE	\$985,000	\$630,425	56%
	# OF CONTRACTS	10	4	150%
	NEW LISTINGS	4	3	33%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	1	1	0%

### Emerson

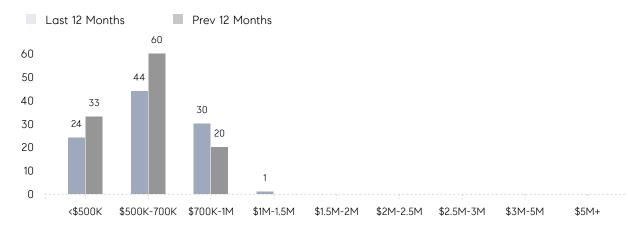
#### APRIL 2023

#### Monthly Inventory





#### Contracts By Price Range



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April 2023

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## Englewood Market Insights

### Englewood

APRIL 2023

UNDER CONTRACT

12 Total Properties



\$499K Median Price

-61% Decrease From Decrease From Apr 2022

-30% Apr 2022

2% Increase From Apr 2022

Properties -72%

9

Total

UNITS SOLD

Decrease From Apr 2022

-43% -1% Decrease From

\$537K

Average Price

Apr 2022

Change From Apr 2022

\$499K

Median

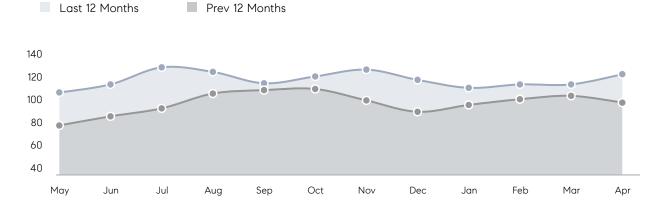
Price

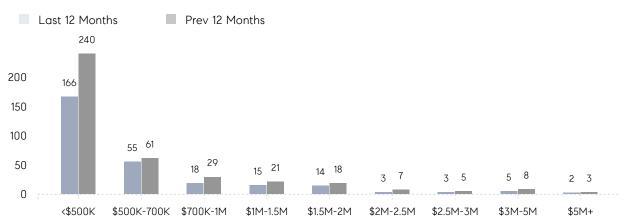
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	46	53	-13%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$537,444	\$944,669	-43.1%
	# OF CONTRACTS	12	31	-61.3%
	NEW LISTINGS	21	27	-22%
Houses	AVERAGE DOM	47	59	-20%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$650,000	\$1,289,800	-50%
	# OF CONTRACTS	6	17	-65%
	NEW LISTINGS	10	17	-41%
Condo/Co-op/TH	AVERAGE DOM	45	43	5%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$447,400	\$369,450	21%
	# OF CONTRACTS	6	14	-57%
	NEW LISTINGS	11	10	10%

## Englewood

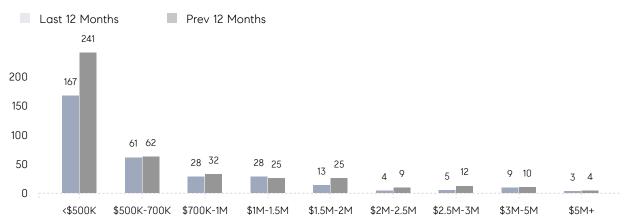
#### APRIL 2023

#### Monthly Inventory





#### Contracts By Price Range



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COMPASS

April 2023

## Englewood Cliffs Market Insights

# Englewood Cliffs

APRIL 2023

UNDER CONTRACT

7 Total Properties



\$1.1M Median Price

75% Increase From

Apr 2022

24% Increase From Apr 2022 -24% Decrease From Apr 2022 Properties

5

Total

UNITS SOLD

Decrease From Apr 2022 Apr 2022

58%

\$1.7M

Average

Price

27% Increase From Apr 2022

\$1.4M

Median

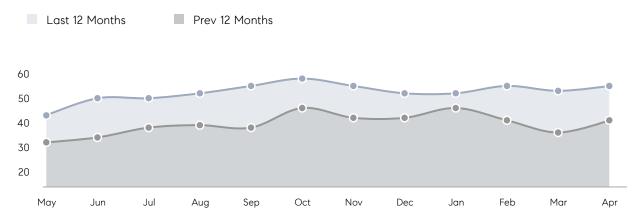
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	157	44	257%
	% OF ASKING PRICE	82%	96%	
	AVERAGE SOLD PRICE	\$1,745,800	\$1,103,000	58.3%
	# OF CONTRACTS	7	4	75.0%
	NEW LISTINGS	11	10	10%
Houses	AVERAGE DOM	157	44	257%
	% OF ASKING PRICE	82%	96%	
	AVERAGE SOLD PRICE	\$1,745,800	\$1,103,000	58%
	# OF CONTRACTS	7	4	75%
	NEW LISTINGS	11	10	10%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# **Englewood Cliffs**

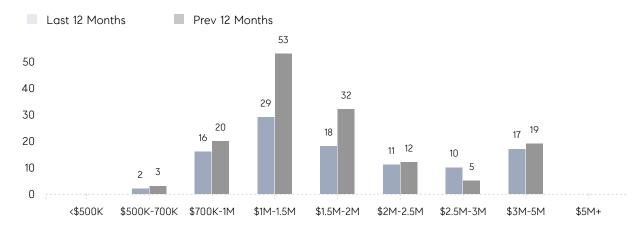
APRIL 2023

#### Monthly Inventory





#### Contracts By Price Range



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April 2023

Essex Fells Market Insights

### **Essex Fells**

APRIL 2023

UNDER CONTRACT

1 Total Properties



\$925K Median Price

-67% Decrease From Increase From Apr 2022

41% Apr 2022

54% Increase From Apr 2022

Properties 0%

UNITS SOLD

1

Total

Change From Apr 2022

Change From Change From Apr 2022

\_

\$857K

Median

Price

\$857K

Average

Apr 2022

Price

\_

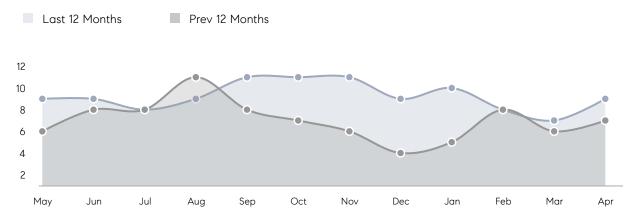
### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	6	-	-
	% OF ASKING PRICE	100%	-	
	AVERAGE SOLD PRICE	\$857,000	-	-
	# OF CONTRACTS	1	3	-66.7%
	NEW LISTINGS	3	6	-50%
Houses	AVERAGE DOM	6	-	-
	% OF ASKING PRICE	100%	-	
	AVERAGE SOLD PRICE	\$857,000	-	-
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	3	5	-40%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	1	0%

### Essex Fells

#### APRIL 2023

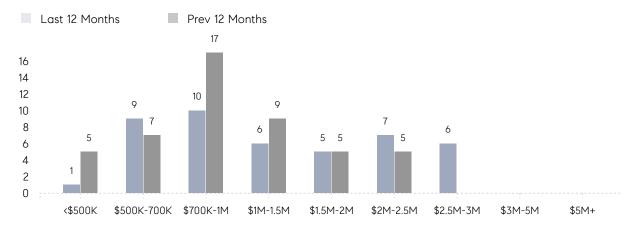
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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April 2023

# Fair Lawn Market Insights

### Fair Lawn

APRIL 2023

UNDER CONTRACT

24 Total Properties



\$504K Median Price

-37%

Decrease From Apr 2022

-8% Decrease From Apr 2022

-12% Decrease From Apr 2022 -46%

Properties

13

Total

UNITS SOLD

Decrease From Decrease Apr 2022 Apr 2022

-12% -22% Decrease From Decrease F

\$597K

Average Price

> Decrease From Apr 2022

\$530K

Median

Price

### **Property Statistics**

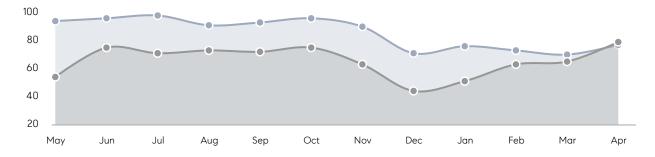
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	32	22	45%
	% OF ASKING PRICE	104%	106%	
	AVERAGE SOLD PRICE	\$597,154	\$680,925	-12.3%
	# OF CONTRACTS	24	38	-36.8%
	NEW LISTINGS	31	58	-47%
Houses	AVERAGE DOM	32	22	45%
	% OF ASKING PRICE	105%	106%	
	AVERAGE SOLD PRICE	\$619,833	\$680,925	-9%
	# OF CONTRACTS	19	34	-44%
	NEW LISTINGS	29	51	-43%
Condo/Co-op/TH	AVERAGE DOM	38	-	-
	% OF ASKING PRICE	90%	-	
	AVERAGE SOLD PRICE	\$325,000	-	-
	# OF CONTRACTS	5	4	25%
	NEW LISTINGS	2	7	-71%

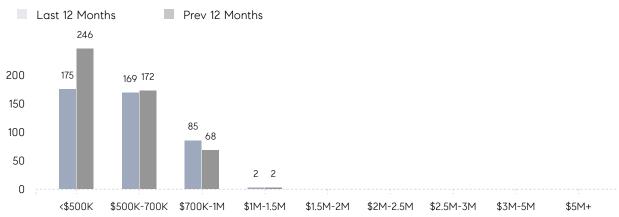
### Fair Lawn

#### APRIL 2023

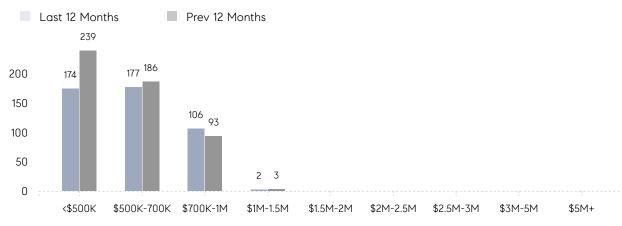
#### Monthly Inventory

Last 12 Months Prev 12 Months





### Contracts By Price Range



### Listings By Price Range

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April 2023

Fairfield Market Insights

# Fairfield

APRIL 2023

UNDER CONTRACT

5 Total Properties



\$599K Median Price

-58% Decrease From Apr 2022

24% Increase From Apr 2022 -4% Decrease From Apr 2022 Properties

5

Total

UNITS SOLD

Decrease From Increase F Apr 2022 Apr 2022

8% Increase From

\$586K

Average Price

> Increase From Apr 2022

\$575K

Median

Price

6%

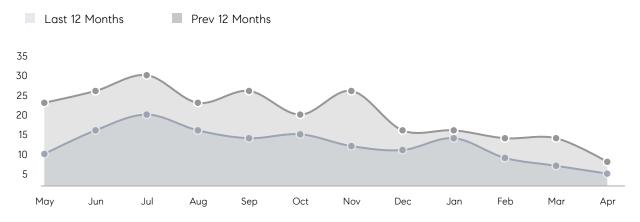
### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	75	17	341%
	% OF ASKING PRICE	97%	108%	
	AVERAGE SOLD PRICE	\$586,000	\$544,250	7.7%
	# OF CONTRACTS	5	12	-58.3%
	NEW LISTINGS	5	8	-37%
Houses	AVERAGE DOM	116	20	480%
	% OF ASKING PRICE	96%	109%	
	AVERAGE SOLD PRICE	\$626,667	\$541,286	16%
	# OF CONTRACTS	5	11	-55%
	NEW LISTINGS	4	8	-50%
Condo/Co-op/TH	AVERAGE DOM	12	0	-
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$525,000	\$565,000	-7%
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	1	0	0%

# Fairfield

#### APRIL 2023

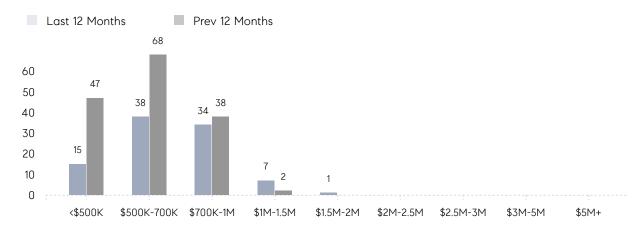
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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April 2023

Fairview Market Insights

### Fairview

APRIL 2023

UNDER CONTRACT

1 Total Properties



\$475K Median Price

-86%

-15% Decrease From Decrease From Apr 2022 Apr 2022

-26% Decrease From Apr 2022

-86% Decrease From

Properties

1

Total

UNITS SOLD

Increase From Apr 2022 Apr 2022

85% 141%

\$550K

Average Price

> Increase From Apr 2022

\$550K

Median

Price

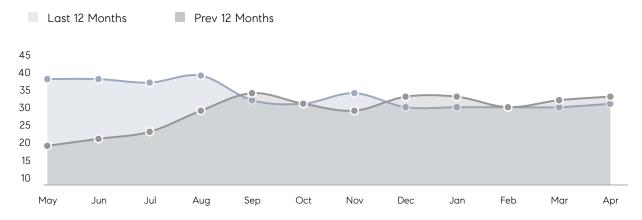
### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	7	93	-92%
	% OF ASKING PRICE	110%	99%	
	AVERAGE SOLD PRICE	\$550,000	\$297,843	84.7%
	# OF CONTRACTS	1	7	-85.7%
	NEW LISTINGS	1	8	-87%
Houses	AVERAGE DOM	7	36	-81%
	% OF ASKING PRICE	110%	100%	
	AVERAGE SOLD PRICE	\$550,000	\$412,000	33%
	# OF CONTRACTS	1	6	-83%
	NEW LISTINGS	1	3	-67%
Condo/Co-op/TH	AVERAGE DOM	-	103	-
	% OF ASKING PRICE	-	98%	
	AVERAGE SOLD PRICE	-	\$278,817	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	5	0%

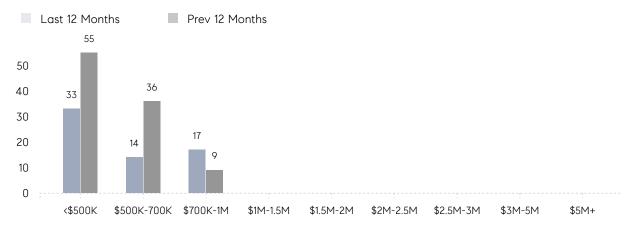
### Fairview

#### APRIL 2023

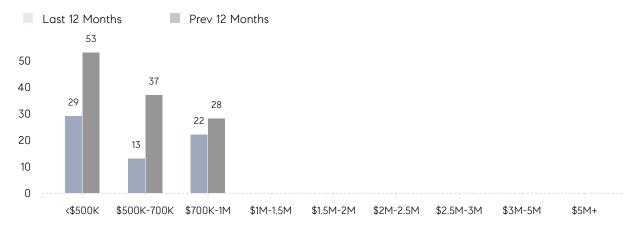
#### Monthly Inventory



#### Contracts By Price Range



#### Listings By Price Range



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April 2023

# Fanwood Market Insights

# Fanwood

APRIL 2023

UNDER CONTRACT

5 Total Properties

\$589K \$545K Average Price

Median Price

-2%

-58% Apr 2022

-13% Decrease From Decrease From Apr 2022

Decrease From Apr 2022

-50% Decrease From

UNITS SOLD

3

Total

Properties

Apr 2022 Apr 2022

13% Increase From Increase From Apr 2022

\$615K

Median

Price

\$720K

Average Price

31%

### **Property Statistics**

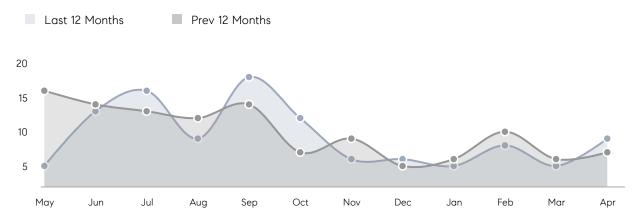
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	57	29	97%
	% OF ASKING PRICE	100%	110%	
	AVERAGE SOLD PRICE	\$720,000	\$548,795	31.2%
	# OF CONTRACTS	5	12	-58.3%
	NEW LISTINGS	12	13	-8%
Houses	AVERAGE DOM	79	29	172%
	% OF ASKING PRICE	98%	110%	
	AVERAGE SOLD PRICE	\$870,000	\$548,795	59%
	# OF CONTRACTS	5	12	-58%
	NEW LISTINGS	12	13	-8%
Condo/Co-op/TH	AVERAGE DOM	15	-	-
	% OF ASKING PRICE	105%	-	
	AVERAGE SOLD PRICE	\$420,000	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

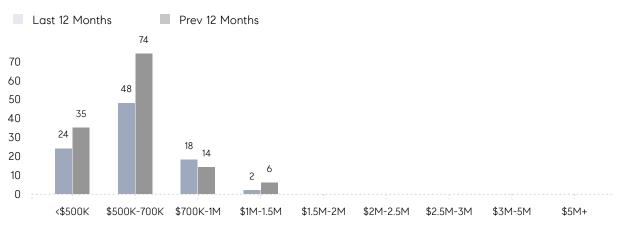
Compass New Jersey Monthly Market Insights

# Fanwood

#### APRIL 2023

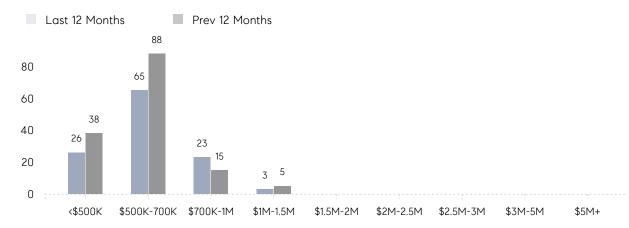
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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April 2023

Far Hills Market Insights

# Far Hills

APRIL 2023

#### UNDER CONTRACT

UNITS SOLD

0	-	-	0	-	-
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
0%	_	-	0%	_	_
Change From					
Apr 2022					

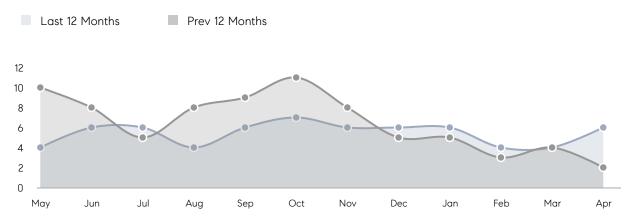
### **Property Statistics**

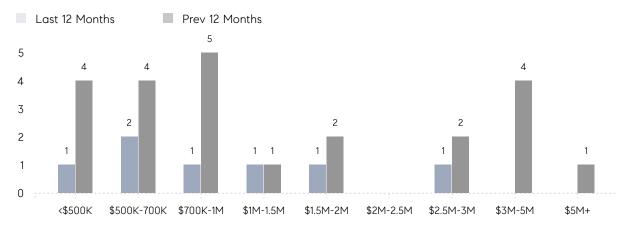
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	-	127	-
	% OF ASKING PRICE	-	96%	
	AVERAGE SOLD PRICE	-	\$3,550,000	-
	# OF CONTRACTS	0	1	0.0%
	NEW LISTINGS	4	0	0%
Houses	AVERAGE DOM	-	127	-
	% OF ASKING PRICE	-	96%	
	AVERAGE SOLD PRICE	-	\$3,550,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	4	0	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	0	0%

# Far Hills

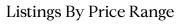
#### APRIL 2023

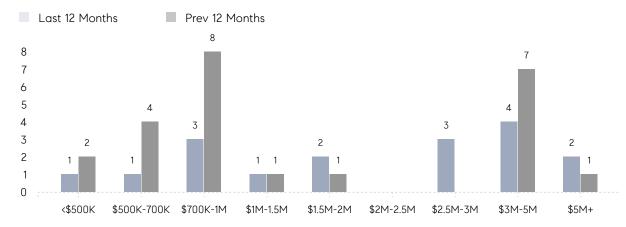
#### Monthly Inventory





#### Contracts By Price Range





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April 2023

# Flemington Market Insights

# Flemington

APRIL 2023

UNDER CONTRACT

3 Total Properties



\$650K Median Price

-40%

71% Decrease From Increase From Apr 2022 Apr 2022

92% Increase From Apr 2022

0%

2

Total

Properties

UNITS SOLD

Change From Apr 2022 Apr 2022

13% 13% Increase From

\$385K

Average

Price

Increase From Apr 2022

\$385K

Median

Price

### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	28	11	155%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$385,000	\$339,500	13.4%
	# OF CONTRACTS	3	5	-40.0%
	NEW LISTINGS	1	2	-50%
Houses	AVERAGE DOM	41	11	273%
	% OF ASKING PRICE	96%	100%	
	AVERAGE SOLD PRICE	\$575,000	\$339,500	69%
	# OF CONTRACTS	3	4	-25%
	NEW LISTINGS	0	2	0%
Condo/Co-op/TH	AVERAGE DOM	14	-	-
	% OF ASKING PRICE	108%	-	
	AVERAGE SOLD PRICE	\$195,000	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	1	0	0%

Compass New Jersey Monthly Market Insights

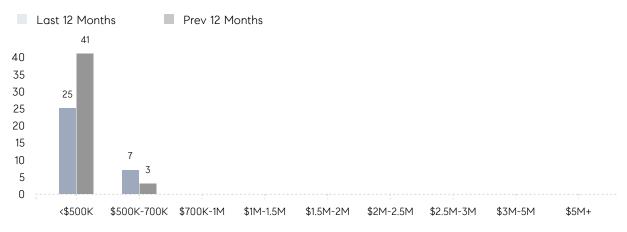
# Flemington

APRIL 2023

#### Monthly Inventory



### Contracts By Price Range



#### Listings By Price Range



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April 2023

# Florham Park Market Insights

# Florham Park

APRIL 2023

UNDER CONTRACT

10 Total



\$814K Median Price

-17%

Properties

Decrease From Decrease From Apr 2022

-6% -7% Apr 2022

Decrease From Apr 2022

11%

Properties

UNITS SOLD

10

Total

Increase From Increase From Apr 2022 Apr 2022

28%

\$979K

Average

Price

34% Increase From Apr 2022

\$938K

Median

Price

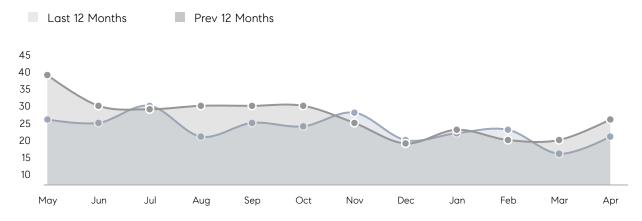
### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	35	15	133%
	% OF ASKING PRICE	107%	104%	
	AVERAGE SOLD PRICE	\$979,700	\$766,111	27.9%
	# OF CONTRACTS	10	12	-16.7%
	NEW LISTINGS	17	21	-19%
Houses	AVERAGE DOM	43	18	139%
	% OF ASKING PRICE	108%	105%	
	AVERAGE SOLD PRICE	\$1,108,143	\$906,200	22%
	# OF CONTRACTS	4	8	-50%
	NEW LISTINGS	11	16	-31%
Condo/Co-op/TH	AVERAGE DOM	16	13	23%
	% OF ASKING PRICE	107%	102%	
	AVERAGE SOLD PRICE	\$680,000	\$591,000	15%
	# OF CONTRACTS	6	4	50%
	NEW LISTINGS	6	5	20%

# Florham Park

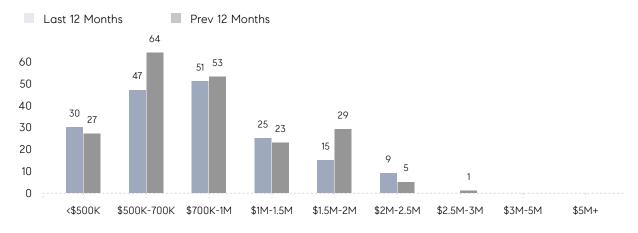
APRIL 2023

#### Monthly Inventory





Contracts By Price Range



#### Listings By Price Range

Sources: Garden State MLS, Hudson MLS, NJ MLS

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April 2023

Fort Lee Market Insights

### Fort Lee

APRIL 2023

UNDER CONTRACT

UNITS SOLD

42

Total

Properties

\$546K \$359K 53 Median Total Average Properties Price Price 7% 6%

-42% Decrease From Increase From Apr 2022

Apr 2022

Increase From Apr 2022

-26%	

Decrease From Apr 2022 Apr 2022

14% Decrease From Increase From Apr 2022

\$337K

Median

Price

**\$**415K

Average Price

-18%

### **Property Statistics**

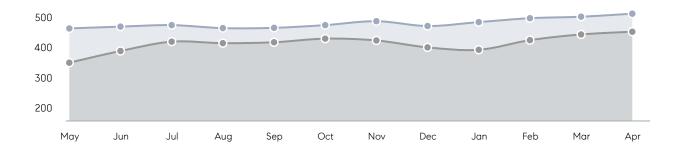
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	72	83	-13%
	% OF ASKING PRICE	96%	94%	
	AVERAGE SOLD PRICE	\$415,578	\$507,816	-18.2%
	# OF CONTRACTS	53	91	-41.8%
	NEW LISTINGS	64	101	-37%
Houses	AVERAGE DOM	41	102	-60%
	% OF ASKING PRICE	99%	88%	
	AVERAGE SOLD PRICE	\$1,000,766	\$1,798,333	-44%
	# OF CONTRACTS	3	12	-75%
	NEW LISTINGS	10	7	43%
Condo/Co-op/TH	AVERAGE DOM	75	81	-7%
	% OF ASKING PRICE	95%	95%	
	AVERAGE SOLD PRICE	\$370,564	\$355,990	4%
	# OF CONTRACTS	50	79	-37%
	NEW LISTINGS	54	94	-43%

### Fort Lee

#### APRIL 2023

#### Monthly Inventory

Last 12 Months Prev 12 Months





### Contracts By Price Range



### Listings By Price Range

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April 2023

# Franklin Lakes Market Insights

# Franklin Lakes

APRIL 2023

UNDER CONTRACT

13 Total Properties



\$1.2M Median Price

-20%

-32%

Decrease From Apr 2022

-8% Decrease From Apr 2022

Decrease From Apr 2022 Properties

UNITS SOLD

6

Total

-**J***I* /o -**1**/o Decrease From Decrease Apr 2022 Apr 2022

-1% -5% Decrease From Decreas

\$1.3M

Average Price

> Decrease From Apr 2022

\$1.3M

Median

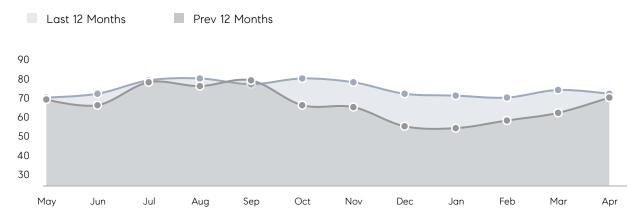
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	62	72	-14%
	% OF ASKING PRICE	90%	103%	
	AVERAGE SOLD PRICE	\$1,399,333	\$1,413,698	-1.0%
	# OF CONTRACTS	13	19	-31.6%
	NEW LISTINGS	16	28	-43%
Houses	AVERAGE DOM	78	24	225%
	% OF ASKING PRICE	88%	103%	
	AVERAGE SOLD PRICE	\$1,513,750	\$1,359,778	11%
	# OF CONTRACTS	12	14	-14%
	NEW LISTINGS	16	23	-30%
Condo/Co-op/TH	AVERAGE DOM	30	193	-84%
	% OF ASKING PRICE	94%	102%	
	AVERAGE SOLD PRICE	\$1,170,500	\$1,548,500	-24%
	# OF CONTRACTS	1	5	-80%
	NEW LISTINGS	0	5	0%

## Franklin Lakes

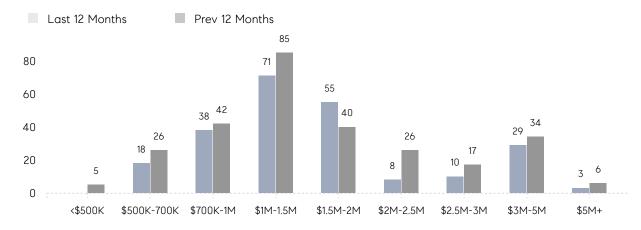
APRIL 2023

#### Monthly Inventory





#### Contracts By Price Range



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Garfield City Market Insights

# Garfield City

APRIL 2023

UNDER CONTRACT

8 Total

Properties

\$461K Average Price

\$449K Median Price

-27% Decrease From Apr 2022

6% Increase From Apr 2022

6% Increase From Apr 2022

33%

Properties

8

Total

UNITS SOLD

Increase From Apr 2022

-12% Decrease From Decrease From Apr 2022

\$352K

Median

Price

\$355K

Average

-15%

Apr 2022

Price

**Property Statistics** 

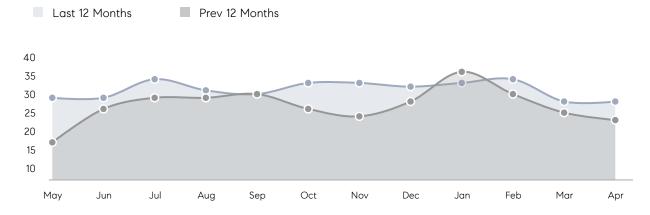
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	37	70	-47%
	% OF ASKING PRICE	104%	98%	
	AVERAGE SOLD PRICE	\$355,863	\$420,917	-15.5%
	# OF CONTRACTS	8	11	-27.3%
	NEW LISTINGS	9	7	29%
Houses	AVERAGE DOM	22	56	-61%
	% OF ASKING PRICE	105%	99%	
	AVERAGE SOLD PRICE	\$357,380	\$447,875	-20%
	# OF CONTRACTS	5	10	-50%
	NEW LISTINGS	5	4	25%
Condo/Co-op/TH	AVERAGE DOM	61	98	-38%
	% OF ASKING PRICE	103%	97%	
	AVERAGE SOLD PRICE	\$353,333	\$367,000	-4%
	# OF CONTRACTS	3	1	200%
	NEW LISTINGS	4	3	33%

# Compass New Jersey Monthly Market Insights

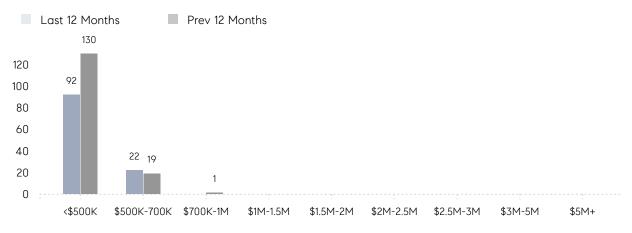
# Garfield City

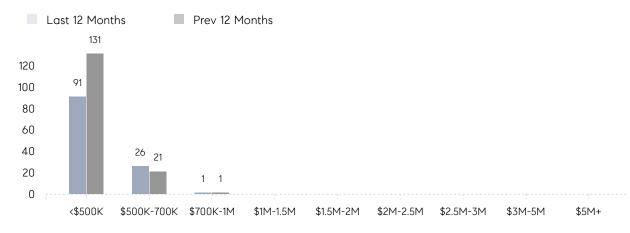
APRIL 2023

#### Monthly Inventory



#### Contracts By Price Range





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April 2023

# Garwood Market Insights

## Garwood

APRIL 2023

1

UNDER CONTRACT

UNITS SOLD

2

Total

Properties

\$360K \$360K Median Total Average Properties Price Price -75% -35% -37%

Decrease From Decrease From Apr 2022

Apr 2022

Decrease From Apr 2022

0%

Change From Apr 2022 Apr 2022

-24% Decrease From Decrease From Apr 2022

Median

Price

\$430K \$430K

Average Price

-24%

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	11	68	-84%
	% OF ASKING PRICE	102%	105%	
	AVERAGE SOLD PRICE	\$430,000	\$567,500	-24.2%
	# OF CONTRACTS	1	4	-75.0%
	NEW LISTINGS	2	2	0%
Houses	AVERAGE DOM	11	8	38%
	% OF ASKING PRICE	102%	110%	
	AVERAGE SOLD PRICE	\$430,000	\$550,000	-22%
	# OF CONTRACTS	1	4	-75%
	NEW LISTINGS	2	2	0%
Condo/Co-op/TH	AVERAGE DOM	-	127	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$585,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

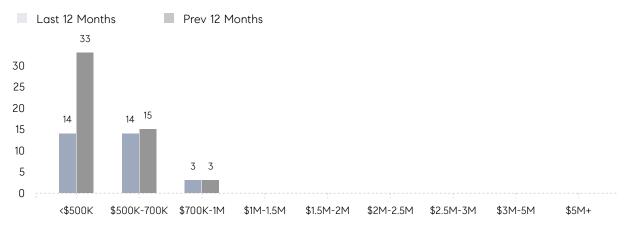
# Garwood

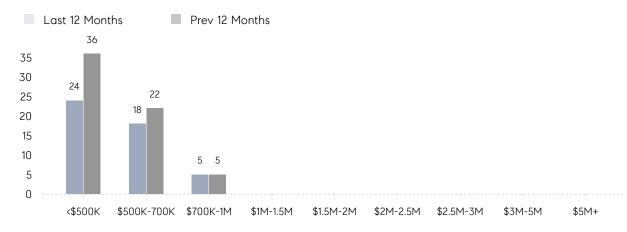
#### APRIL 2023

#### Monthly Inventory



## Contracts By Price Range





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April 2023

| | | /

Glen Ridge Market Insights

# Glen Ridge

APRIL 2023

UNDER CONTRACT

UNITS SOLD

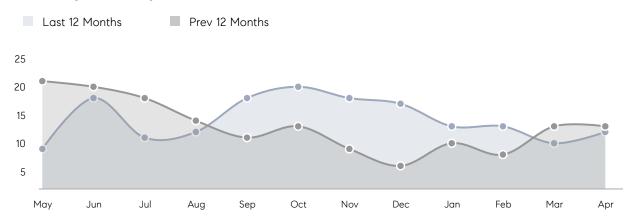
2	<b>\$799K</b>	<b>\$799K</b>	<b>4</b>	\$589K	\$464K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-90%	-23%	-8%	- <b>33%</b>	-52%	– <b>59%</b>
Decrease From					
Apr 2022					

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	24	11	118%
	% OF ASKING PRICE	104%	128%	
	AVERAGE SOLD PRICE	\$589,500	\$1,238,833	-52.4%
	# OF CONTRACTS	2	21	-90.5%
	NEW LISTINGS	5	21	-76%
Houses	AVERAGE DOM	11	11	0%
	% OF ASKING PRICE	110%	128%	
	AVERAGE SOLD PRICE	\$1,026,500	\$1,238,833	-17%
	# OF CONTRACTS	2	20	-90%
	NEW LISTINGS	2	19	-89%
Condo/Co-op/TH	AVERAGE DOM	36	-	-
	% OF ASKING PRICE	98%	-	
	AVERAGE SOLD PRICE	\$152,500	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	3	2	50%

# Glen Ridge

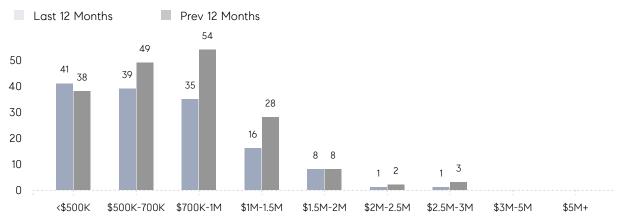
APRIL 2023

#### Monthly Inventory





## Contracts By Price Range



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April 2023

# Glen Rock Market Insights

# Glen Rock

APRIL 2023

UNDER CONTRACT

15 Total Properties



**\$749K** Median Price

7% Increase From Apr 2022 -4% Decrease From Apr 2022

-11% Decrease From Apr 2022 0%

Properties

11

Total

UNITS SOLD

Change From Increase F Apr 2022 Apr 2022

16% Increase From

\$851K

Average Price

> Decrease From Apr 2022

\$726K

Median

-4%

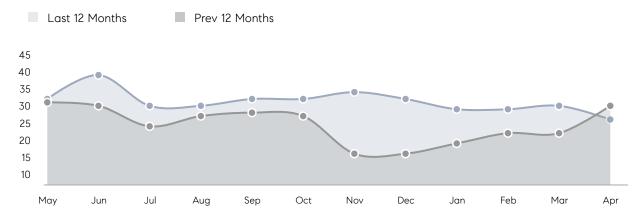
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	30	15	100%
	% OF ASKING PRICE	103%	107%	
	AVERAGE SOLD PRICE	\$851,773	\$734,000	16.0%
	# OF CONTRACTS	15	14	7.1%
	NEW LISTINGS	10	26	-62%
Houses	AVERAGE DOM	30	17	76%
	% OF ASKING PRICE	103%	109%	
	AVERAGE SOLD PRICE	\$851,773	\$713,778	19%
	# OF CONTRACTS	14	13	8%
	NEW LISTINGS	9	21	-57%
Condo/Co-op/TH	AVERAGE DOM	-	8	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$825,000	-
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	1	5	-80%

# Glen Rock

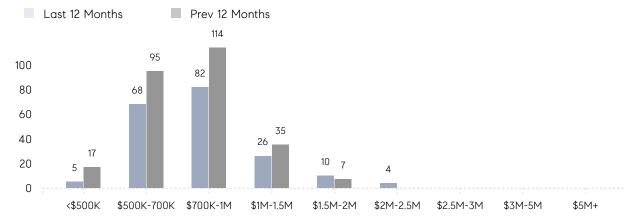
#### APRIL 2023

#### Monthly Inventory





## Contracts By Price Range



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April 2023

# Green Brook Market Insights

## Green Brook

APRIL 2023

UNDER CONTRACT

10 Total Properties



\$627K Median Price

25% Increase From Apr 2022 20% Increase From Apr 2022 10% Increase From Apr 2022 -70%

Properties

UNITS SOLD

3

Total

Decrease From Decrease Apr 2022 Apr 2022

-23% -4% Decrease From Decreas

\$583K

Average

Price

Decrease From Apr 2022

\$480K

Median

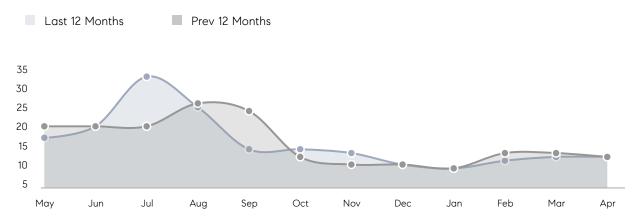
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	5	19	-74%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$583,300	\$760,100	-23.3%
	# OF CONTRACTS	10	8	25.0%
	NEW LISTINGS	11	8	38%
Houses	AVERAGE DOM	5	21	-76%
	% OF ASKING PRICE	103%	104%	
	AVERAGE SOLD PRICE	\$583,300	\$963,500	-39%
	# OF CONTRACTS	10	6	67%
	NEW LISTINGS	11	6	83%
Condo/Co-op/TH	AVERAGE DOM	-	17	-
	% OF ASKING PRICE	-	103%	
	AVERAGE SOLD PRICE	-	\$455,000	-
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	0	2	0%

## Green Brook

APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



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April 2023

| | | /

# Guttenberg Market Insights

# Guttenberg

APRIL 2023

UNDER CONTRACT

8 Total Properties



Median Price

-33%

-16% Decrease From Decrease From Apr 2022 Apr 2022

-20% Decrease From Apr 2022

Properties 40%

7

Total

UNITS SOLD

Increase From Apr 2022

15%

Increase From

Apr 2022

\$376K

Average

Price

-12% Decrease From Apr 2022

\$315K

Median

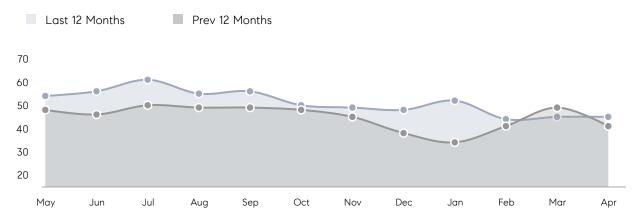
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	51	56	-9%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$376,714	\$328,380	14.7%
	# OF CONTRACTS	8	12	-33.3%
	NEW LISTINGS	10	15	-33%
Houses	AVERAGE DOM	38	-	-
	% OF ASKING PRICE	100%	-	
	AVERAGE SOLD PRICE	\$399,000	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	1	0	0%
Condo/Co-op/TH	AVERAGE DOM	53	56	-5%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$373,000	\$328,380	14%
	# OF CONTRACTS	8	11	-27%
	NEW LISTINGS	9	15	-40%

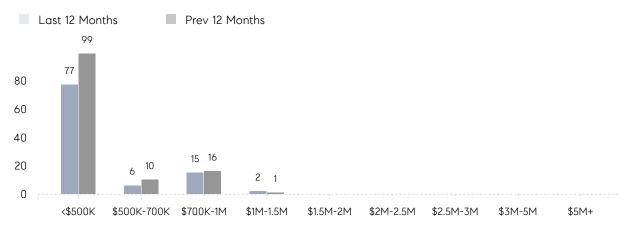
# Guttenberg

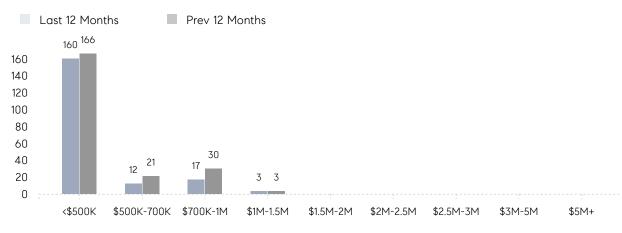
APRIL 2023

#### Monthly Inventory



#### Contracts By Price Range





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April 2023

| | | / /

# Hackensack Market Insights

## Hackensack

APRIL 2023

UNDER CONTRACT

17 Total Properties



\$260K Median Price

-48%

Apr 2022

-13% Decrease From Decrease From Apr 2022

-32% Decrease From Apr 2022

Properties

27

Total

UNITS SOLD

29% Increase From Apr 2022

-8% Decrease From

\$321K

Average Price

Apr 2022

Change From Apr 2022

\$325K

Median

Price

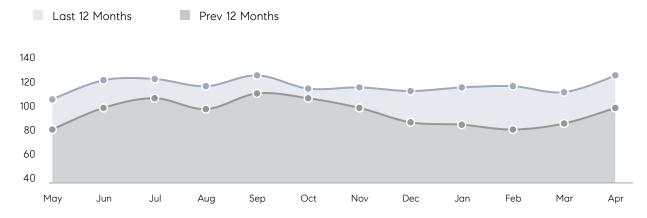
0%

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	57	53	8%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$321,078	\$347,690	-7.7%
	# OF CONTRACTS	17	33	-48.5%
	NEW LISTINGS	34	47	-28%
Houses	AVERAGE DOM	86	30	187%
	% OF ASKING PRICE	98%	105%	
	AVERAGE SOLD PRICE	\$509,317	\$537,500	-5%
	# OF CONTRACTS	3	15	-80%
	NEW LISTINGS	10	18	-44%
Condo/Co-op/TH	AVERAGE DOM	49	63	-22%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$267,295	\$271,767	-2%
	# OF CONTRACTS	14	18	-22%
	NEW LISTINGS	24	29	-17%

# Hackensack

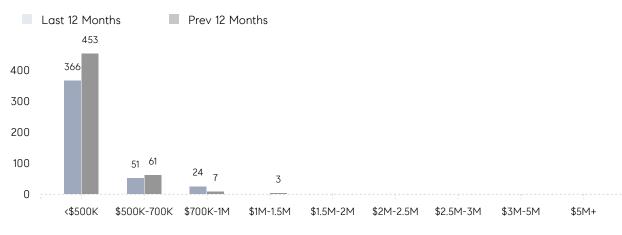
#### APRIL 2023

#### Monthly Inventory









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April 2023

Hanover Market Insights

## Hanover

#### APRIL 2023

UNDER CONTRACT

UNITS SOLD

1	\$949K	\$949K	0	–	—
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
<b>0%</b>	–	–	<b>0%</b>	–	–
Change From					
Apr 2022					

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	0	0.0%
	NEW LISTINGS	2	2	0%
Houses	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	2	2	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

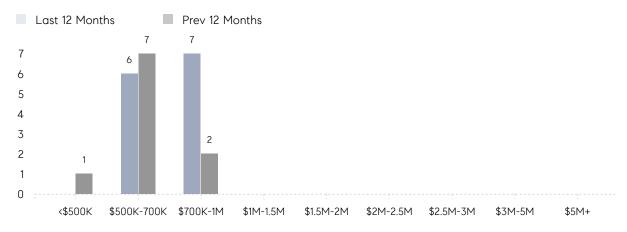
## Hanover

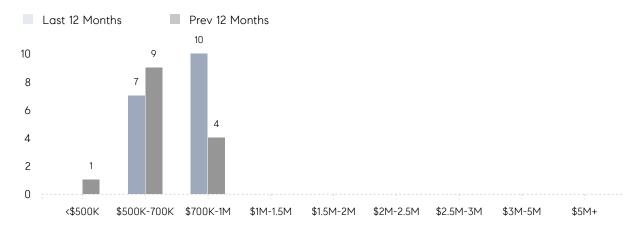
#### APRIL 2023

#### Monthly Inventory



#### Contracts By Price Range





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April 2023

Harding Market Insights

# Harding

APRIL 2023

UNDER CONTRACT

1 Total Properties \$1.5M Average Price

-41%

\$1.5M Median Price

-86%

Decrease From Decrease From Apr 2022

Apr 2022

-28% Decrease From Apr 2022

-50% Decrease From

UNITS SOLD

4

Total

Properties

-39% Apr 2022 Apr 2022

Decrease From Decrease From Apr 2022

\$871K

Median

Price

\$867K

Average

Price

### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	65	81	-20%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$867,750	\$1,420,469	-38.9%
	# OF CONTRACTS	1	7	-85.7%
	NEW LISTINGS	7	8	-12%
Houses	AVERAGE DOM	81	103	-21%
	% OF ASKING PRICE	99%	96%	
	AVERAGE SOLD PRICE	\$947,333	\$1,722,292	-45%
	# OF CONTRACTS	1	7	-86%
	NEW LISTINGS	7	7	0%
Condo/Co-op/TH	AVERAGE DOM	16	15	7%
	% OF ASKING PRICE	100%	110%	
	AVERAGE SOLD PRICE	\$629,000	\$515,000	22%
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	1	0%

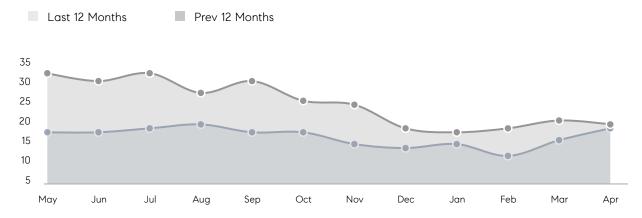
-34%

Compass New Jersey Monthly Market Insights

# Harding

#### APRIL 2023

#### Monthly Inventory





#### Contracts By Price Range



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COMPASS

April 2023

## Harrington Park Market Insights

# Harrington Park

APRIL 2023

UNDER CONTRACT

3 Total Properties



\$775K Median Price

-62%

Apr 2022

-8% Apr 2022

4% Decrease From Decrease From Increase From Apr 2022

100%

Properties

8

Total

UNITS SOLD

Increase From Apr 2022

28% 12% Increase From

Average

Apr 2022

Price

**\$802K \$709K** 

Median

Price

Increase From Apr 2022

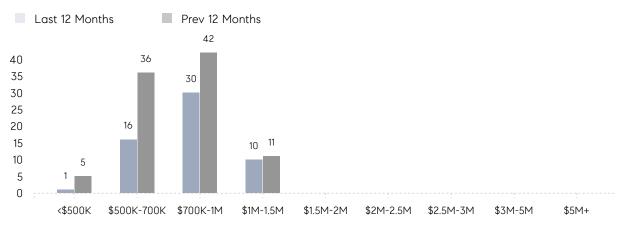
### **Property Statistics**

# Harrington Park

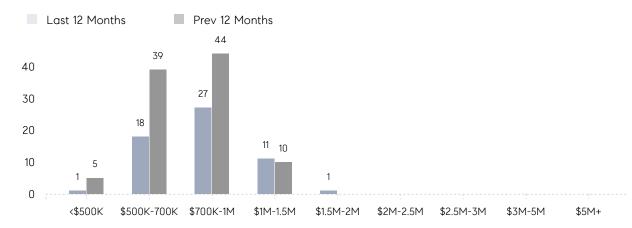
APRIL 2023

#### Monthly Inventory





#### Contracts By Price Range



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April 2023

# Harrison Market Insights

### Harrison

APRIL 2023

#### UNDER CONTRACT

UNITS SOLD

0	-	_	0	-	-
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
0%	_	-	0%	_	_
Change From					
Apr 2022					

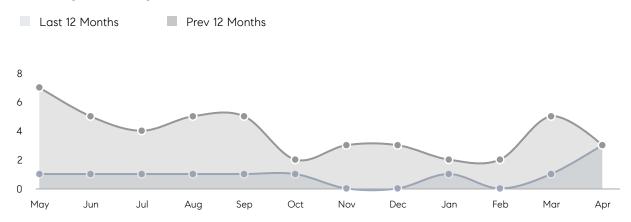
### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0.0%
	NEW LISTINGS	2	1	100%
Houses	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	1	0	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	1	1	0%

### Harrison

#### APRIL 2023

#### Monthly Inventory



#### Contracts By Price Range





 $\sim$   $\sim$   $\sim$   $\sim$   $\sim$ / / / / / / / //// | | | | | / ------

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April 2023

### Hasbrouck Heights Market Insights

# Hasbrouck Heights

APRIL 2023

Apr 2022

UNDER CONTRACT

UNITS SOLD

Apr 2022

Apr 2022

Apr 2022

10\$6TotalAvenPropertiesPrice	0		J -	Median Price
11% 19 Increase From Incre	/0 40	, 0		10% Increase From

### **Property Statistics**

Apr 2022

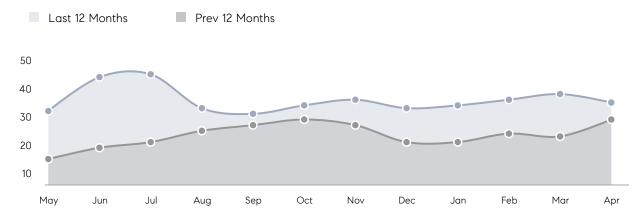
Apr 2022

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	23	21	10%
	% OF ASKING PRICE	99%	107%	
	AVERAGE SOLD PRICE	\$679,833	\$557,125	22.0%
	# OF CONTRACTS	10	9	11.1%
	NEW LISTINGS	7	14	-50%
Houses	AVERAGE DOM	23	22	5%
	% OF ASKING PRICE	99%	108%	
	AVERAGE SOLD PRICE	\$679,833	\$560,286	21%
	# OF CONTRACTS	9	9	0%
	NEW LISTINGS	7	14	-50%
Condo/Co-op/TH	AVERAGE DOM	-	14	-
	% OF ASKING PRICE	-	105%	
	AVERAGE SOLD PRICE	-	\$535,000	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	0	0	0%

# Hasbrouck Heights

#### APRIL 2023

#### Monthly Inventory





#### Contracts By Price Range



 $\sim$   $\sim$   $\sim$   $\sim$   $\sim$ / / / / / / / //// | | | | | / ------

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April 2023

Haworth Market Insights

# Haworth

#### APRIL 2023

UNDER CONTRACT

6 Total Properties

#### \$998K \$1.0M Average Price

Median Price

100% Increase From

0% Change From Apr 2022 Apr 2022

32% Increase From Apr 2022

0%

Change From Apr 2022

UNITS SOLD

5

Total

Properties

11%

Increase From

Apr 2022

Average Price

**\$964K \$965K** 

Median

Price

6%

Increase From Apr 2022

### **Property Statistics**

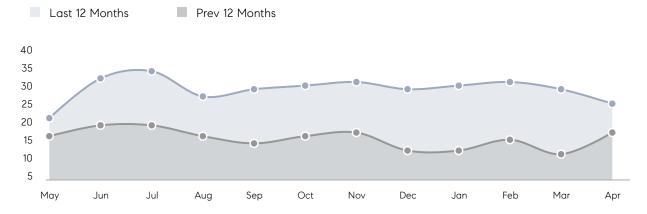
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	6	17	-65%
	% OF ASKING PRICE	111%	106%	
	AVERAGE SOLD PRICE	\$964,000	\$871,700	10.6%
	# OF CONTRACTS	6	3	100.0%
	NEW LISTINGS	3	9	-67%
Houses	AVERAGE DOM	7	17	-59%
	% OF ASKING PRICE	114%	106%	
	AVERAGE SOLD PRICE	\$935,000	\$871,700	7%
	# OF CONTRACTS	2	3	-33%
	NEW LISTINGS	1	9	-89%
Condo/Co-op/TH	AVERAGE DOM	2	-	-
	% OF ASKING PRICE	100%	-	
	AVERAGE SOLD PRICE	\$1,080,000	-	-
	# OF CONTRACTS	4	0	0%
	NEW LISTINGS	2	0	0%

Compass New Jersey Monthly Market Insights

# Haworth

#### APRIL 2023

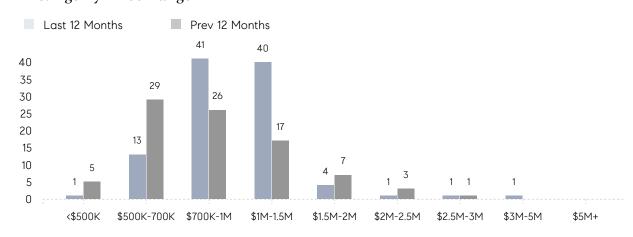
#### Monthly Inventory





### Listings By Price Range

Contracts By Price Range



 $\sim$   $\sim$   $\sim$   $\sim$   $\sim$ / / / / / / / //// | | | | | / ------

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COMPASS

April 2023

## Hillsborough Market Insights

# Hillsborough

APRIL 2023

UNDER CONTRACT

**30** Total Properties



\$459K Median Price

-36% Decrease From

Apr 2022

17% n Increase From Apr 2022 6% Increase From Apr 2022 Properties

18

Total

UNITS SOLD

Decrease From Increase From Apr 2022 Apr 2022

36%

Average

Price

\$664K \$667K

Median

67%

Price

Increase From Apr 2022

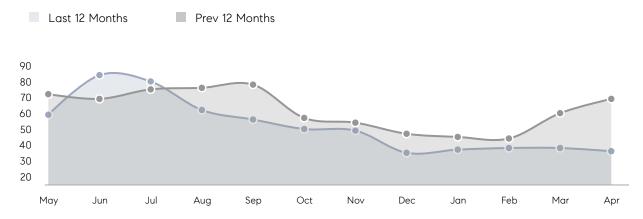
### **Property Statistics**

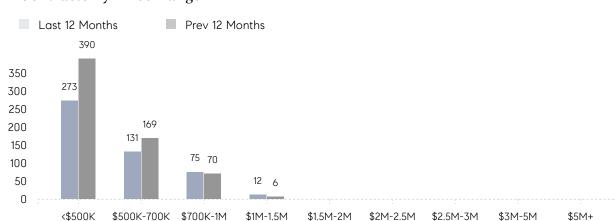
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	25	21	19%
	% OF ASKING PRICE	103%	107%	
	AVERAGE SOLD PRICE	\$664,984	\$489,160	35.9%
	# OF CONTRACTS	30	47	-36.2%
	NEW LISTINGS	30	62	-52%
Houses	AVERAGE DOM	29	22	32%
	% OF ASKING PRICE	103%	108%	
	AVERAGE SOLD PRICE	\$766,593	\$660,379	16%
	# OF CONTRACTS	16	26	-38%
	NEW LISTINGS	15	33	-55%
Condo/Co-op/TH	AVERAGE DOM	15	19	-21%
	% OF ASKING PRICE	102%	106%	
	AVERAGE SOLD PRICE	\$400,800	\$307,239	30%
	# OF CONTRACTS	14	21	-33%
	NEW LISTINGS	15	29	-48%

# Hillsborough

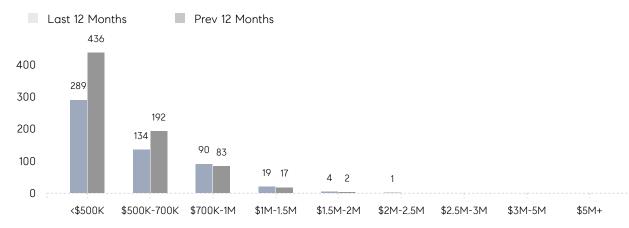
APRIL 2023

#### Monthly Inventory





#### Contracts By Price Range



 $\sim$   $\sim$   $\sim$   $\sim$   $\sim$ / / / / / / / //// | | | | | / ------

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April 2023

Hillsdale Market Insights

# Hillsdale

APRIL 2023

UNDER CONTRACT

9 Total Properties



\$655K Median Price

-25%

Apr 2022

-2% Decrease From Decrease From Apr 2022

-18% Decrease From Apr 2022

-73%

Properties

UNITS SOLD

3

Total

-9% Decrease From Apr 2022 Apr 2022

-5% Decrease From

**\$711K** 

Average Price

> Decrease From Apr 2022

\$680K

Median

Price

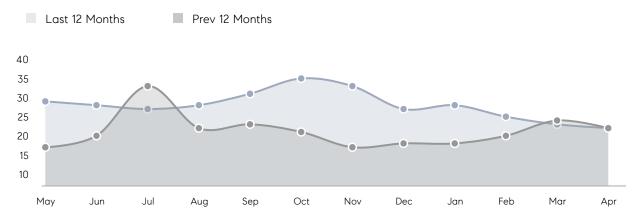
### **Property Statistics**

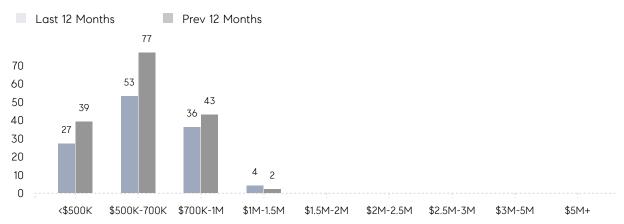
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	12	16	-25%
	% OF ASKING PRICE	99%	105%	
	AVERAGE SOLD PRICE	\$711,667	\$785,773	-9.4%
	# OF CONTRACTS	9	12	-25.0%
	NEW LISTINGS	8	12	-33%
Houses	AVERAGE DOM	12	16	-25%
	% OF ASKING PRICE	99%	105%	
	AVERAGE SOLD PRICE	\$711,667	\$785,773	-9%
	# OF CONTRACTS	9	12	-25%
	NEW LISTINGS	8	12	-33%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Hillsdale

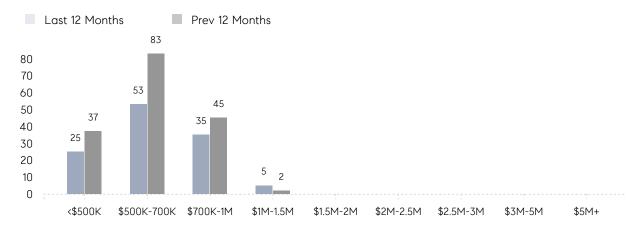
#### APRIL 2023

#### Monthly Inventory





#### Contracts By Price Range



 $\sim$   $\sim$   $\sim$   $\sim$   $\sim$ / / / / / / / //// | | | | | / ------

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April 2023

Hillside Market Insights

# Hillside

#### APRIL 2023

UNDER CONTRACT

UNITS SOLD

<b>11</b>	\$376K	\$390K	7	\$435K	\$440K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-45%	7%	12%	-53%	2%	1%
Decrease From	Increase From	Increase From	Decrease From	Increase From	Increase From
Apr 2022					

### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	40	38	5%
	% OF ASKING PRICE	101%	110%	
	AVERAGE SOLD PRICE	\$435,000	\$424,400	2.5%
	# OF CONTRACTS	11	20	-45.0%
	NEW LISTINGS	16	30	-47%
Houses	AVERAGE DOM	40	38	5%
	% OF ASKING PRICE	101%	110%	
	AVERAGE SOLD PRICE	\$435,000	\$424,400	2%
	# OF CONTRACTS	11	20	-45%
	NEW LISTINGS	16	30	-47%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Hillside

#### APRIL 2023

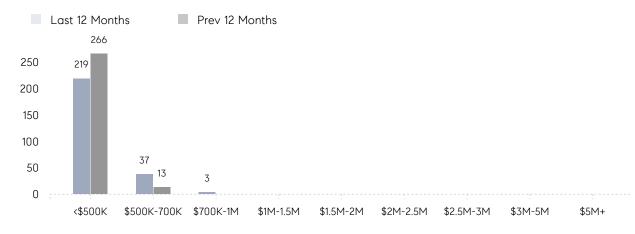
#### Monthly Inventory

Last 12 Months Prev 12 Months



#### Contracts By Price Range





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COMPASS

April 2023

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### Ho-Ho-Kus Market Insights

### Ho-Ho-Kus

APRIL 2023

UNDER CONTRACT

7 Total Properties



\$1.5M Median Price

-12% Decrease From Apr 2022

n Increase From Apr 2022 32% Increase From Apr 2022 Total Properties

3

UNITS SOLD

-57% 3% Decrease From Apr 2022 Apr 2022

,

\$1.3M

Average Price

> 43% Increase From Apr 2022

\$1.5M

Median

Price

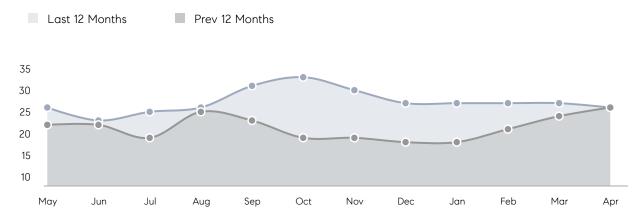
### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	41	13	215%
	% OF ASKING PRICE	100%	103%	
	AVERAGE SOLD PRICE	\$1,300,000	\$1,265,286	2.7%
	# OF CONTRACTS	7	8	-12.5%
	NEW LISTINGS	4	10	-60%
Houses	AVERAGE DOM	41	13	215%
	% OF ASKING PRICE	100%	103%	
	AVERAGE SOLD PRICE	\$1,300,000	\$1,265,286	3%
	# OF CONTRACTS	7	8	-12%
	NEW LISTINGS	4	10	-60%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

### Ho-Ho-Kus

#### APRIL 2023

#### Monthly Inventory





#### Contracts By Price Range



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April 2023

Hoboken Market Insights

# Hoboken

APRIL 2023

UNDER CONTRACT

73 Total Properties



\$799K Median Price

-37% Decrease From Decrease From Apr 2022

-1% Apr 2022

3% Increase From Apr 2022

Total Properties

46

UNITS SOLD

-57% Decrease From Increase From Apr 2022 Apr 2022

9%

\$1.0M

Average Price

> 15% Increase From Apr 2022

\$880K

Median

Price

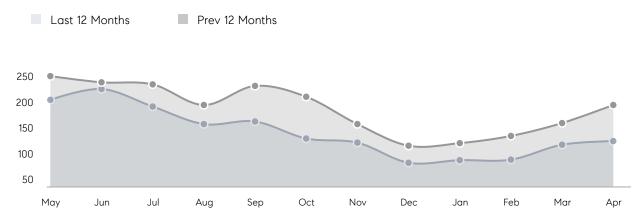
## **Property Statistics**

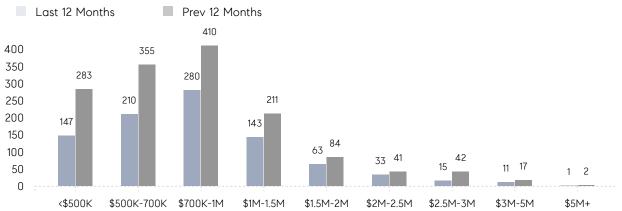
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	29	33	-12%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$1,027,930	\$939,532	9.4%
	# OF CONTRACTS	73	116	-37.1%
	NEW LISTINGS	95	183	-48%
Houses	AVERAGE DOM	7	30	-77%
	% OF ASKING PRICE	104%	97%	
	AVERAGE SOLD PRICE	\$1,525,512	\$1,750,000	-13%
	# OF CONTRACTS	4	7	-43%
	NEW LISTINGS	4	16	-75%
Condo/Co-op/TH	AVERAGE DOM	31	33	-6%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$1,005,313	\$916,376	10%
	# OF CONTRACTS	69	109	-37%
	NEW LISTINGS	91	167	-46%

# Hoboken

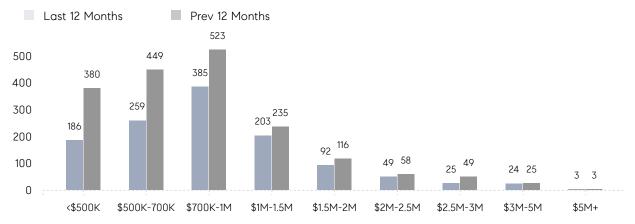
#### APRIL 2023

#### Monthly Inventory





# Contracts By Price Range



## Listings By Price Range

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April 2023

# Hopatcong Market Insights

# Hopatcong

APRIL 2023

Apr 2022

UNDER CONTRACT

UNITS SOLD

Apr 2022

Apr 2022

Apr 2022

<b>3</b> Total Properties	<b>\$331K</b> Average Price	<b>\$315K</b> Median Price	<b>O</b> Total Properties	— Average Price	— Median Price
-87%	-10%	-12%	0%	-	-
Decrease From	Decrease From	Decrease From	Change From	Change From	Change From

Apr 2022

**Property Statistics** 

Apr 2022

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	-	23	-
	% OF ASKING PRICE	-	106%	
	AVERAGE SOLD PRICE	-	\$352,142	-
	# OF CONTRACTS	3	24	-87.5%
	NEW LISTINGS	2	44	-95%
Houses	AVERAGE DOM	-	23	-
	% OF ASKING PRICE	-	106%	
	AVERAGE SOLD PRICE	-	\$352,142	-
	# OF CONTRACTS	2	24	-92%
	NEW LISTINGS	2	43	-95%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	0	1	0%

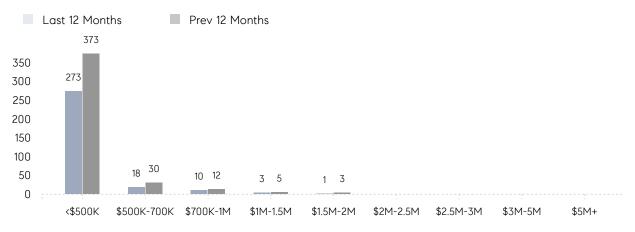
# Hopatcong

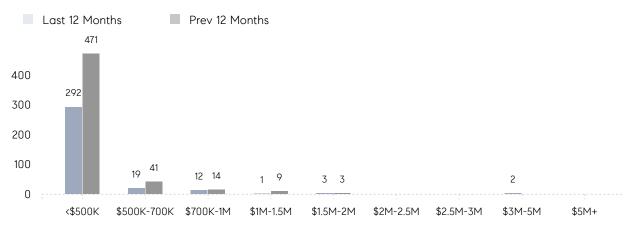
#### APRIL 2023

#### Monthly Inventory



### Contracts By Price Range





### Listings By Price Range

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April 2023

# Irvington Market Insights

# Irvington

APRIL 2023

UNDER CONTRACT

15 Total Properties



\$365K Median Price

-12% Decrease From

Apr 2022

30% Increase From Apr 2022 26% Increase From Apr 2022 Properties

14

Total

UNITS SOLD

Decrease From Increase F Apr 2022 Apr 2022

12% Increase From

\$332K

Average Price

> Increase From Apr 2022

\$335K

Median

Price

8%

## **Property Statistics**

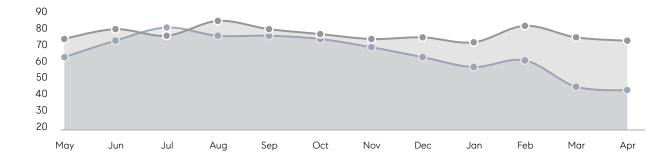
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	29	49	-41%
	% OF ASKING PRICE	108%	103%	
	AVERAGE SOLD PRICE	\$332,343	\$295,967	12.3%
	# OF CONTRACTS	15	17	-11.8%
	NEW LISTINGS	20	32	-37%
Houses	AVERAGE DOM	29	49	-41%
	% OF ASKING PRICE	108%	103%	
	AVERAGE SOLD PRICE	\$332,343	\$295,967	12%
	# OF CONTRACTS	15	14	7%
	NEW LISTINGS	20	32	-37%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	3	0%
	NEW LISTINGS	0	0	0%

# Irvington

#### APRIL 2023

#### Monthly Inventory

Last 12 Months Prev 12 Months



### Contracts By Price Range



# Listings By Price Range



Compass New Jersey Market Report

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April 2023

Jersey City Market Insights

Jersey City

APRIL 2023

UNDER CONTRACT

129 Total

Properties



\$579K Median Price

-33%

-6% Decrease From Decrease From Apr 2022 Apr 2022

-6% Decrease From Apr 2022

-49%

Decrease From Apr 2022

UNITS SOLD

89

Total

Properties

-2% -1%

\$659K

Average

Apr 2022

Price

Decrease From Change From Apr 2022

\$620K

Median

Price

## **Property Statistics**

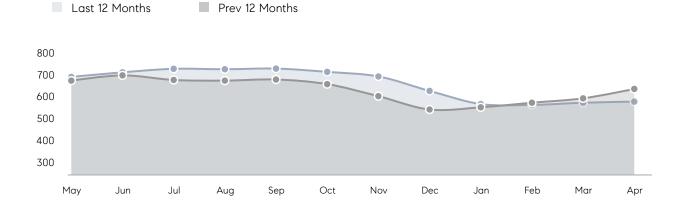
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	43	37	16%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$659,111	\$675,180	-2.4%
	# OF CONTRACTS	129	193	-33.2%
	NEW LISTINGS	210	328	-36%
Houses	AVERAGE DOM	51	33	55%
	% OF ASKING PRICE	106%	102%	
	AVERAGE SOLD PRICE	\$670,750	\$810,328	-17%
	# OF CONTRACTS	21	25	-16%
	NEW LISTINGS	37	38	-3%
Condo/Co-op/TH	AVERAGE DOM	42	38	11%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$657,962	\$649,437	1%
	# OF CONTRACTS	108	168	-36%
	NEW LISTINGS	173	290	-40%

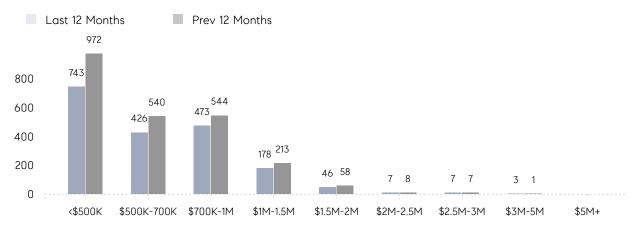
Compass New Jersey Monthly Market Insights

# Jersey City

#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



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April 2023

Kearny Market Insights

# Kearny

#### APRIL 2023

4

UNDER CONTRACT

UNITS SOLD

\$358K \$362K \$390K \$390K 1 Median Total Average Total Average Properties Price Price Properties Price -24% -24% 100% -23%

Increase From Apr 2022

Decrease From Decrease From Apr 2022 Apr 2022

-67%

Decrease From Apr 2022

Apr 2022

-30% Decrease From Decrease From Apr 2022

Median

Price

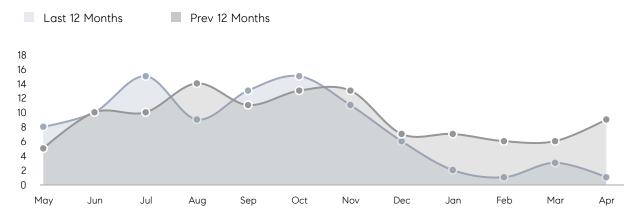
**Property Statistics** 

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	9	16	-44%
	% OF ASKING PRICE	111%	104%	
	AVERAGE SOLD PRICE	\$390,000	\$513,333	-24.0%
	# OF CONTRACTS	4	2	100.0%
	NEW LISTINGS	3	5	-40%
Houses	AVERAGE DOM	-	16	-
	% OF ASKING PRICE	-	104%	
	AVERAGE SOLD PRICE	-	\$513,333	-
	# OF CONTRACTS	4	2	100%
	NEW LISTINGS	3	5	-40%
Condo/Co-op/TH	AVERAGE DOM	9	-	-
	% OF ASKING PRICE	111%	-	
	AVERAGE SOLD PRICE	\$390,000	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

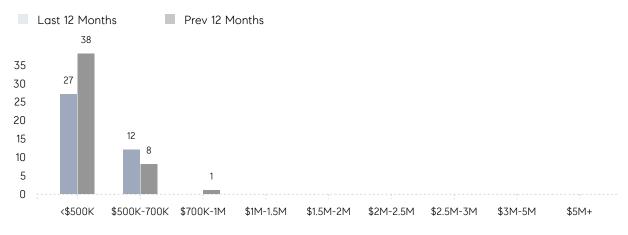
# Kearny

#### APRIL 2023

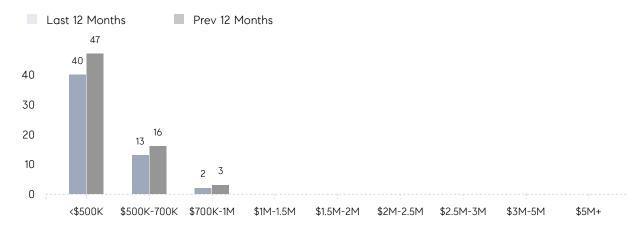
#### Monthly Inventory



### Contracts By Price Range



### Listings By Price Range



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April 2023

# Kenilworth Market Insights

# Kenilworth

APRIL 2023

UNDER CONTRACT

6 Total Properties \$642K \$622K Average Price

Median Price

-14% Decrease From Apr 2022

47% 38% Increase From Apr 2022

Increase From Apr 2022

-78%

Properties

UNITS SOLD

2

Total

Decrease From Increase From Apr 2022 Apr 2022

\$672K

Average

32%

Price

31% Increase From Apr 2022

\$672K

Median

Price

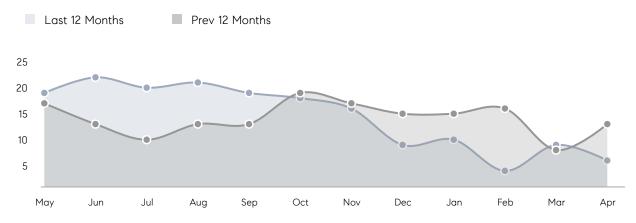
## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	41	43	-5%
	% OF ASKING PRICE	102%	104%	
	AVERAGE SOLD PRICE	\$672,500	\$508,111	32.4%
	# OF CONTRACTS	6	7	-14.3%
	NEW LISTINGS	3	15	-80%
Houses	AVERAGE DOM	41	43	-5%
	% OF ASKING PRICE	102%	104%	
	AVERAGE SOLD PRICE	\$672,500	\$508,111	32%
	# OF CONTRACTS	6	7	-14%
	NEW LISTINGS	3	15	-80%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

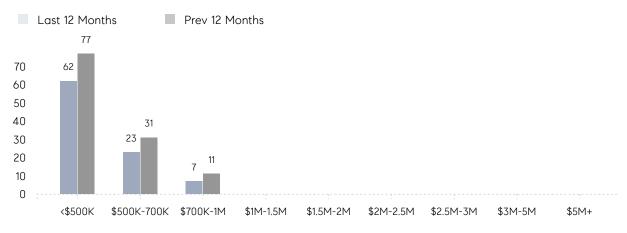
# Kenilworth

#### APRIL 2023

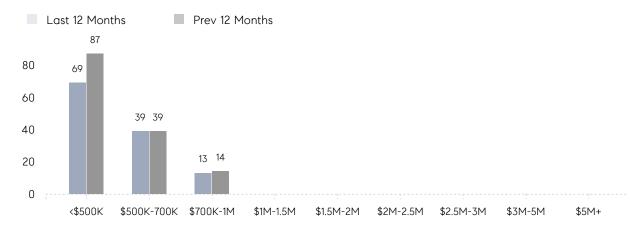
#### Monthly Inventory



## Contracts By Price Range



### Listings By Price Range



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April 2023

# Kinnelon Market Insights

# Kinnelon

APRIL 2023

UNDER CONTRACT

15 Total Properties \$724K Average Price

\$699K Median Price

7% Increase From Apr 2022

-28% -14% Decrease From Apr 2022

Decrease From Apr 2022

-29%

Decrease From Apr 2022 Apr 2022

Decrease From Decrease From Apr 2022

## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	48	57	-16%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$632,500	\$977,857	-35.3%
	# OF CONTRACTS	15	14	7.1%
	NEW LISTINGS	18	18	0%
Houses	AVERAGE DOM	48	57	-16%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$632,500	\$977,857	-35%
	# OF CONTRACTS	15	14	7%
	NEW LISTINGS	18	18	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%



5

Total

Properties

#### \$632K \$575K Average

Price

-35%

Median Price

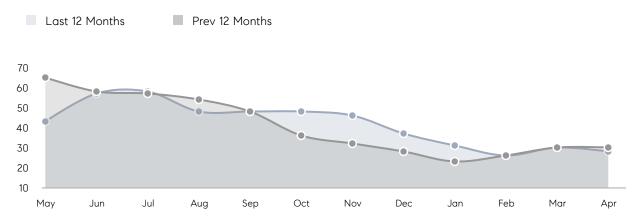
-34%

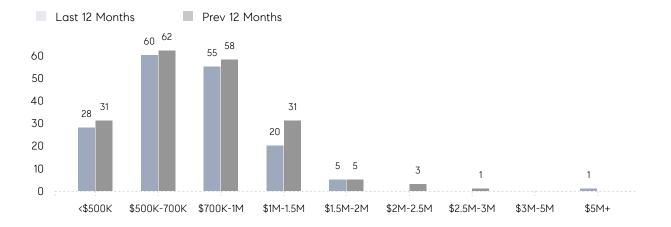
Compass New Jersey Monthly Market Insights

# Kinnelon

#### APRIL 2023

### Monthly Inventory





## Listings By Price Range

Contracts By Price Range



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April 2023

Leonia Market Insights

# Leonia

#### APRIL 2023

Apr 2022

UNDER CONTRACT

UNITS SOLD

Apr 2022

Apr 2022

Apr 2022

5	<b>\$797K</b>	<b>\$849K</b>	2	\$630K	\$630K
Total	Average	Median	Total	<sup>Average</sup>	Median
Properties	Price	Price	Properties	Price	Price
-29%	2%	16%	30/0	-12%	8%
Decrease From	Increase From	Increase From		Decrease From	Increase From

Apr 2022

**Property Statistics** 

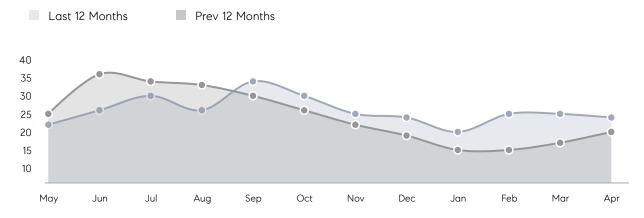
Apr 2022

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	19	31	-39%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$630,000	\$712,750	-11.6%
	# OF CONTRACTS	5	7	-28.6%
	NEW LISTINGS	4	9	-56%
Houses	AVERAGE DOM	19	31	-39%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$630,000	\$712,750	-12%
	# OF CONTRACTS	4	7	-43%
	NEW LISTINGS	4	8	-50%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	0	1	0%

# Leonia

#### APRIL 2023

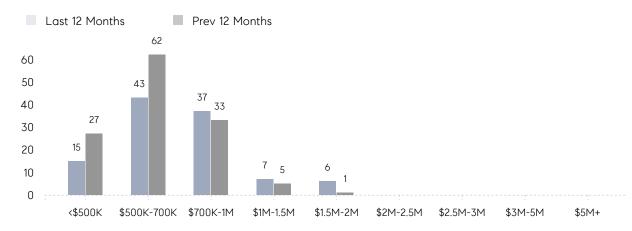
#### Monthly Inventory





## Contracts By Price Range

### Listings By Price Range



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April 2023

Linden Market Insights

# Linden

#### APRIL 2023

UNDER CONTRACT

21 Total Properties \$357K Average Price

\$349K Median Price

-12%

-12%

Apr 2022

-11% Decrease From Decrease From Apr 2022

Decrease From Apr 2022

-42%

UNITS SOLD

14

Total

Properties

Decrease From Increase From Apr 2022 Apr 2022

Average

13%

Price

27% Increase From Apr 2022

## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	15	37	-59%
	% OF ASKING PRICE	107%	101%	
	AVERAGE SOLD PRICE	\$528,929	\$469,440	12.7%
	# OF CONTRACTS	21	24	-12.5%
	NEW LISTINGS	26	39	-33%
Houses	AVERAGE DOM	15	37	-59%
	% OF ASKING PRICE	107%	101%	
	AVERAGE SOLD PRICE	\$528,929	\$482,024	10%
	# OF CONTRACTS	16	23	-30%
	NEW LISTINGS	22	37	-41%
Condo/Co-op/TH	AVERAGE DOM	-	35	-
	% OF ASKING PRICE	-	106%	
	AVERAGE SOLD PRICE	-	\$180,000	-
	# OF CONTRACTS	5	1	400%
	NEW LISTINGS	4	2	100%

Compass New Jersey Monthly Market Insights

#### \$547K \$528K Median

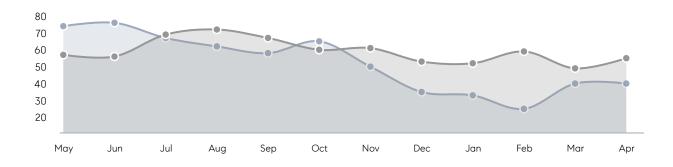
Price

# Linden

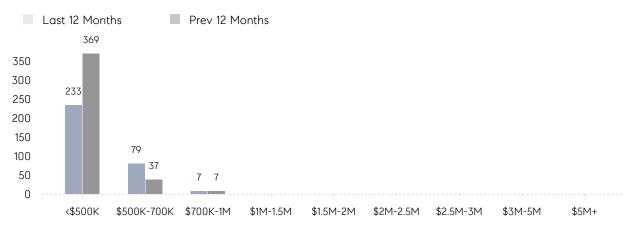
#### APRIL 2023

### Monthly Inventory

Last 12 Months Prev 12 Months



### Contracts By Price Range



### Listings By Price Range



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April 2023

| | | / /

# Little Ferry Market Insights

## Little Ferry

APRIL 2023

Apr 2022

UNDER CONTRACT

UNITS SOLD

Apr 2022

Apr 2022

Apr 2022

\$405K \$394K \$417K 8 2 \$417K Median Median Total Average Total Average Price Properties Price Price Properties Price -14% -20% -10% -71% -13% -16% Decrease From Decrease From Decrease From Decrease From Decrease From Decrease From

### **Property Statistics**

Apr 2022

Apr 2022

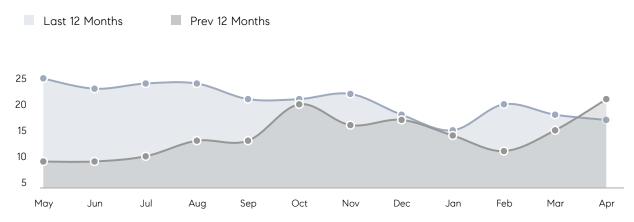
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	36	46	-22%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$417,500	\$477,986	-12.7%
	# OF CONTRACTS	8	10	-20.0%
	NEW LISTINGS	7	15	-53%
Houses	AVERAGE DOM	36	51	-29%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$417,500	\$507,667	-18%
	# OF CONTRACTS	6	8	-25%
	NEW LISTINGS	6	12	-50%
Condo/Co-op/TH	AVERAGE DOM	-	19	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$299,900	-
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	1	3	-67%

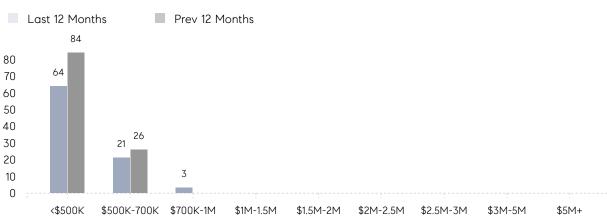
Compass New Jersey Monthly Market Insights

# Little Ferry

#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range

#### Listings By Price Range



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April 2023

# Livingston Market Insights

## Livingston

APRIL 2023

UNDER CONTRACT

30 Total Properties



\$1.2M Median Price

-33%

Decrease From Apr 2022

47% 66% Increase From Apr 2022

Increase From Apr 2022

Total Properties

21

UNITS SOLD

-34% Decrease From Increase From Apr 2022 Apr 2022

25%

\$1.0M

Average

Price

11% Increase From Apr 2022

\$860K

Median

Price

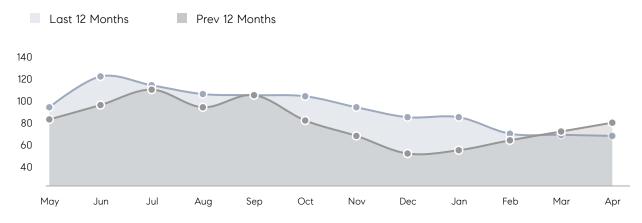
### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	52	28	86%
	% OF ASKING PRICE	101%	103%	
	AVERAGE SOLD PRICE	\$1,088,619	\$870,297	25.1%
	# OF CONTRACTS	30	45	-33.3%
	NEW LISTINGS	32	60	-47%
Houses	AVERAGE DOM	53	28	89%
	% OF ASKING PRICE	101%	104%	
	AVERAGE SOLD PRICE	\$1,201,235	\$893,500	34%
	# OF CONTRACTS	28	38	-26%
	NEW LISTINGS	28	51	-45%
Condo/Co-op/TH	AVERAGE DOM	46	24	92%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$610,000	\$745,000	-18%
	# OF CONTRACTS	2	7	-71%
	NEW LISTINGS	4	9	-56%

# Livingston

APRIL 2023

#### Monthly Inventory





# Contracts By Price Range

### Listings By Price Range



Sources: Garden State MLS, Hudson MLS, NJ MLS

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April 2023

Lodi Market Insights Lodi

#### APRIL 2023

UNDER CONTRACT

7 Total Properties



\$499K Median Price

75% Increase From Apr 2022 31% Increase From Apr 2022 36% Increase From Apr 2022 Properties

3

Total

UNITS SOLD

-77% 3% Decrease From Apr 2022 Apr 2022

3% -3% Increase From Decreas

Average

Price

\$403K \$420K

Median

Price

Decrease From Apr 2022

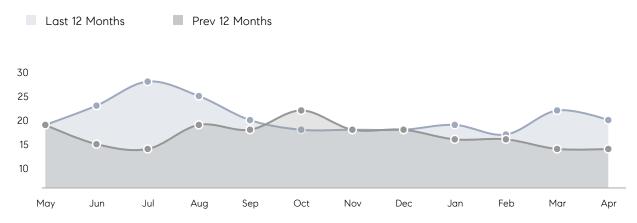
### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	19	27	-30%
	% OF ASKING PRICE	97%	105%	
	AVERAGE SOLD PRICE	\$403,333	\$392,192	2.8%
	# OF CONTRACTS	7	4	75.0%
	NEW LISTINGS	6	4	50%
Houses	AVERAGE DOM	26	31	-16%
	% OF ASKING PRICE	102%	106%	
	AVERAGE SOLD PRICE	\$530,000	\$449,350	18%
	# OF CONTRACTS	6	3	100%
	NEW LISTINGS	6	4	50%
Condo/Co-op/TH	AVERAGE DOM	4	14	-71%
	% OF ASKING PRICE	86%	105%	
	AVERAGE SOLD PRICE	\$150,000	\$201,667	-26%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	0	0	0%

# Lodi

#### APRIL 2023

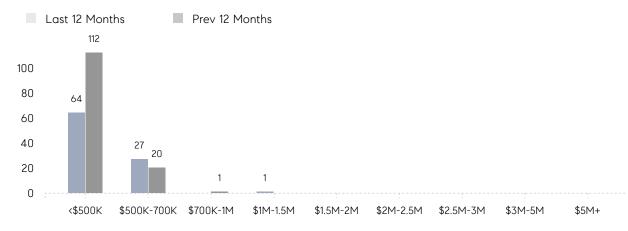
#### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



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April 2023

Long Hill Market Insights

# Long Hill

APRIL 2023

Apr 2022

UNDER CONTRACT

UNITS SOLD

Apr 2022

Apr 2022

Apr 2022

\$699K \$664K \$681K \$689K 7 7 Median Median Total Average Total Average Price Properties Price Price Properties Price 12% 0% 0% 18% 43% 24% Change From Increase From Change From Increase From Increase From Increase From

**Property Statistics** 

Apr 2022

Apr 2022

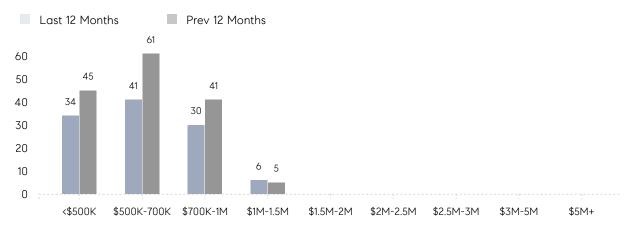
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	38	25	52%
	% OF ASKING PRICE	103%	107%	
	AVERAGE SOLD PRICE	\$681,686	\$609,557	11.8%
	# OF CONTRACTS	7	7	0.0%
	NEW LISTINGS	14	11	27%
Houses	AVERAGE DOM	42	15	180%
	% OF ASKING PRICE	104%	110%	
	AVERAGE SOLD PRICE	\$719,133	\$669,380	7%
	# OF CONTRACTS	5	6	-17%
	NEW LISTINGS	12	10	20%
Condo/Co-op/TH	AVERAGE DOM	11	50	-78%
	% OF ASKING PRICE	96%	99%	
	AVERAGE SOLD PRICE	\$457,000	\$460,000	-1%
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	2	1	100%

# Long Hill

APRIL 2023

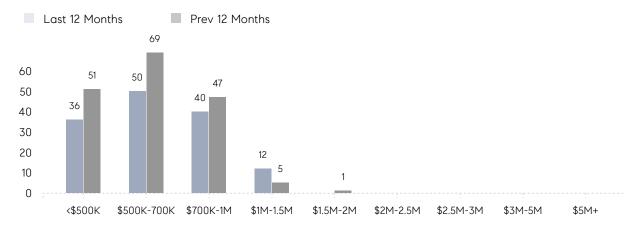
#### Monthly Inventory





### Contracts By Price Range

#### Listings By Price Range



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April 2023

| | | / /

# Lyndhurst Market Insights

# Lyndhurst

APRIL 2023

UNDER CONTRACT

6 Total

Properties



\$444K Median Price

-25% Decrease From

Apr 2022

13% Increase From Apr 2022

8% Increase From Apr 2022

-55%

Properties

5

Total

UNITS SOLD

Decrease From Apr 2022

34% Increase From Apr 2022

\$578K

Average Price

> 32% Increase From Apr 2022

Median

Price

\$529K

### **Property Statistics**

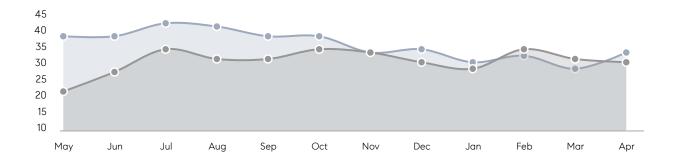
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	19	25	-24%
	% OF ASKING PRICE	105%	102%	
	AVERAGE SOLD PRICE	\$578,180	\$432,917	33.6%
	# OF CONTRACTS	6	8	-25.0%
	NEW LISTINGS	14	11	27%
Houses	AVERAGE DOM	19	25	-24%
	% OF ASKING PRICE	105%	103%	
	AVERAGE SOLD PRICE	\$578,180	\$443,309	30%
	# OF CONTRACTS	6	7	-14%
	NEW LISTINGS	11	10	10%
Condo/Co-op/TH	AVERAGE DOM	-	21	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$329,000	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	3	1	200%

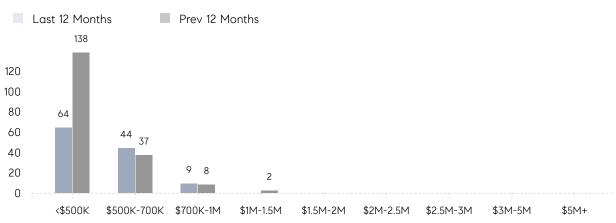
# Lyndhurst

#### APRIL 2023

#### Monthly Inventory

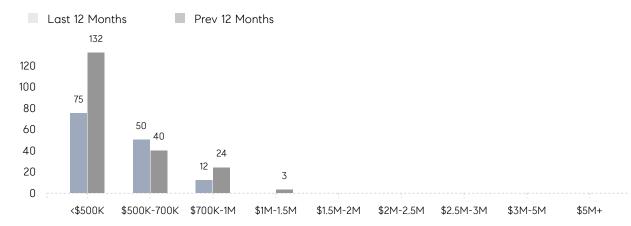






### Contracts By Price Range

#### Listings By Price Range



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April 2023

Madison Market Insights

## Madison

#### APRIL 2023

UNDER CONTRACT

13 Total Properties \$1.3M Average Price

\$1.2M Median Price

-19% Decrease From

Apr 2022

36% m Increase From Apr 2022 64% Increase From Apr 2022 -19%

Properties

UNITS SOLD

13

Total

Decrease From Decrease Apr 2022 Apr 2022

-29% -19% Decrease From Decrease

\$861K

Average Price

> Decrease From Apr 2022

\$735K

Median

Price

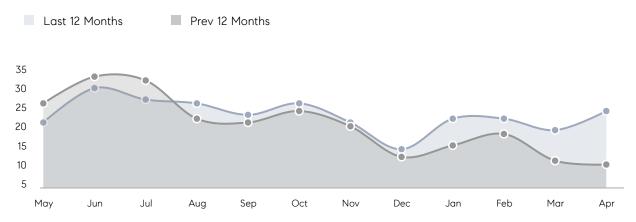
### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	17	29	-41%
	% OF ASKING PRICE	103%	106%	
	AVERAGE SOLD PRICE	\$861,192	\$1,216,070	-29.2%
	# OF CONTRACTS	13	16	-18.7%
	NEW LISTINGS	22	17	29%
Houses	AVERAGE DOM	17	32	-47%
	% OF ASKING PRICE	104%	106%	
	AVERAGE SOLD PRICE	\$980,750	\$1,385,426	-29%
	# OF CONTRACTS	11	14	-21%
	NEW LISTINGS	18	15	20%
Condo/Co-op/TH	AVERAGE DOM	16	17	-6%
	% OF ASKING PRICE	99%	107%	
	AVERAGE SOLD PRICE	\$462,667	\$708,000	-35%
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	4	2	100%

## Madison

#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



### Listings By Price Range

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April 2023

Mahwah Market Insights

## Mahwah

APRIL 2023

UNDER CONTRACT

**34** Total Properties



\$649K Median Price

12%

-21% Decrease From

Apr 2022

-10% Decrease From Apr 2022

Increase From Apr 2022 -30%

Properties

UNITS SOLD

21

Total

Decrease From Increase F Apr 2022 Apr 2022

45% 13% Increase From Increase

\$868K

Average Price

> Increase From Apr 2022

\$505K

Median

Price

### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	36	31	16%
	% OF ASKING PRICE	100%	107%	
	AVERAGE SOLD PRICE	\$868,571	\$599,260	44.9%
	# OF CONTRACTS	34	43	-20.9%
	NEW LISTINGS	23	61	-62%
Houses	AVERAGE DOM	37	45	-18%
	% OF ASKING PRICE	100%	106%	
	AVERAGE SOLD PRICE	\$1,521,250	\$842,831	80%
	# OF CONTRACTS	16	21	-24%
	NEW LISTINGS	12	27	-56%
Condo/Co-op/TH	AVERAGE DOM	35	25	40%
	% OF ASKING PRICE	99%	107%	
	AVERAGE SOLD PRICE	\$466,923	\$477,475	-2%
	# OF CONTRACTS	18	22	-18%
	NEW LISTINGS	11	34	-68%

## Mahwah

#### APRIL 2023

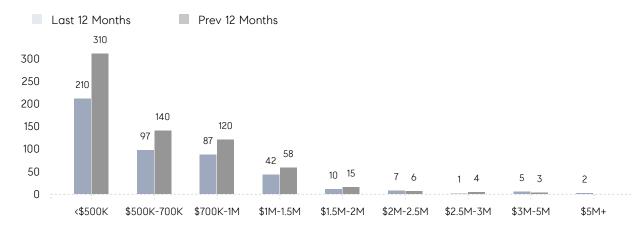
#### Monthly Inventory





### Contracts By Price Range

#### Listings By Price Range



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April 2023

# Mantoloking Market Insights

## Mantoloking

APRIL 2023

#### UNDER CONTRACT

UNITS SOLD

0	-	_	0	-	-
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
0%	_	-	0%	_	_
Change From					
Apr 2022					

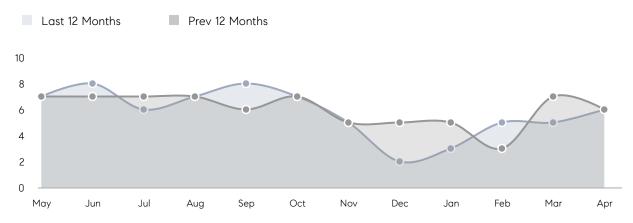
### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	-	0	-
	% OF ASKING PRICE	-	113%	
	AVERAGE SOLD PRICE	-	\$3,585,000	-
	# OF CONTRACTS	0	2	0.0%
	NEW LISTINGS	2	3	-33%
Houses	AVERAGE DOM	-	0	-
	% OF ASKING PRICE	-	113%	
	AVERAGE SOLD PRICE	-	\$3,585,000	-
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	2	3	-33%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

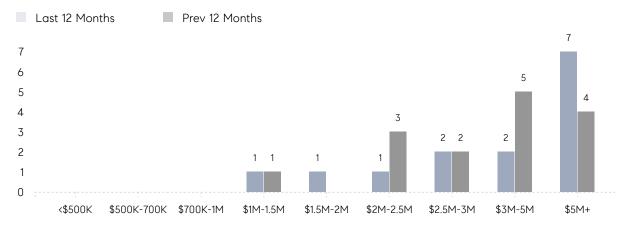
# Mantoloking

APRIL 2023

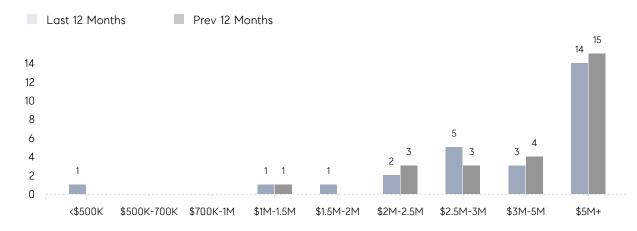
#### Monthly Inventory



#### Contracts By Price Range



#### Listings By Price Range



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April 2023

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# Maplewood Market Insights

## Maplewood

APRIL 2023

UNDER CONTRACT

31 Total Properties



\$725K Median Price

-3% Decrease From Increase From Apr 2022

9% Apr 2022

23% Increase From Apr 2022

-44%

Properties

UNITS SOLD

18

Total

Decrease From Apr 2022 Apr 2022

7% Increase From

\$896K

Average

12%

Price

Increase From Apr 2022

\$907K

Median

Price

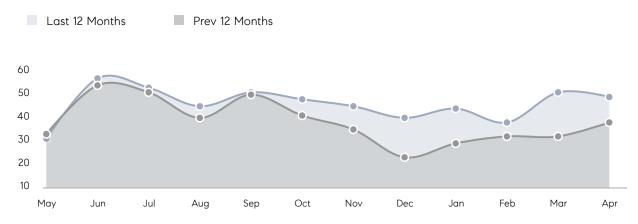
### **Property Statistics**

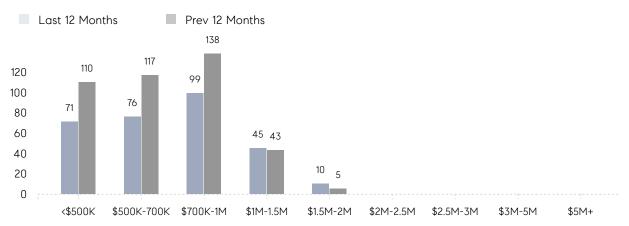
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	31	16	94%
	% OF ASKING PRICE	108%	114%	
	AVERAGE SOLD PRICE	\$896,750	\$803,175	11.7%
	# OF CONTRACTS	31	32	-3.1%
	NEW LISTINGS	32	40	-20%
Houses	AVERAGE DOM	32	12	167%
	% OF ASKING PRICE	110%	115%	
	AVERAGE SOLD PRICE	\$954,781	\$831,787	15%
	# OF CONTRACTS	25	25	0%
	NEW LISTINGS	26	34	-24%
Condo/Co-op/TH	AVERAGE DOM	18	71	-75%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$432,500	\$374,000	16%
	# OF CONTRACTS	6	7	-14%
	NEW LISTINGS	6	6	0%

# Maplewood

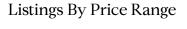
APRIL 2023

#### Monthly Inventory





### Contracts By Price Range





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April 2023

Maywood Market Insights

### Maywood

APRIL 2023

UNDER CONTRACT

7 Total

Properties



Median Price

-3%

-56%

Apr 2022

-7% Apr 2022

Decrease From Decrease From Decrease From Apr 2022

Total Properties

5

UNITS SOLD

-44% Decrease From Apr 2022

-4% -6% Decrease From

Average Price

Apr 2022

\$485K \$490K

Median

Price

Decrease From Apr 2022

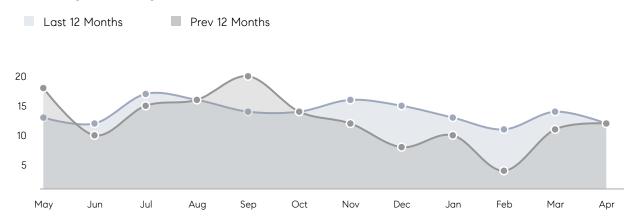
### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	47	28	68%
	% OF ASKING PRICE	110%	105%	
	AVERAGE SOLD PRICE	\$485,600	\$507,111	-4.2%
	# OF CONTRACTS	7	16	-56.2%
	NEW LISTINGS	6	16	-62%
Houses	AVERAGE DOM	47	28	68%
	% OF ASKING PRICE	110%	105%	
	AVERAGE SOLD PRICE	\$485,600	\$507,111	-4%
	# OF CONTRACTS	7	16	-56%
	NEW LISTINGS	6	16	-62%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

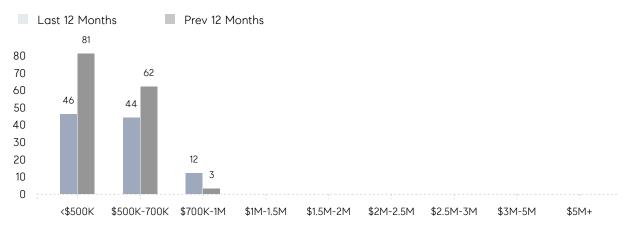
## Maywood

#### APRIL 2023

#### Monthly Inventory



#### Contracts By Price Range



#### Prev 12 Months Last 12 Months 70 70 62 60 48 50 42 40 30 20 11 10 0 <\$500K \$500K-700K \$700K-1M \$1M-1.5M \$1.5M-2M \$2M-2.5M \$2.5M-3M \$3M-5M \$5M+

#### Listings By Price Range

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COMPASS

April 2023

Mendham Borough Market Insights

# Mendham Borough

APRIL 2023

UNDER CONTRACT

9 Total Properties



\$589K Median Price

13%

Increase From Apr 2022

-10% -15% Decrease From Apr 2022

Decrease From Apr 2022

-40%

Properties

UNITS SOLD

3

Total

Decrease From Apr 2022 Apr 2022

-26% -36% Decrease From

\$653K

Average

Price

Decrease From Apr 2022

\$631K

Median

Price

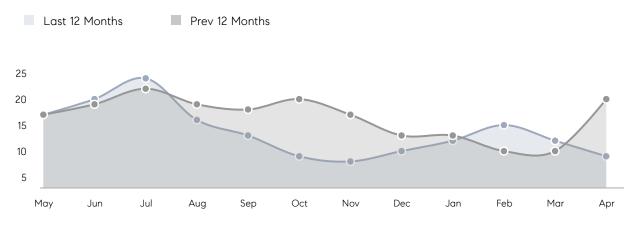
### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	12	42	-71%
	% OF ASKING PRICE	104%	98%	
	AVERAGE SOLD PRICE	\$653,667	\$881,000	-25.8%
	# OF CONTRACTS	9	8	12.5%
	NEW LISTINGS	8	19	-58%
Houses	AVERAGE DOM	12	37	-68%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$810,000	\$1,130,000	-28%
	# OF CONTRACTS	4	7	-43%
	NEW LISTINGS	6	15	-60%
Condo/Co-op/TH	AVERAGE DOM	12	49	-76%
	% OF ASKING PRICE	105%	99%	
	AVERAGE SOLD PRICE	\$575,500	\$507,500	13%
	# OF CONTRACTS	5	1	400%
	NEW LISTINGS	2	4	-50%

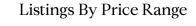
# Mendham Borough

APRIL 2023

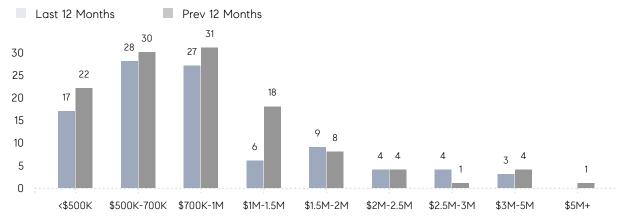
#### Monthly Inventory







Contracts By Price Range



Compass New Jersey Market Report

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COMPASS

April 2023

## Mendham Township Market Insights

## Mendham Township

APRIL 2023

UNDER CONTRACT

9 Total Properties



\$1.1M Median Price

13%

Increase From Apr 2022

-13% -14% Decrease From Apr 2022

Decrease From Apr 2022

-71%

UNITS SOLD

2

Total

Properties

Decrease From Apr 2022 Apr 2022

-3% Increase From

\$1.3M

Average

Price

9%

Decrease From Apr 2022

\$1.3M

Median

Price

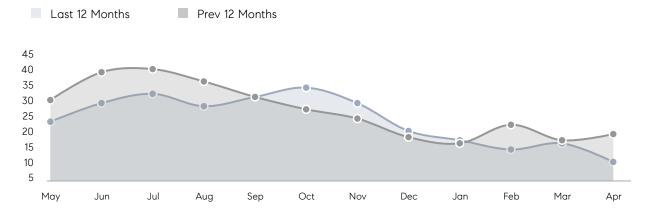
### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	6	22	-73%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$1,337,000	\$1,225,000	9.1%
	# OF CONTRACTS	9	8	12.5%
	NEW LISTINGS	4	15	-73%
Houses	AVERAGE DOM	6	22	-73%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$1,337,000	\$1,225,000	9%
	# OF CONTRACTS	7	8	-12%
	NEW LISTINGS	4	15	-73%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	2	0	0%
	NEW LISTINGS	0	0	0%

# Mendham Township

APRIL 2023

#### Monthly Inventory





#### Contracts By Price Range

### Listings By Price Range



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April 2023

## Metuchen Borough Market Insights

## Metuchen Borough

APRIL 2023

UNDER CONTRACT

UNITS SOLD

Apr 2022

Apr 2022

Apr 2022

<b>4</b>	\$655K	\$592K	Total	\$517K	\$551K
Total	Average	Median		<sup>Average</sup>	Median
Properties	Price	Price		Price	Price
-50%	13%	-1%	00/0	-12%	2%
Decrease From	Increase From	Decrease From		Decrease From	Increase From

### **Property Statistics**

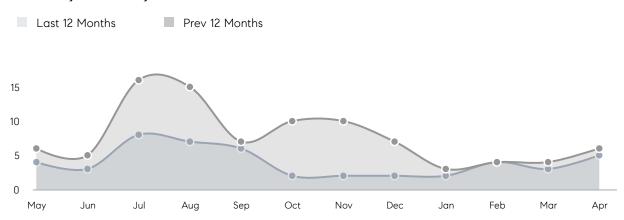
Apr 2022 Apr 2022 Apr 2022

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	39	67	-42%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$517,000	\$590,750	-12.5%
	# OF CONTRACTS	4	8	-50.0%
	NEW LISTINGS	7	11	-36%
Houses	AVERAGE DOM	49	74	-34%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$500,000	\$642,900	-22%
	# OF CONTRACTS	4	6	-33%
	NEW LISTINGS	6	9	-33%
Condo/Co-op/TH	AVERAGE DOM	19	34	-44%
	% OF ASKING PRICE	106%	105%	
	AVERAGE SOLD PRICE	\$551,000	\$330,000	67%
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	1	2	-50%

## Metuchen Borough

APRIL 2023

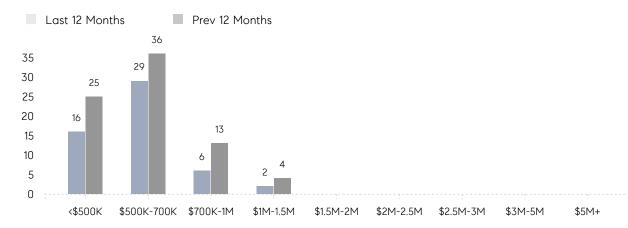
#### Monthly Inventory





### Contracts By Price Range

#### Listings By Price Range



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COMPASS

April 2023

## Midland Park Market Insights

### Midland Park

APRIL 2023

UNDER CONTRACT

8

Total Properties \$544K Average Price

\$487K Median Price

-10%

33%

Increase From Apr 2022

-2% Decrease From Apr 2022

Decrease From Apr 2022

-83% Decrease From

UNITS SOLD

1

Total

Properties

Apr 2022 Apr 2022

9% Increase From

\$625K

Average

13%

Price

Increase From Apr 2022

\$625K

Median

Price

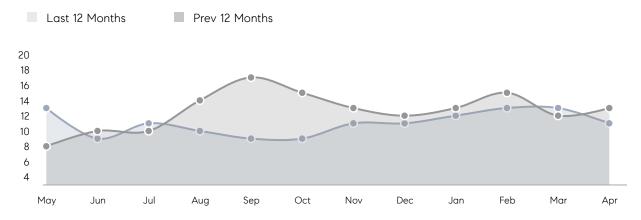
### **Property Statistics**

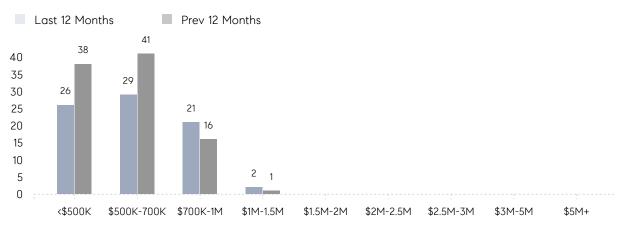
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	20	22	-9%
	% OF ASKING PRICE	104%	107%	
	AVERAGE SOLD PRICE	\$625,000	\$553,059	13.0%
	# OF CONTRACTS	8	6	33.3%
	NEW LISTINGS	6	7	-14%
Houses	AVERAGE DOM	20	22	-9%
	% OF ASKING PRICE	104%	107%	
	AVERAGE SOLD PRICE	\$625,000	\$553,059	13%
	# OF CONTRACTS	7	6	17%
	NEW LISTINGS	5	7	-29%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	1	0	0%

## Midland Park

APRIL 2023

#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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April 2023

Millburn Market Insights

## Millburn

APRIL 2023

UNDER CONTRACT

8 Total Properties \$1.1M Average Price

\$1.1M Median Price

0%

-47%

-6% Decrease From Decrease From Apr 2022

Apr 2022

Change From Apr 2022

14%

UNITS SOLD

8

Total

Properties

Increase From Apr 2022

-16% -18% Decrease From

\$1.0M

Average Price

Apr 2022

Decrease From Apr 2022

\$1.0M

Median

Price

### **Property Statistics**

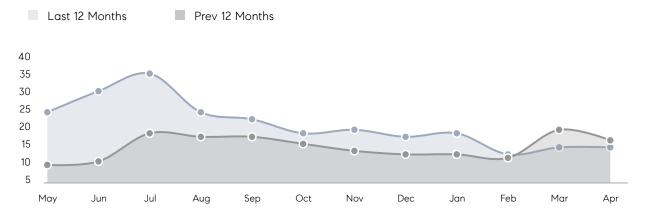
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	50	10	400%
	% OF ASKING PRICE	99%	109%	
	AVERAGE SOLD PRICE	\$1,099,750	\$1,311,755	-16.2%
	# OF CONTRACTS	8	15	-46.7%
	NEW LISTINGS	6	13	-54%
Houses	AVERAGE DOM	61	10	510%
	% OF ASKING PRICE	96%	109%	
	AVERAGE SOLD PRICE	\$1,200,167	\$1,311,755	-9%
	# OF CONTRACTS	6	14	-57%
	NEW LISTINGS	5	12	-58%
Condo/Co-op/TH	AVERAGE DOM	17	-	-
	% OF ASKING PRICE	106%	-	
	AVERAGE SOLD PRICE	\$798,500	-	-
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	1	1	0%

Compass New Jersey Monthly Market Insights

## Millburn

#### APRIL 2023

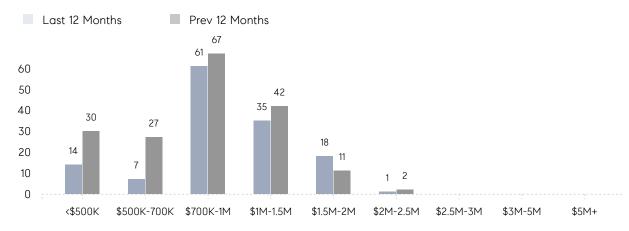
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



Sources: Garden State MLS, Hudson MLS, NJ MLS

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April 2023

Montclair Market Insights

### Montclair

APRIL 2023

UNDER CONTRACT

44 Total Properties



\$1.0M Median Price

-37%

Decrease From Apr 2022

44% Increase From Apr 2022

41% Increase From Apr 2022

30 Total Properties

0%

Change From

Apr 2022

UNITS SOLD

\$1.0M Average Price

\$736K

Median Price

-13% Decrease From

Apr 2022

-37% Decrease From

Apr 2022

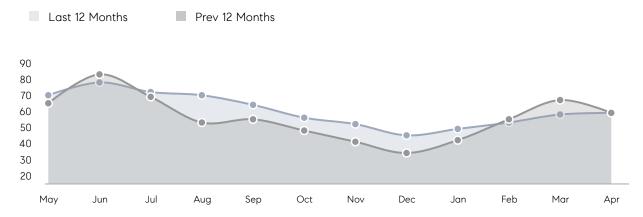
### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	18	16	13%
	% OF ASKING PRICE	115%	130%	
	AVERAGE SOLD PRICE	\$1,000,992	\$1,152,672	-13.2%
	# OF CONTRACTS	44	70	-37.1%
	NEW LISTINGS	43	61	-30%
Houses	AVERAGE DOM	16	15	7%
	% OF ASKING PRICE	119%	138%	
	AVERAGE SOLD PRICE	\$1,399,210	\$1,392,050	1%
	# OF CONTRACTS	39	49	-20%
	NEW LISTINGS	41	49	-16%
Condo/Co-op/TH	AVERAGE DOM	20	17	18%
	% OF ASKING PRICE	109%	104%	
	AVERAGE SOLD PRICE	\$403,667	\$366,143	10%
	# OF CONTRACTS	5	21	-76%
	NEW LISTINGS	2	12	-83%

### Montclair

#### APRIL 2023

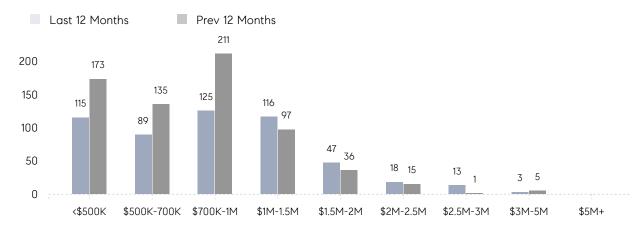
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



Compass New Jersey Market Report

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April 2023

## Montvale Market Insights

### Montvale

APRIL 2023

UNDER CONTRACT

9 Total Properties

-44%

\$915K Average Price

12%

Decrease From Apr 2022

Increase From I Apr 2022 A

Increase From Apr 2022

\$939K

Median

Price

6%

-37%

5

Total

Properties

UNITS SOLD

Decrease From Increase F Apr 2022 Apr 2022

13% 9% Increase From Increa

\$989K

Average Price

> Increase From Apr 2022

\$999K

Median

Price

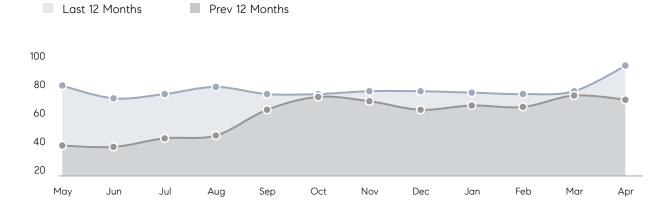
### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	21	93	-77%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$989,031	\$877,938	12.7%
	# OF CONTRACTS	9	16	-43.7%
	NEW LISTINGS	31	16	94%
Houses	AVERAGE DOM	16	40	-60%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$1,168,167	\$791,333	48%
	# OF CONTRACTS	7	8	-12%
	NEW LISTINGS	10	12	-17%
Condo/Co-op/TH	AVERAGE DOM	29	125	-77%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$720,328	\$929,901	-23%
	# OF CONTRACTS	2	8	-75%
	NEW LISTINGS	21	4	425%

### Montvale

#### APRIL 2023

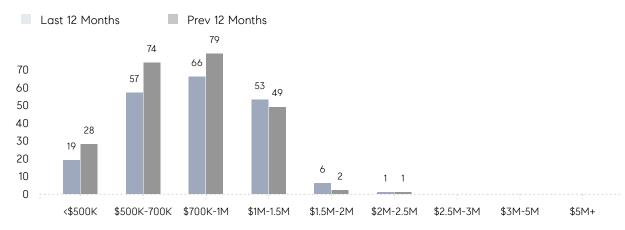
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



Compass New Jersey Market Report

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April 2023

Montville Market Insights

## Montville

APRIL 2023

Apr 2022

UNDER CONTRACT

UNITS SOLD

Apr 2022

Apr 2022

Apr 2022

\$736K \$724K \$699K \$732K 19 12 Median Median Total Average Total Average Price Properties Price Price Properties Price 11% 16% -5% 7% 8% -29% Decrease From Increase From Increase From Decrease From Increase From Increase From

### **Property Statistics**

Apr 2022

Apr 2022

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	20	18	11%
	% OF ASKING PRICE	102%	108%	
	AVERAGE SOLD PRICE	\$736,092	\$661,576	11.3%
	# OF CONTRACTS	19	20	-5.0%
	NEW LISTINGS	27	35	-23%
Houses	AVERAGE DOM	23	18	28%
	% OF ASKING PRICE	102%	107%	
	AVERAGE SOLD PRICE	\$983,143	\$715,580	37%
	# OF CONTRACTS	14	12	17%
	NEW LISTINGS	21	26	-19%
Condo/Co-op/TH	AVERAGE DOM	17	18	-6%
	% OF ASKING PRICE	102%	109%	
	AVERAGE SOLD PRICE	\$390,220	\$584,429	-33%
	# OF CONTRACTS	5	8	-37%
	NEW LISTINGS	6	9	-33%

### Montville

APRIL 2023

#### Monthly Inventory





#### Contracts By Price Range

Listings By Price Range

Compass New Jersey Market Report



Sources: Garden State MLS, Hudson MLS, NJ MLS

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/ / / /

April 2023

# Moonachie Market Insights

## Moonachie

APRIL 2023

UNDER CONTRACT

5 Total Properties



\$559K Median Price

150%

Increase From Apr 2022

524% 490% Increase From Apr 2022

Increase From Apr 2022

-50%

Properties

UNITS SOLD

1

Total

Decrease From Apr 2022 Apr 2022

594% 594% Increase From

\$659K

Average

Price

Increase From Apr 2022

\$659K

Median

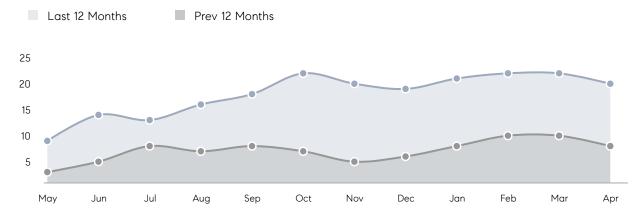
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	15	90	-83%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$659,000	\$94,950	594.0%
	# OF CONTRACTS	5	2	150.0%
	NEW LISTINGS	4	2	100%
Houses	AVERAGE DOM	15	90	-83%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$659,000	\$94,950	594%
	# OF CONTRACTS	5	2	150%
	NEW LISTINGS	4	2	100%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Moonachie

#### APRIL 2023

#### Monthly Inventory



### Contracts By Price Range



#### Listings By Price Range



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April 2023

# Morris Plains Market Insights

## Morris Plains

APRIL 2023

UNDER CONTRACT

16 Total Properties



\$732K Median Price

0% Change From Apr 2022 12% Increase From Apr 2022 12% Increase From Apr 2022 -44%

Properties

5

Total

UNITS SOLD

Decrease From Change From Apr 2022 Apr 2022

-1% n Decrease From Apr 2022

Median

Price

\$645K

\$693K

Average Price

0%

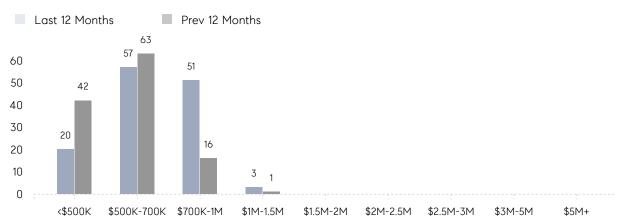
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	24	16	50%
	% OF ASKING PRICE	99%	105%	
	AVERAGE SOLD PRICE	\$693,971	\$697,454	-0.5%
	# OF CONTRACTS	16	16	0.0%
	NEW LISTINGS	20	23	-13%
Houses	AVERAGE DOM	-	17	-
	% OF ASKING PRICE	-	106%	
	AVERAGE SOLD PRICE	-	\$708,250	-
	# OF CONTRACTS	5	10	-50%
	NEW LISTINGS	4	11	-64%
Condo/Co-op/TH	AVERAGE DOM	24	11	118%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$693,971	\$611,090	14%
	# OF CONTRACTS	11	6	83%
	NEW LISTINGS	16	12	33%

## Morris Plains

APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



### Listings By Price Range

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COMPASS

April 2023

## Morris Township Market Insights

# Morris Township

APRIL 2023

UNDER CONTRACT

31 Total



\$758K

\$719K Median Price

-16%

Apr 2022

-7% Decrease From Decrease From Apr 2022

-6% Decrease From Apr 2022

-64%
Decrease From

UNITS SOLD

9

Total

Properties

Increase From Apr 2022 Apr 2022

17%

**\$846K \$801K** 

Average

Price

11%

Median

Price

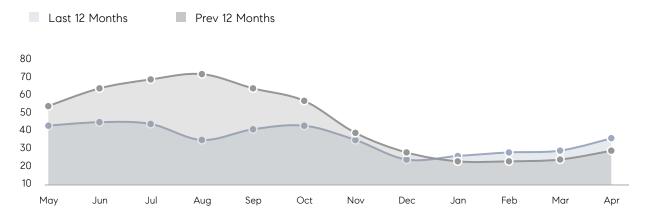
Increase From Apr 2022

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	43	19	126%
	% OF ASKING PRICE	101%	107%	
	AVERAGE SOLD PRICE	\$846,778	\$764,557	10.8%
	# OF CONTRACTS	31	37	-16.2%
	NEW LISTINGS	40	44	-9%
Houses	AVERAGE DOM	57	13	338%
	% OF ASKING PRICE	102%	109%	
	AVERAGE SOLD PRICE	\$1,063,000	\$769,708	38%
	# OF CONTRACTS	19	25	-24%
	NEW LISTINGS	31	33	-6%
Condo/Co-op/TH	AVERAGE DOM	27	35	-23%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$576,500	\$751,311	-23%
	# OF CONTRACTS	12	12	0%
	NEW LISTINGS	9	11	-18%

# Morris Township

APRIL 2023

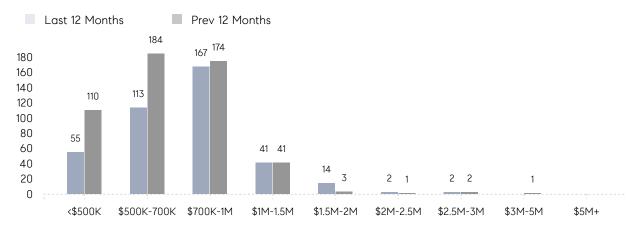
#### Monthly Inventory





#### Contracts By Price Range

### Listings By Price Range



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April 2023

# Morristown Market Insights

## Morristown

APRIL 2023

UNDER CONTRACT

UNITS SOLD

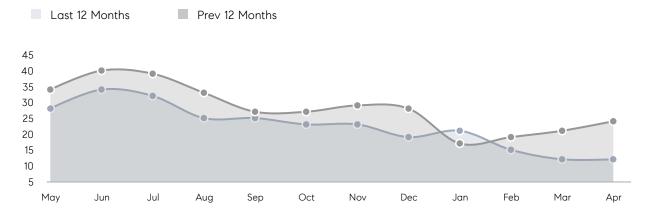
<b>13</b>	\$502K	\$485K	9	<b>\$812K</b>	<b>\$787K</b>
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-24%	-2%	0%	-36%	27%	32%
Decrease From	Decrease From	Change From	Decrease From	Increase From	Increase From
Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022

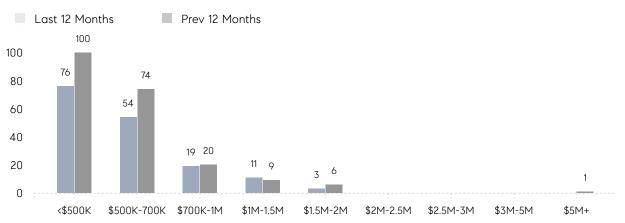
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	55	36	53%
	% OF ASKING PRICE	104%	104%	
	AVERAGE SOLD PRICE	\$812,057	\$638,143	27.3%
	# OF CONTRACTS	13	17	-23.5%
	NEW LISTINGS	17	21	-19%
Houses	AVERAGE DOM	113	21	438%
	% OF ASKING PRICE	107%	106%	
	AVERAGE SOLD PRICE	\$1,012,505	\$738,875	37%
	# OF CONTRACTS	6	7	-14%
	NEW LISTINGS	8	11	-27%
Condo/Co-op/TH	AVERAGE DOM	27	56	-52%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$711,833	\$503,833	41%
	# OF CONTRACTS	7	10	-30%
	NEW LISTINGS	9	10	-10%

## Morristown

APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



### Listings By Price Range

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April 2023

# Mount Arlington Market Insights

# Mount Arlington

APRIL 2023

UNDER CONTRACT

8 Total Properties



\$399K Median Price

60% Increase From Apr 2022 10% Increase From Apr 2022 14% Increase From Apr 2022 Properties

6

Total

UNITS SOLD

LU/0 Increase From Apr 2022 -6% Decrease From

\$363K

Average

Apr 2022

Price

2% Increase From Apr 2022

\$357K

Median

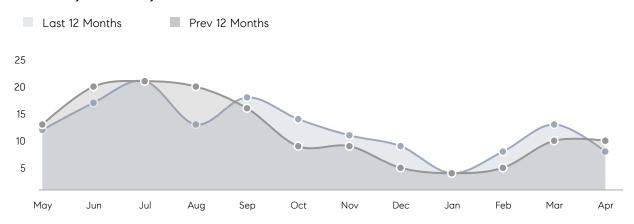
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	18	27	-33%
	% OF ASKING PRICE	101%	105%	
	AVERAGE SOLD PRICE	\$363,500	\$385,300	-5.7%
	# OF CONTRACTS	8	5	60.0%
	NEW LISTINGS	4	5	-20%
Houses	AVERAGE DOM	18	30	-40%
	% OF ASKING PRICE	94%	106%	
	AVERAGE SOLD PRICE	\$320,000	\$437,167	-27%
	# OF CONTRACTS	4	2	100%
	NEW LISTINGS	3	4	-25%
Condo/Co-op/TH	AVERAGE DOM	18	22	-18%
	% OF ASKING PRICE	109%	102%	
	AVERAGE SOLD PRICE	\$407,000	\$307,500	32%
	# OF CONTRACTS	4	3	33%
	NEW LISTINGS	1	1	0%

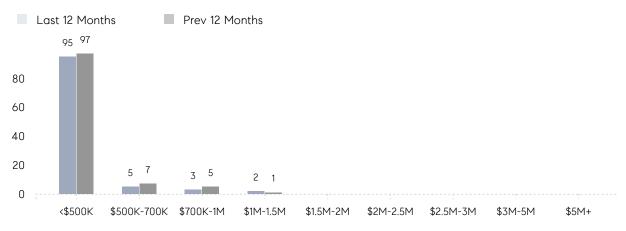
# Mount Arlington

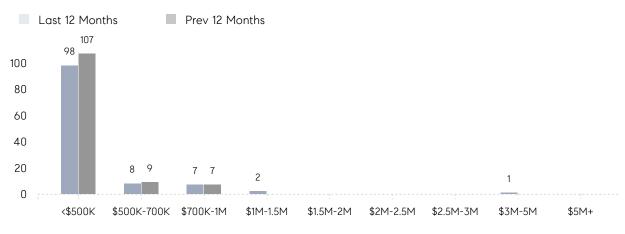
APRIL 2023

#### Monthly Inventory



### Contracts By Price Range





### Listings By Price Range

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April 2023

Mountain Lakes Market Insights

## Mountain Lakes

APRIL 2023

4

Total

Properties

UNDER CONTRACT

UNITS SOLD

\$784K \$766K 2 Median Average Total Price Price Properties -8% -18%

-64% Decrease From Decrease From Apr 2022

Apr 2022

Decrease From Apr 2022

-50%	179%
Decrease From	Increase F
Apr 2022	Apr 2022

179% Increase From

\$2.3M

Average Price

> Increase From Apr 2022

\$2.3M

Median

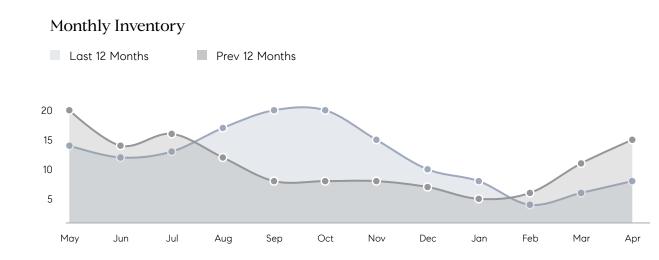
176%

Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	78	13	500%
	% OF ASKING PRICE	93%	101%	
	AVERAGE SOLD PRICE	\$2,347,500	\$841,000	179.1%
	# OF CONTRACTS	4	11	-63.6%
	NEW LISTINGS	6	20	-70%
Houses	AVERAGE DOM	147	17	765%
	% OF ASKING PRICE	84%	104%	
	AVERAGE SOLD PRICE	\$3,775,000	\$887,500	325%
	# OF CONTRACTS	2	8	-75%
	NEW LISTINGS	4	16	-75%
Condo/Co-op/TH	AVERAGE DOM	9	10	-10%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$920,000	\$794,500	16%
	# OF CONTRACTS	2	3	-33%
	NEW LISTINGS	2	4	-50%

## Mountain Lakes

APRIL 2023





### Contracts By Price Range



### Listings By Price Range

Sources: Garden State MLS, Hudson MLS, NJ MLS

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April 2023

# Mountainside Market Insights

## Mountainside

APRIL 2023

UNDER CONTRACT

8 Total



Median Price

-20%

Properties

Decrease From Decrease From Apr 2022

-8% -11% Apr 2022

Decrease From Apr 2022

-64%

Properties

UNITS SOLD

4

Total

-6% Decrease From Apr 2022 Apr 2022

-10% Decrease From

**\$848K \$761K** 

Average Price

Median

Price

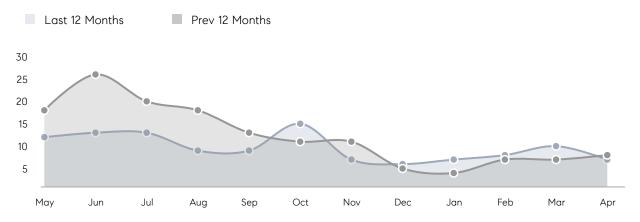
Decrease From Apr 2022

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	21	28	-25%
	% OF ASKING PRICE	107%	104%	
	AVERAGE SOLD PRICE	\$848,000	\$906,930	-6.5%
	# OF CONTRACTS	8	10	-20.0%
	NEW LISTINGS	5	11	-55%
Houses	AVERAGE DOM	21	28	-25%
	% OF ASKING PRICE	107%	104%	
	AVERAGE SOLD PRICE	\$848,000	\$906,930	-6%
	# OF CONTRACTS	8	9	-11%
	NEW LISTINGS	5	9	-44%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	2	0%

## Mountainside

APRIL 2023

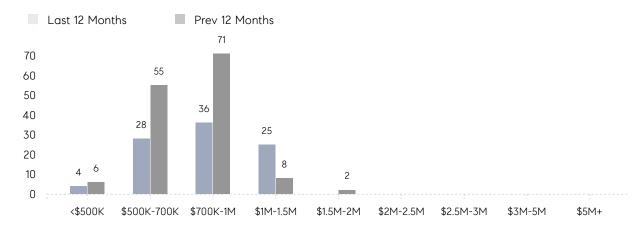
#### Monthly Inventory





### Contracts By Price Range

#### Listings By Price Range



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April 2023

| | | / /

# New Milford Market Insights

### New Milford

APRIL 2023

UNDER CONTRACT

8 Total

Compass New Jersey Monthly Market Insights

Properties

\$568K Average Price

\$534K Median Price

-58% Decrease From Apr 2022

6% n Increase From Apr 2022 10% Increase From Apr 2022 Properties

Decrease From Increase F Apr 2022 Apr 2022

15% Increase From

Increase From Apr 2022

### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	14	40	-65%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$610,200	\$531,653	14.8%
	# OF CONTRACTS	8	19	-57.9%
	NEW LISTINGS	7	18	-61%
Houses	AVERAGE DOM	14	34	-59%
	% OF ASKING PRICE	104%	101%	
	AVERAGE SOLD PRICE	\$629,111	\$552,441	14%
	# OF CONTRACTS	7	16	-56%
	NEW LISTINGS	7	16	-56%
Condo/Co-op/TH	AVERAGE DOM	19	90	-79%
	% OF ASKING PRICE	90%	97%	
	AVERAGE SOLD PRICE	\$440,000	\$354,950	24%
	# OF CONTRACTS	1	3	-67%
	NEW LISTINGS	0	2	0%

### UNITS SOLD

10

Total

### \$610K Average

Price

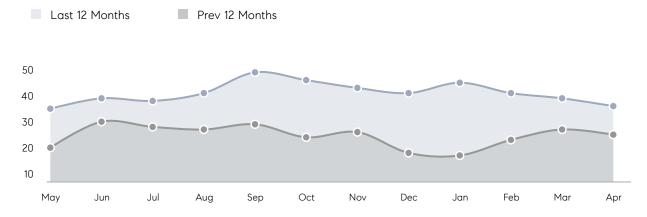


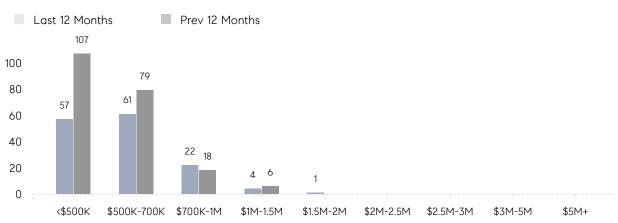
Price

## New Milford

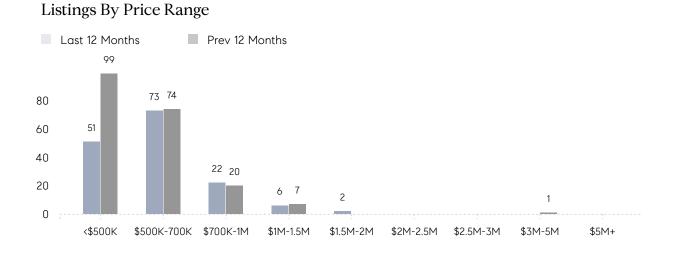
#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



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April 2023

## New Providence Market Insights

## New Providence

APRIL 2023

UNDER CONTRACT

16 Total Properties



\$924K Median Price

23% Increase From

Apr 2022

22% Increase From Apr 2022 19% Increase From Apr 2022 Properties

4

Total

UNITS SOLD

Decrease From Decrease Apr 2022 Apr 2022

-20% -25% Decrease From Decrease F

**\$741**K

Average

Price

Decrease From Apr 2022

\$697K

Median

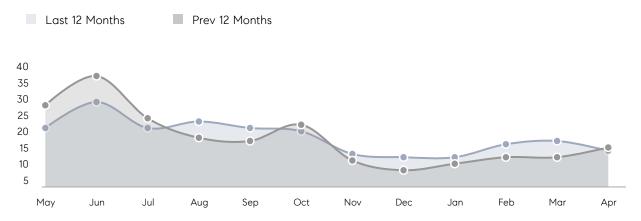
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	15	10	50%
	% OF ASKING PRICE	103%	105%	
	AVERAGE SOLD PRICE	\$741,250	\$931,007	-20.4%
	# OF CONTRACTS	16	13	23.1%
	NEW LISTINGS	16	18	-11%
Houses	AVERAGE DOM	15	10	50%
	% OF ASKING PRICE	103%	105%	
	AVERAGE SOLD PRICE	\$741,250	\$931,007	-20%
	# OF CONTRACTS	15	12	25%
	NEW LISTINGS	14	17	-18%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	2	1	100%

## New Providence

APRIL 2023

#### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



Sources: Garden State MLS, Hudson MLS, NJ MLS

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April 2023

Newark Market Insights

### Newark

#### APRIL 2023

UNDER CONTRACT

67 Total Properties



\$359K Median Price

20% Increase From

Apr 2022

14% Increase From Apr 2022

10% Increase From Apr 2022 Properties

34

Total

UNITS SOLD

-36% -1% Decrease From Change F Apr 2022 Apr 2022

-1% 1% Change From Apr 2022 Apr 2022

\$345K

Median

Price

\$337K

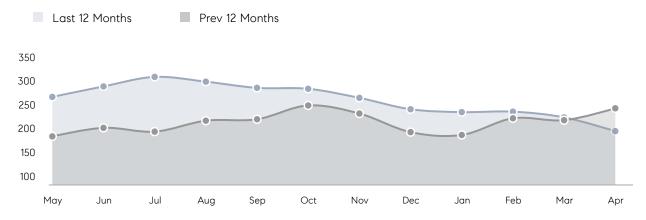
Average Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	49	55	-11%
	% OF ASKING PRICE	100%	104%	
	AVERAGE SOLD PRICE	\$337,323	\$339,315	-0.6%
	# OF CONTRACTS	67	56	19.6%
	NEW LISTINGS	56	89	-37%
Houses	AVERAGE DOM	65	61	7%
	% OF ASKING PRICE	100%	103%	
	AVERAGE SOLD PRICE	\$343,978	\$355,991	-3%
	# OF CONTRACTS	54	46	17%
	NEW LISTINGS	49	69	-29%
Condo/Co-op/TH	AVERAGE DOM	15	42	-64%
	% OF ASKING PRICE	99%	105%	
	AVERAGE SOLD PRICE	\$323,409	\$297,067	9%
	# OF CONTRACTS	13	10	30%
	NEW LISTINGS	7	20	-65%

### Newark

#### APRIL 2023

#### Monthly Inventory





#### Contracts By Price Range

Listings By Price Range

#### Prev 12 Months Last 12 Months 1.0K 940 1K 800 600 400 200 93 66 21 4 3 1 0 <\$500K \$500K-700K \$700K-1M \$1M-1.5M \$1.5M-2M \$2M-2.5M \$2.5M-3M \$3M-5M \$5M+

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April 2023

## North Arlington Market Insights

# North Arlington

APRIL 2023

UNDER CONTRACT

7 Total Properties



\$460K Median Price

75% Increase From Apr 2022 2% Increase From Apr 2022 3% Increase From Apr 2022 0%

Properties

3

Total

UNITS SOLD

Change From Apr 2022 -5% -3% Decrease From Decreas

\$464K \$474K

Average

Apr 2022

Price

Median

Price

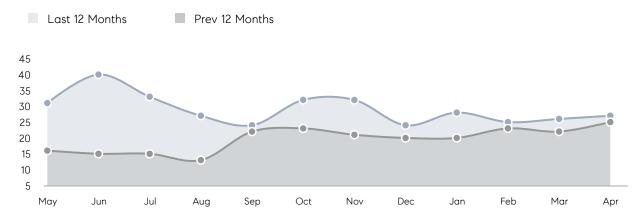
Decrease From Apr 2022

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	26	39	-33%
	% OF ASKING PRICE	100%	107%	
	AVERAGE SOLD PRICE	\$464,667	\$486,667	-4.5%
	# OF CONTRACTS	7	4	75.0%
	NEW LISTINGS	7	7	0%
Houses	AVERAGE DOM	26	39	-33%
	% OF ASKING PRICE	100%	107%	
	AVERAGE SOLD PRICE	\$464,667	\$486,667	-5%
	# OF CONTRACTS	7	4	75%
	NEW LISTINGS	7	7	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

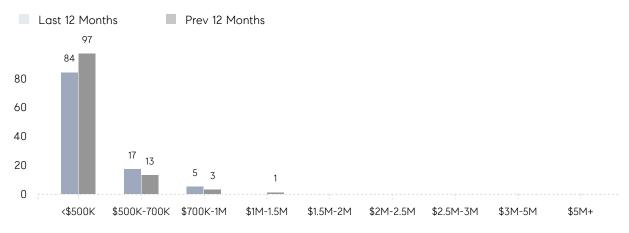
# North Arlington

APRIL 2023

#### Monthly Inventory



#### Contracts By Price Range



#### Prev 12 Months Last 12 Months 112 100 81 80 60 40 28 22 20 9 8 1 1 0 <\$500K \$500K-700K \$700K-1M \$1M-1.5M \$1.5M-2M \$2M-2.5M \$2.5M-3M \$3M-5M \$5M+

#### Listings By Price Range

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April 2023

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### North Bergen Market Insights

### North Bergen

APRIL 2023

UNDER CONTRACT

27 Total

Properties

\$468K Average Price

\$419K Median Price

6%

-4% Decrease From Apr 2022

10% Increase From Apr 2022

Increase From Apr 2022

-54%

UNITS SOLD

17

Total

Properties

Decrease From Apr 2022 Apr 2022

-37% Decrease From Decrease From Apr 2022

Median

Price

\$468K \$309K

Average

-8%

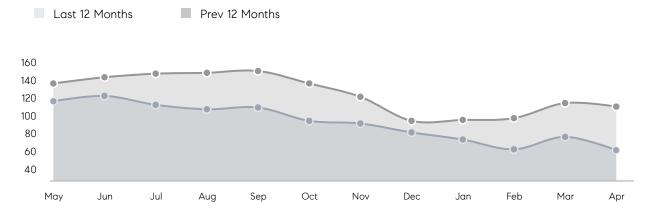
Price

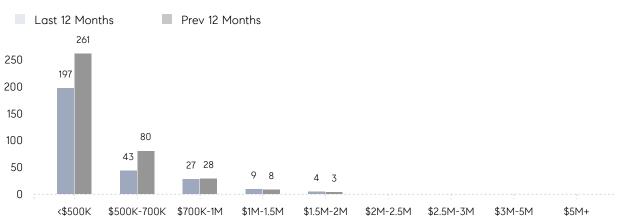
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	43	37	16%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$468,676	\$509,100	-7.9%
	# OF CONTRACTS	27	28	-3.6%
_	NEW LISTINGS	36	41	-12%
Houses	AVERAGE DOM	42	36	17%
	% OF ASKING PRICE	94%	100%	
	AVERAGE SOLD PRICE	\$442,500	\$593,025	-25%
	# OF CONTRACTS	9	9	0%
	NEW LISTINGS	7	8	-12%
Condo/Co-op/TH	AVERAGE DOM	43	38	13%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$476,731	\$468,816	2%
	# OF CONTRACTS	18	19	-5%
	NEW LISTINGS	29	33	-12%

## North Bergen

APRIL 2023

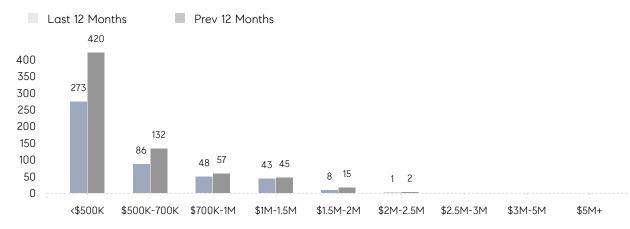
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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COMPASS

April 2023

## North Caldwell Market Insights

### North Caldwell

APRIL 2023

UNDER CONTRACT

8 Total Properties \$1.0M Average Price

\$869K Median Price

-11% Decrease From Apr 2022

-3% -10% Decrease From Apr 2022

Decrease From Apr 2022

100%

Properties

UNITS SOLD

6

Total

Increase From Apr 2022 Apr 2022

19% Increase From

\$942K

Average

Price

Decrease From Apr 2022

\$652K

Median

-17%

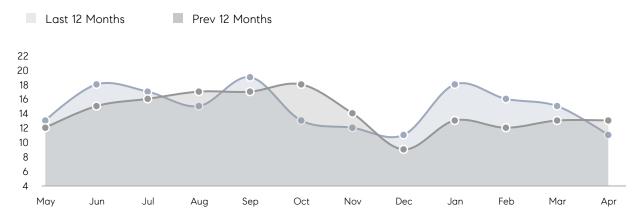
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	55	74	-26%
	% OF ASKING PRICE	100%	107%	
	AVERAGE SOLD PRICE	\$942,167	\$793,333	18.8%
	# OF CONTRACTS	8	9	-11.1%
	NEW LISTINGS	3	10	-70%
Houses	AVERAGE DOM	79	61	30%
	% OF ASKING PRICE	98%	110%	
	AVERAGE SOLD PRICE	\$1,138,500	\$815,000	40%
	# OF CONTRACTS	8	8	0%
	NEW LISTINGS	3	7	-57%
Condo/Co-op/TH	AVERAGE DOM	8	100	-92%
	% OF ASKING PRICE	104%	100%	
	AVERAGE SOLD PRICE	\$549,500	\$750,000	-27%
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	3	0%

### North Caldwell

APRIL 2023

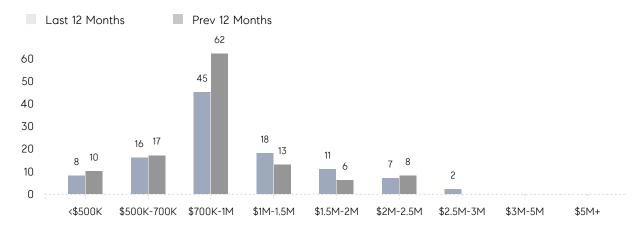
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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COMPASS

April 2023

## North Plainfield Market Insights

# North Plainfield

APRIL 2023

UNDER CONTRACT

16 Total Properties



Median Price

100% Increase From

Apr 2022

22% Increase From Apr 2022

20% Increase From Apr 2022

Properties -29%

UNITS SOLD

10

Total

Decrease From Apr 2022 Apr 2022

9% Increase From

\$376K

Average

Price

Change From Apr 2022

\$394K

Median

Price

1%

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	46	52	-12%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$376,900	\$345,679	9.0%
	# OF CONTRACTS	16	8	100.0%
	NEW LISTINGS	19	21	-10%
Houses	AVERAGE DOM	42	60	-30%
	% OF ASKING PRICE	104%	104%	
	AVERAGE SOLD PRICE	\$422,375	\$406,250	4%
	# OF CONTRACTS	14	6	133%
	NEW LISTINGS	14	16	-12%
Condo/Co-op/TH	AVERAGE DOM	62	33	88%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$195,000	\$194,250	0%
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	5	5	0%

## North Plainfield

APRIL 2023

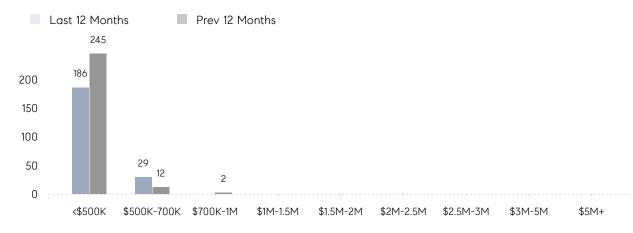
#### Monthly Inventory



#### Contracts By Price Range



#### Listings By Price Range



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April 2023

## Northvale Market Insights

### Northvale

APRIL 2023

UNDER CONTRACT

UNITS SOLD

<b>3</b>	\$885K	<b>\$759K</b>	1	\$530K	\$530K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-77%	53%	41%	-80%	-18%	-9%
Decrease From	Increase From	Increase From	Decrease From	Decrease From	Decrease From
Apr 2022					

### **Property Statistics**

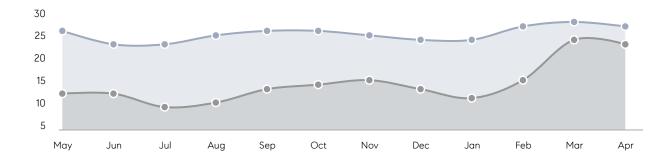
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	157	55	185%
	% OF ASKING PRICE	96%	104%	
	AVERAGE SOLD PRICE	\$530,000	\$644,600	-17.8%
	# OF CONTRACTS	3	13	-76.9%
	NEW LISTINGS	1	9	-89%
Houses	AVERAGE DOM	157	55	185%
	% OF ASKING PRICE	96%	104%	
	AVERAGE SOLD PRICE	\$530,000	\$644,600	-18%
	# OF CONTRACTS	2	7	-71%
	NEW LISTINGS	1	5	-80%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	6	-83%
	NEW LISTINGS	0	4	0%

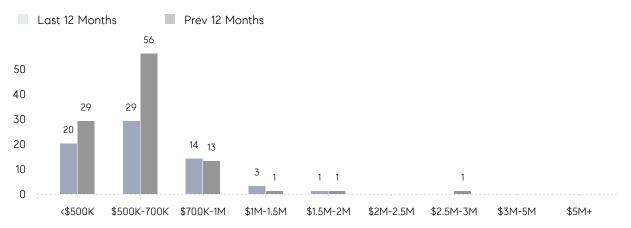
### Northvale

#### APRIL 2023

#### Monthly Inventory

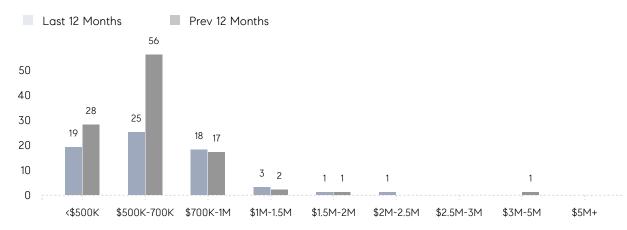
Last 12 Months Prev 12 Months





#### Contracts By Price Range

#### Listings By Price Range



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April 2023

Norwood Market Insights

## Norwood

APRIL 2023

UNDER CONTRACT

UNITS SOLD

5	\$759K	\$599K	<b>4</b>	\$610K	\$595K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-37%	0%	-24%	-50%	-14%	-11%
Decrease From	Change From	Decrease From	Decrease From	Decrease From	Decrease From
Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	31	15	107%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$610,750	\$706,236	-13.5%
	# OF CONTRACTS	5	8	-37.5%
	NEW LISTINGS	5	8	-37%
Houses	AVERAGE DOM	46	15	207%
	% OF ASKING PRICE	97%	101%	
	AVERAGE SOLD PRICE	\$582,000	\$689,984	-16%
	# OF CONTRACTS	3	6	-50%
	NEW LISTINGS	1	6	-83%
Condo/Co-op/TH	AVERAGE DOM	17	17	0%
	% OF ASKING PRICE	100%	105%	
	AVERAGE SOLD PRICE	\$639,500	\$820,000	-22%
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	4	2	100%

## Norwood

#### APRIL 2023

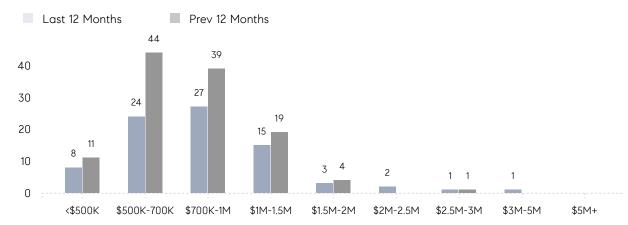
#### Monthly Inventory





### Contracts By Price Range

#### Listings By Price Range



Sources: Garden State MLS, Hudson MLS, NJ MLS

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April 2023

Nutley Market Insights

### Nutley

#### APRIL 2023

UNDER CONTRACT

**33** Total Properties



\$550K Median Price

-30% Decrease From Apr 2022 8% Increase From Apr 2022 15% Increase From Apr 2022 Properties 5%

20

Total

UNITS SOLD

Increase From Apr 2022

4% Increase From

Apr 2022

Average Price

\$529K

-2% Decrease From Apr 2022

\$515K

Median

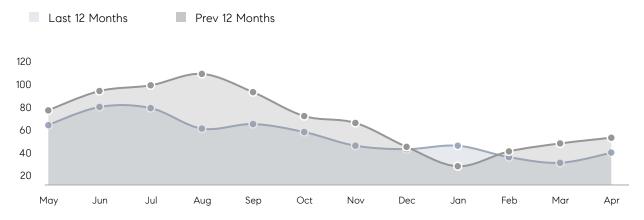
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	27	19	42%
	% OF ASKING PRICE	104%	108%	
	AVERAGE SOLD PRICE	\$529,000	\$509,642	3.8%
	# OF CONTRACTS	33	47	-29.8%
	NEW LISTINGS	37	53	-30%
Houses	AVERAGE DOM	32	15	113%
	% OF ASKING PRICE	104%	109%	
	AVERAGE SOLD PRICE	\$582,133	\$556,413	5%
	# OF CONTRACTS	25	35	-29%
	NEW LISTINGS	24	39	-38%
Condo/Co-op/TH	AVERAGE DOM	12	32	-62%
	% OF ASKING PRICE	102%	104%	
	AVERAGE SOLD PRICE	\$369,600	\$334,250	11%
	# OF CONTRACTS	8	12	-33%
	NEW LISTINGS	13	14	-7%

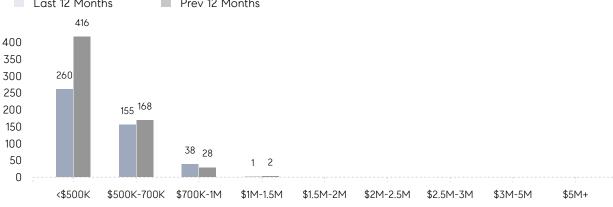
# Nutley

#### APRIL 2023

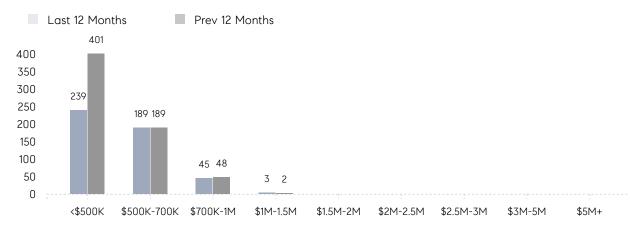
#### Monthly Inventory



### Contracts By Price Range Last 12 Months Prev 12 Months



#### Listings By Price Range



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April 2023

| | | / /

Oakland Market Insights

## Oakland

APRIL 2023

UNDER CONTRACT

UNITS SOLD

10

Total

Properties

\$670K \$649K 17 Median Total Average Properties Price Price 18% -29% 12%

Decrease From Apr 2022

Increase From Apr 2022

Increase From Apr 2022

11%	
	_

Increase From Apr 2022 Apr 2022

2% Increase From

Average Price

1%

\$680K \$692K

Median

Price

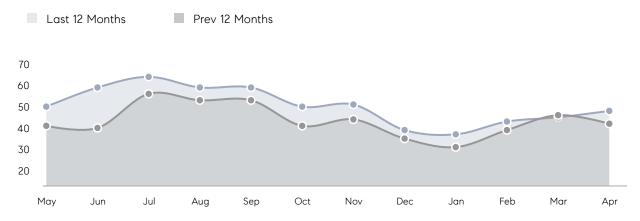
Increase From Apr 2022

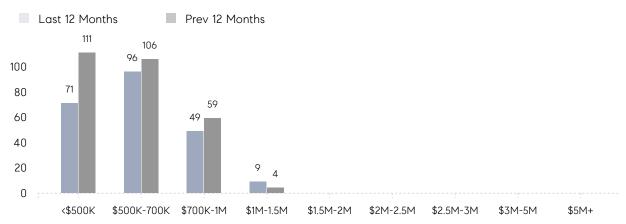
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	38	31	23%
	% OF ASKING PRICE	101%	104%	
	AVERAGE SOLD PRICE	\$680,185	\$671,944	1.2%
	# OF CONTRACTS	17	24	-29.2%
	NEW LISTINGS	21	24	-12%
Houses	AVERAGE DOM	40	31	29%
	% OF ASKING PRICE	101%	104%	
	AVERAGE SOLD PRICE	\$706,883	\$671,944	5%
	# OF CONTRACTS	15	24	-37%
	NEW LISTINGS	17	21	-19%
Condo/Co-op/TH	AVERAGE DOM	25	-	-
	% OF ASKING PRICE	100%	-	
	AVERAGE SOLD PRICE	\$439,900	-	-
	# OF CONTRACTS	2	0	0%
	NEW LISTINGS	4	3	33%

## Oakland

#### APRIL 2023

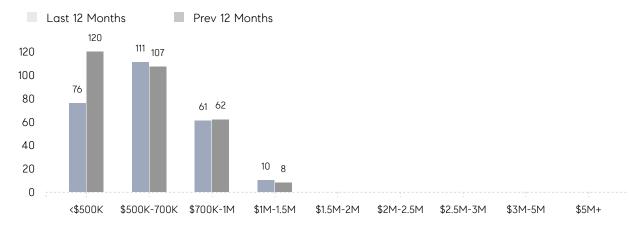
#### Monthly Inventory





### Contracts By Price Range

#### Listings By Price Range



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COMPASS

April 2023

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# Old Tappan Market Insights

# Old Tappan

APRIL 2023

UNDER CONTRACT

9 Total Properties \$1.1M Average Price

-40% Decrease From Apr 2022

29% Increase From Apr 2022

9% Increase From Apr 2022

\$899K

Median

Price

57%

Properties

11

Total

UNITS SOLD

\$1.1M

Average Price

-7%

Increase From Apr 2022 Apr 2022

-23% Decrease From Decrease From Apr 2022

Median

Price

\$961K

## **Property Statistics**

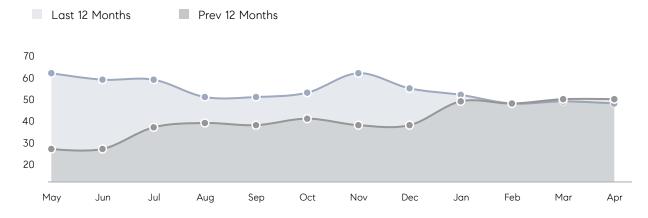
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	40	65	-38%
	% OF ASKING PRICE	104%	100%	
	AVERAGE SOLD PRICE	\$1,105,916	\$1,189,429	-7.0%
	# OF CONTRACTS	9	15	-40.0%
	NEW LISTINGS	8	17	-53%
Houses	AVERAGE DOM	2	54	-96%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$2,189,000	\$1,287,667	70%
	# OF CONTRACTS	4	9	-56%
	NEW LISTINGS	7	12	-42%
Condo/Co-op/TH	AVERAGE DOM	43	131	-67%
	% OF ASKING PRICE	104%	96%	
	AVERAGE SOLD PRICE	\$997,607	\$600,000	66%
	# OF CONTRACTS	5	6	-17%
	NEW LISTINGS	1	5	-80%

Compass New Jersey Monthly Market Insights

# Old Tappan

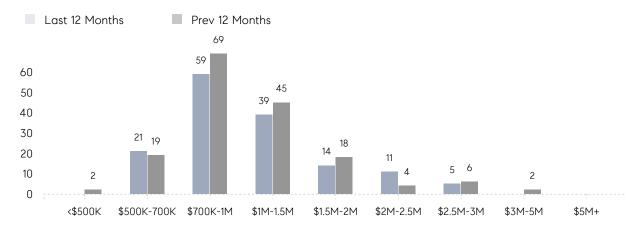
APRIL 2023

### Monthly Inventory





### Contracts By Price Range



 $\sim$   $\sim$   $\sim$   $\sim$   $\sim$ / / / / / / / //// | | | | | / ------

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April 2023

Oradell Market Insights

# Oradell

#### APRIL 2023

UNDER CONTRACT

6 Total

Properties

\$598K Average Price

\$554K Median Price

4%

0% Change From Apr 2022

-5% Apr 2022

Decrease From Increase From Apr 2022

Properties 60%

8

Total

UNITS SOLD

Increase From Apr 2022

-5% Increase From Apr 2022

**\$834K \$732K** 

Average Price

7%

Median

Price

Decrease From Apr 2022

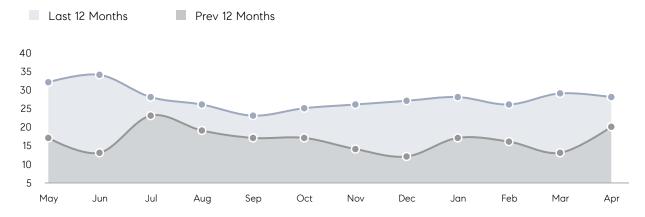
## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	23	28	-18%
	% OF ASKING PRICE	102%	105%	
	AVERAGE SOLD PRICE	\$834,500	\$780,400	6.9%
	# OF CONTRACTS	6	6	0.0%
	NEW LISTINGS	5	12	-58%
Houses	AVERAGE DOM	23	28	-18%
	% OF ASKING PRICE	102%	105%	
	AVERAGE SOLD PRICE	\$834,500	\$780,400	7%
	# OF CONTRACTS	6	6	0%
	NEW LISTINGS	5	12	-58%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Oradell

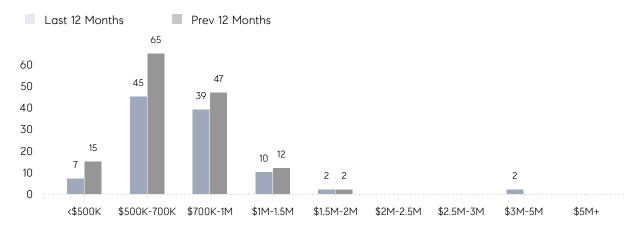
#### APRIL 2023

### Monthly Inventory





### Contracts By Price Range



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April 2023

Orange Market Insights

# Orange

APRIL 2023

UNDER CONTRACT

6 Total

Properties

**\$342K** Average Price

\$374K Median Price

-50%

Decrease From Apr 2022

2% Increase From I Apr 2022

25% Increase From Apr 2022 -80% Decrease From

Properties

UNITS SOLD

3

Total

Decrease From Increase From Apr 2022 Apr 2022

Increase From Apr 2022

82%

\$510K

Median

Price

\$415K

Average

55%

Price

## **Property Statistics**

Apr 2023 Apr 2022 % Change Overall AVERAGE DOM 12 59 -80% % OF ASKING PRICE 109% 102% AVERAGE SOLD PRICE \$415,000 \$267,393 55.2% **# OF CONTRACTS** 6 12 -50.0% NEW LISTINGS 13 29 -55% Houses AVERAGE DOM 12 38 -68% % OF ASKING PRICE 109% 110% AVERAGE SOLD PRICE \$415,000 \$299.444 39% **# OF CONTRACTS** 4 10 -60% -37% NEW LISTINGS 12 19 Condo/Co-op/TH AVERAGE DOM 92 \_ % OF ASKING PRICE \_ 89% AVERAGE SOLD PRICE \$219,317 \_ \_ **# OF CONTRACTS** 2 2 0% NEW LISTINGS 1 10 -90%

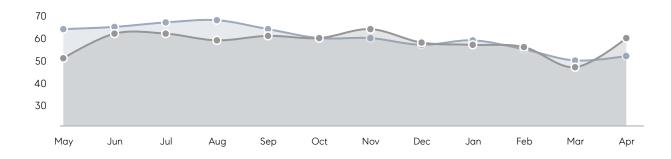
Sources: Garden State MLS, Hudson MLS, NJ MLS

# Orange

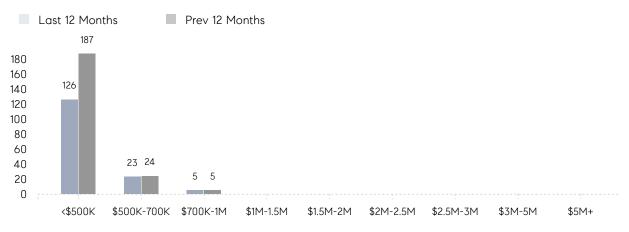
#### APRIL 2023

### Monthly Inventory

Last 12 Months Prev 12 Months



### Contracts By Price Range





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April 2023

# Palisades Park Market Insights

# Palisades Park

APRIL 2023

UNDER CONTRACT

13 Total Properties



\$760K Median Price

8% Increase From

Apr 2022

41% Increase From Apr 2022 45% Increase From Apr 2022 -60%

4

Total

Properties

UNITS SOLD

Decrease From Increase From Apr 2022 Apr 2022

18%

Average

Price

**\$864K \$905K** 

Median

Price

9% Increase From Apr 2022

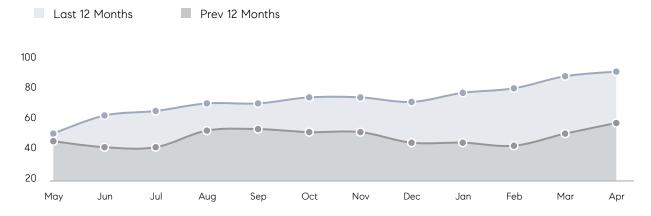
## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	38	65	-42%
	% OF ASKING PRICE	97%	100%	
	AVERAGE SOLD PRICE	\$864,750	\$735,000	17.7%
	# OF CONTRACTS	13	12	8.3%
	NEW LISTINGS	16	16	0%
Houses	AVERAGE DOM	57	18	217%
	% OF ASKING PRICE	94%	104%	
	AVERAGE SOLD PRICE	\$732,500	\$712,500	3%
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	2	1	100%
Condo/Co-op/TH	AVERAGE DOM	20	77	-74%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$997,000	\$740,625	35%
	# OF CONTRACTS	11	11	0%
	NEW LISTINGS	14	15	-7%

# Palisades Park

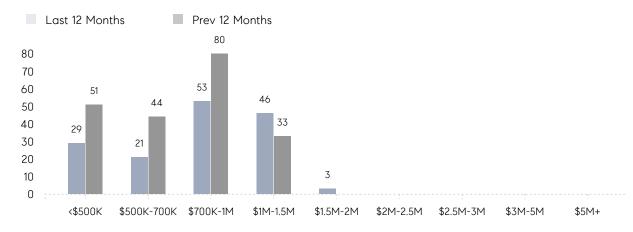
#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



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April 2023

# Paramus Market Insights

# Paramus

APRIL 2023

UNDER CONTRACT

16 Total Properties \$1.0M Average Price

\$819K Median Price

-43% Decrease From Increase From Apr 2022

3% Apr 2022

-9% Decrease From Apr 2022

-39% Decrease From

UNITS SOLD

11

Total

Properties

Apr 2022 Apr 2022

-8% Increase From Decrease From Apr 2022

\$715K

Median

Price

\$839K

Average Price

8%

## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	34	40	-15%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$839,000	\$777,361	7.9%
	# OF CONTRACTS	16	28	-42.9%
	NEW LISTINGS	29	39	-26%
Houses	AVERAGE DOM	34	35	-3%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$839,000	\$870,321	-4%
	# OF CONTRACTS	15	28	-46%
	NEW LISTINGS	28	37	-24%
Condo/Co-op/TH	AVERAGE DOM	-	57	-
	% OF ASKING PRICE	-	103%	
	AVERAGE SOLD PRICE	-	\$452,000	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	1	2	-50%

Compass New Jersey Monthly Market Insights

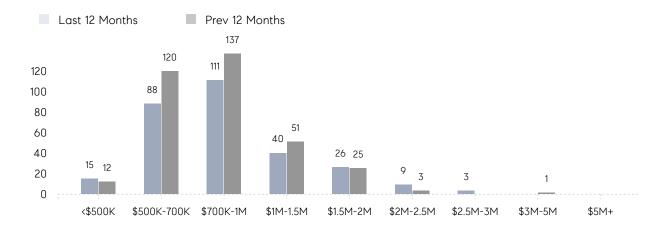
# Paramus

#### APRIL 2023

### Monthly Inventory

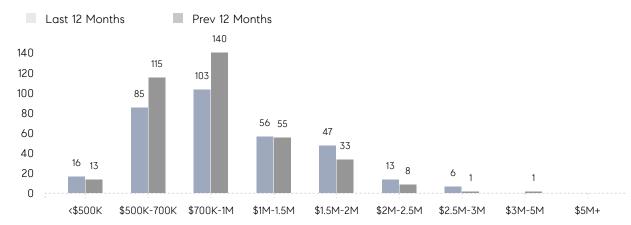
Last 12 Months Prev 12 Months





### Listings By Price Range

Contracts By Price Range



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April 2023

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Park Ridge Market Insights

# Park Ridge

APRIL 2023

UNDER CONTRACT

UNITS SOLD

\$629K \$841K \$740K 9 \$675K 3 Median Median Total Average Total Average Price Properties Price Price Properties Price -3% -3% 41% -50% -57% 20% Decrease From Decrease From Decrease From Increase From Decrease From Increase From Apr 2022 Apr 2022 Apr 2022 Apr 2022 Apr 2022 Apr 2022

## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	11	15	-27%
	% OF ASKING PRICE	111%	102%	
	AVERAGE SOLD PRICE	\$841,667	\$701,857	19.9%
	# OF CONTRACTS	9	18	-50.0%
	NEW LISTINGS	9	15	-40%
Houses	AVERAGE DOM	11	16	-31%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$1,045,000	\$873,200	20%
	# OF CONTRACTS	8	13	-38%
	NEW LISTINGS	9	11	-18%
Condo/Co-op/TH	AVERAGE DOM	11	13	-15%
	% OF ASKING PRICE	126%	103%	
	AVERAGE SOLD PRICE	\$435,000	\$273,500	59%
	# OF CONTRACTS	1	5	-80%
	NEW LISTINGS	0	4	0%

# Park Ridge

APRIL 2023

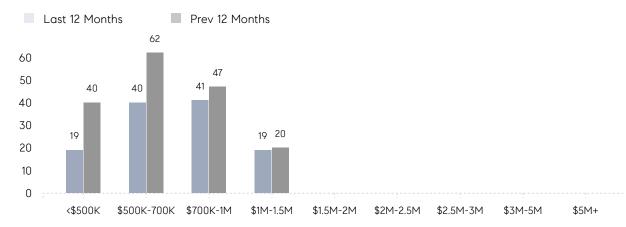
### Monthly Inventory

Last 12 Months Prev 12 Months





### Contracts By Price Range



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April 2023

# Parsippany Market Insights

# Parsippany

APRIL 2023

UNDER CONTRACT

37 Total Properties



\$499K Median Price

12% Increase From Apr 2022 3% Increase From Apr 2022 11% Increase From Apr 2022 Properties

25

Total

UNITS SOLD

Decrease From Apr 2022 Apr 2022

11%

Average

Price

\$504K \$450K

Median

Price

9%

Increase From Apr 2022

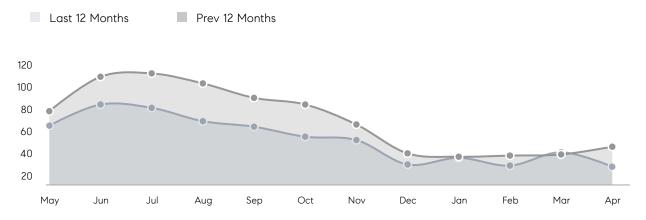
## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	33	23	43%
	% OF ASKING PRICE	105%	107%	
	AVERAGE SOLD PRICE	\$504,440	\$452,994	11.4%
	# OF CONTRACTS	37	33	12.1%
	NEW LISTINGS	32	46	-30%
Houses	AVERAGE DOM	34	25	36%
	% OF ASKING PRICE	103%	108%	
	AVERAGE SOLD PRICE	\$622,318	\$504,088	23%
	# OF CONTRACTS	28	22	27%
	NEW LISTINGS	26	30	-13%
Condo/Co-op/TH	AVERAGE DOM	32	16	100%
	% OF ASKING PRICE	108%	103%	
	AVERAGE SOLD PRICE	\$253,950	\$277,000	-8%
	# OF CONTRACTS	9	11	-18%
	NEW LISTINGS	6	16	-62%

# Parsippany

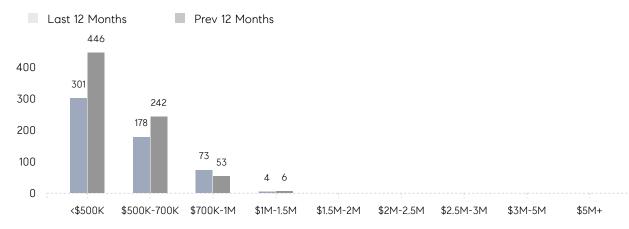
APRIL 2023

### Monthly Inventory





### Contracts By Price Range



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April 2023

Passaic Market Insights

## Passaic

#### APRIL 2023

UNDER CONTRACT

10 Total Properties



\$274K Median Price

0%

25% Increase From Apr 2022

-5% Decrease From Apr 2022

Change From Apr 2022

-50%

Properties

UNITS SOLD

3

Total

Decrease From Apr 2022 Apr 2022

-27% Decrease From Decrease From Apr 2022

Median

Price

\$246K \$230K

Average Price

-32%

## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	16	32	-50%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$246,333	\$364,333	-32.4%
	# OF CONTRACTS	10	8	25.0%
	NEW LISTINGS	3	16	-81%
Houses	AVERAGE DOM	-	51	-
	% OF ASKING PRICE	-	95%	
	AVERAGE SOLD PRICE	-	\$437,000	-
	# OF CONTRACTS	4	4	0%
	NEW LISTINGS	2	9	-78%
Condo/Co-op/TH	AVERAGE DOM	16	13	23%
	% OF ASKING PRICE	103%	111%	
	AVERAGE SOLD PRICE	\$246,333	\$291,667	-16%
	# OF CONTRACTS	6	4	50%
	NEW LISTINGS	1	7	-86%

# Passaic

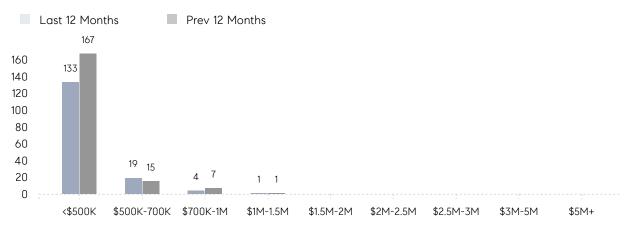
#### APRIL 2023

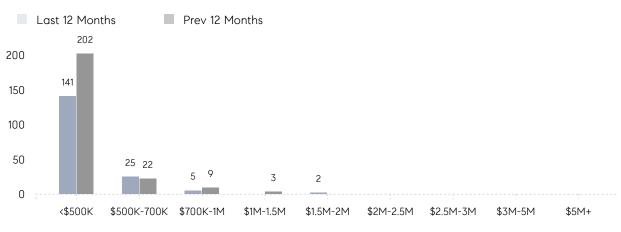
### Monthly Inventory

Last 12 Months Prev 12 Months



### Contracts By Price Range





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April 2023

# Paterson Market Insights

# Paterson

APRIL 2023

UNDER CONTRACT

28 Total Properties



\$362K Median Price

-39% Decrease From Apr 2022

2% Increase From Apr 2022 4% Increase From Apr 2022 -58%

Properties

UNITS SOLD

18

Total

Decrease From Increase From Apr 2022 Apr 2022

\$379K

Average Price

3%

21% Increase From Apr 2022

Median

Price

\$400K

## **Property Statistics**

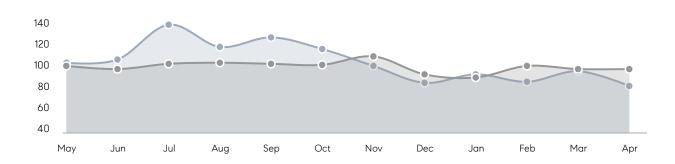
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	134	48	179%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$379,383	\$366,940	3.4%
	# OF CONTRACTS	28	46	-39.1%
	NEW LISTINGS	23	51	-55%
Houses	AVERAGE DOM	140	47	198%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$392,876	\$377,066	4%
	# OF CONTRACTS	19	36	-47%
	NEW LISTINGS	16	33	-52%
Condo/Co-op/TH	AVERAGE DOM	27	60	-55%
	% OF ASKING PRICE	100%	96%	
	AVERAGE SOLD PRICE	\$150,000	\$289,980	-48%
	# OF CONTRACTS	9	10	-10%
	NEW LISTINGS	7	18	-61%

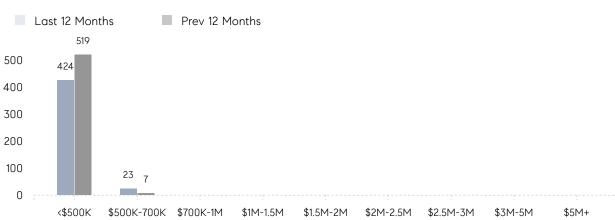
# Paterson

#### APRIL 2023

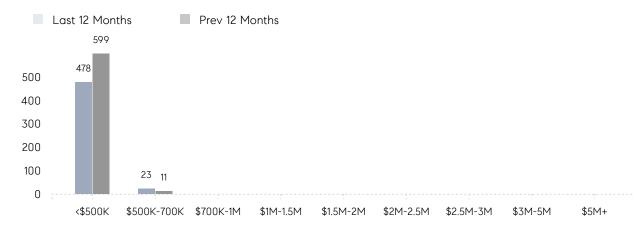
### Monthly Inventory

Last 12 Months Prev 12 Months





### Contracts By Price Range



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COMPASS

April 2023

Peapack Gladstone Market Insights

# Peapack Gladstone

APRIL 2023

UNDER CONTRACT

UNITS SOLD

<b>1</b>	\$450K	\$450K	0	–	—
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-87%	-46%	-40%	0%	-	-
Decrease From	Decrease From	Decrease From	Change From	Change From	Change From
Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022

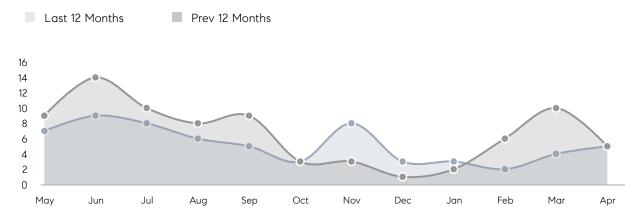
### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	-	13	-
	% OF ASKING PRICE	-	105%	
	AVERAGE SOLD PRICE	-	\$760,000	-
	# OF CONTRACTS	1	8	-87.5%
	NEW LISTINGS	2	4	-50%
Houses	AVERAGE DOM	-	13	-
	% OF ASKING PRICE	-	105%	
	AVERAGE SOLD PRICE	-	\$760,000	-
	# OF CONTRACTS	1	8	-87%
	NEW LISTINGS	1	4	-75%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	1	0	0%

# Peapack Gladstone

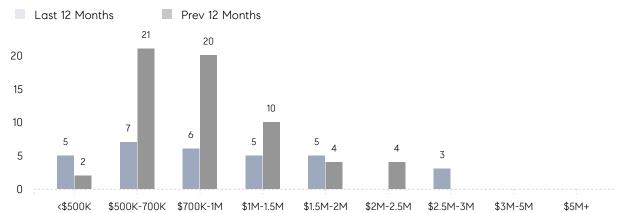
APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



### Listings By Price Range

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COMPASS

April 2023

# Plainfield Market Insights

# Plainfield

APRIL 2023

UNDER CONTRACT

18

Total Properties **\$442K \$424K** Average Price

Median Price

6% Increase From Apr 2022

4% Increase From Apr 2022

0% Change From Apr 2022

-9% Decrease From

Properties

UNITS SOLD

31

Total

Increase From Apr 2022 Apr 2022

\$416K

Average Price

5%

5% Increase From Apr 2022

\$400K

Median

Price

## **Property Statistics**

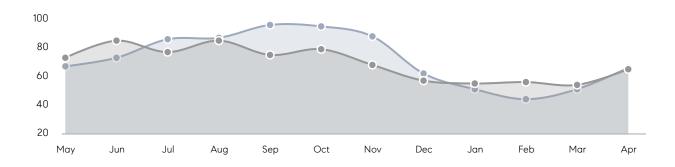
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	66	40	65%
	% OF ASKING PRICE	103%	104%	
	AVERAGE SOLD PRICE	\$416,226	\$395,479	5.2%
	# OF CONTRACTS	18	17	5.9%
	NEW LISTINGS	28	36	-22%
Houses	AVERAGE DOM	67	40	68%
	% OF ASKING PRICE	103%	104%	
	AVERAGE SOLD PRICE	\$417,600	\$395,479	6%
	# OF CONTRACTS	18	16	13%
	NEW LISTINGS	26	33	-21%
Condo/Co-op/TH	AVERAGE DOM	28	-	-
	% OF ASKING PRICE	99%	-	
	AVERAGE SOLD PRICE	\$375,000	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	2	3	-33%

# Plainfield

#### APRIL 2023

#### Monthly Inventory

Last 12 Months Prev 12 Months



### Contracts By Price Range



#### Last 12 Months Prev 12 Months 433 400 352 300 200 57 <sub>37</sub> 100 18 22 3 0 <\$500K \$500K-700K \$700K-1M \$1M-1.5M \$1.5M-2M \$2M-2.5M \$2.5M-3M \$3M-5M \$5M+

### Listings By Price Range

 $\sim$   $\sim$   $\sim$   $\sim$   $\sim$ / / / / / / / //// | | | | | / ------

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April 2023

Rahway Market Insights

# Rahway

APRIL 2023

UNDER CONTRACT

UNITS SOLD

28	\$403K	\$405K	7	\$352K	<b>\$333K</b>
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-24%	5%	2%	-74%	-14%	-19%
Decrease From	Increase From	Increase From	Decrease From	Decrease From	Decrease From
Apr 2022					

### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	28	24	17%
	% OF ASKING PRICE	105%	105%	
	AVERAGE SOLD PRICE	\$352,571	\$410,370	-14.1%
	# OF CONTRACTS	28	37	-24.3%
	NEW LISTINGS	20	38	-47%
Houses	AVERAGE DOM	32	24	33%
	% OF ASKING PRICE	103%	105%	
	AVERAGE SOLD PRICE	\$346,600	\$415,500	-17%
	# OF CONTRACTS	25	32	-22%
	NEW LISTINGS	17	32	-47%
Condo/Co-op/TH	AVERAGE DOM	19	24	-21%
	% OF ASKING PRICE	110%	102%	
	AVERAGE SOLD PRICE	\$367,500	\$387,800	-5%
	# OF CONTRACTS	3	5	-40%
	NEW LISTINGS	3	6	-50%

## Rahway

#### APRIL 2023

#### Monthly Inventory



### Contracts By Price Range



### Listings By Price Range



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April 2023

Ramsey Market Insights

## Ramsey

APRIL 2023

UNDER CONTRACT

UNITS SOLD

**\$788**K \$661K \$692K \$645K 10 14 Median Total Median Total Average Average Price Properties Price Price Properties Price 7% -10% 0% -50% 1%

Decrease From Increase From Apr 2022

Apr 2022

Decrease From Apr 2022

-7%	0%
Decrease From	Change F
Apr 2022	Apr 2022

Change From

Change From Apr 2022

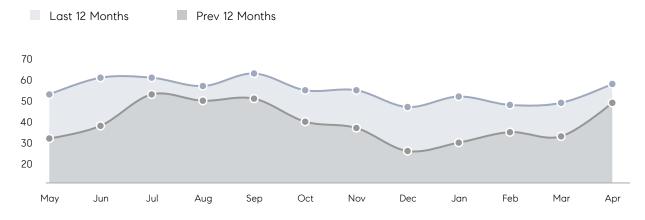
### **Property Statistics**

Overall         AVERAGE DOM         20         22         -9%           % OF ASKING PRICE         103%         103%         103%           AVERAGE SOLD PRICE         \$692,921         \$691,103         0.3%           # OF CONTRACTS         10         20         -50.0%           NEW LISTINGS         20         37         -46%           Houses         AVERAGE DOM         23         18         28%           % OF ASKING PRICE         103%         104%         -246%           Houses         AVERAGE SOLD PRICE         \$843,999         \$862,855         -2%           # OF CONTRACTS         7         13         -46%           MEW LISTINGS         14         25         -44%           Condo/Co-op/TH         AVERAGE DOM         15         31         -52%           % OF ASKING PRICE         102%         103%         -46%           MEW LISTINGS         15         31         -52%           % OF ASKING PRICE         102%         103%         -46%           MEW LISTINGS         3         7         -57%           MEW LISTINGS         6         12         -50%			Apr 2023	Apr 2022	% Change
AVERAGE SOLD PRICE         \$692,921         \$691,103         0.3%           # OF CONTRACTS         10         20         -50.0%           NEW LISTINGS         20         37         -46%           Houses         AVERAGE DOM         23         18         28%           % OF ASKING PRICE         103%         104%         -2%           # OF CONTRACTS         7         13         -46%           WEW LISTINGS         14         25         -44%           Condo/Co-op/TH         AVERAGE DOM         15         31         -52%           % OF ASKING PRICE         102%         103%         21%           MeW LISTINGS         102%         103%         -52%	Overall	AVERAGE DOM	20	22	-9%
# OF CONTRACTS         10         20         -50.0%           NEW LISTINGS         20         37         -46%           Houses         AVERAGE DOM         23         18         28%           % OF ASKING PRICE         103%         104%         -           AVERAGE SOLD PRICE         \$843,999         \$862,855         -2%           # OF CONTRACTS         7         13         -46%           NEW LISTINGS         14         25         -44%           Condo/Co-op/TH         AVERAGE DOM         15         31         -52%           % OF ASKING PRICE         102%         103%         -46%           VERAGE SOLD PRICE         \$420,980         \$347,600         21%		% OF ASKING PRICE	103%	103%	
NEW LISTINGS         20         37         -46%           Houses         AVERAGE DOM         23         18         28%           % OF ASKING PRICE         103%         104%         -           AVERAGE SOLD PRICE         \$843,999         \$862,855         -2%           # OF CONTRACTS         7         13         -46%           NEW LISTINGS         14         25         -44%           Condo/Co-op/TH         AVERAGE DOM         15         31         -52%           % OF ASKING PRICE         102%         103%         -46%           % OF ASKING PRICE         102%         103%         -44%           OF ONTRACTS         31         -52%         -52%           % OF ASKING PRICE         102%         103%         -46%           # OF CONTRACTS         3         7         -57%		AVERAGE SOLD PRICE	\$692,921	\$691,103	0.3%
Houses         AVERAGE DOM         23         18         28%           % OF ASKING PRICE         103%         104%         -           AVERAGE SOLD PRICE         \$843,999         \$862,855         -2%           # OF CONTRACTS         7         13         -46%           NEW LISTINGS         14         25         -44%           Condo/Co-op/TH         AVERAGE DOM         15         31         -52%           % OF ASKING PRICE         102%         103%         -46%           MVERAGE SOLD PRICE         \$420,980         \$347,600         21%           # OF CONTRACTS         3         7         -57%		# OF CONTRACTS	10	20	-50.0%
% OF ASKING PRICE         103%         104%           AVERAGE SOLD PRICE         \$843,999         \$862,855         -2%           # OF CONTRACTS         7         13         -46%           NEW LISTINGS         14         25         -44%           Condo/Co-op/TH         AVERAGE DOM         15         31         -52%           % OF ASKING PRICE         102%         103%         -44%           MVERAGE SOLD PRICE         \$420,980         \$347,600         21%           # OF CONTRACTS         3         7         -57%		NEW LISTINGS	20	37	-46%
AVERAGE SOLD PRICE\$843,999\$862,855-2%# OF CONTRACTS713-46%NEW LISTINGS1425-44%Condo/Co-op/THAVERAGE DOM1531-52%% OF ASKING PRICE102%103%-AVERAGE SOLD PRICE\$420,980\$347,60021%# OF CONTRACTS37-57%	Houses	AVERAGE DOM	23	18	28%
# OF CONTRACTS         7         13         -46%           NEW LISTINGS         14         25         -44%           Condo/Co-op/TH         AVERAGE DOM         15         31         -52%           % OF ASKING PRICE         102%         103%         -46%           AVERAGE SOLD PRICE         \$420,980         \$347,600         21%           # OF CONTRACTS         3         7         -57%		% OF ASKING PRICE	103%	104%	
NEW LISTINGS         14         25         -44%           Condo/Co-op/TH         AVERAGE DOM         15         31         -52%           % OF ASKING PRICE         102%         103%         -           AVERAGE SOLD PRICE         \$420,980         \$347,600         21%           # OF CONTRACTS         3         7         -57%		AVERAGE SOLD PRICE	\$843,999	\$862,855	-2%
Condo/Co-op/TH         AVERAGE DOM         15         31         -52%           % OF ASKING PRICE         102%         103%         -           AVERAGE SOLD PRICE         \$420,980         \$347,600         21%           # OF CONTRACTS         3         7         -57%		# OF CONTRACTS	7	13	-46%
% OF ASKING PRICE       102%       103%         AVERAGE SOLD PRICE       \$420,980       \$347,600       21%         # OF CONTRACTS       3       7       -57%		NEW LISTINGS	14	25	-44%
AVERAGE SOLD PRICE       \$420,980       \$347,600       21%         # OF CONTRACTS       3       7       -57%	Condo/Co-op/TH	AVERAGE DOM	15	31	-52%
# OF CONTRACTS 3 7 -57%		% OF ASKING PRICE	102%	103%	
		AVERAGE SOLD PRICE	\$420,980	\$347,600	21%
NEW LISTINGS 6 12 -50%		# OF CONTRACTS	3	7	-57%
		NEW LISTINGS	6	12	-50%

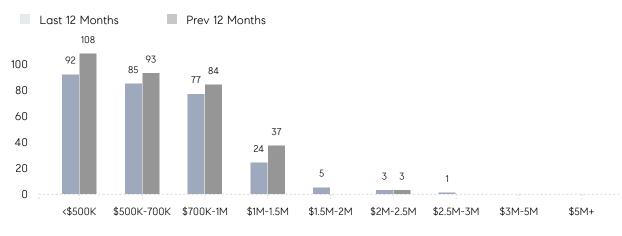
## Ramsey

#### APRIL 2023

#### Monthly Inventory







### Listings By Price Range

Contracts By Price Range

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April 2023

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# Randolph Market Insights

# Randolph

APRIL 2023

UNDER CONTRACT

UNITS SOLD

14

Total

Properties

\$599K \$629K 29 Median Total Average Properties Price Price -4% -6% 2%

Decrease From Increase From Apr 2022

Apr 2022

Decrease From Apr 2022

-33%
Decrease From

Change From Apr 2022 Apr 2022

11% Increase From Apr 2022

Median

Price

\$690K \$748K

Average Price

0%

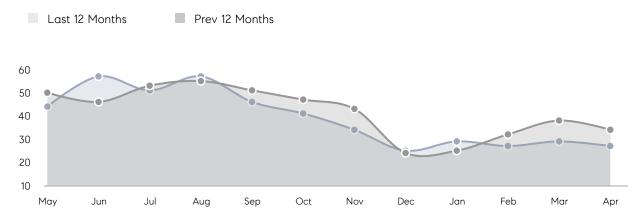
### **Property Statistics**

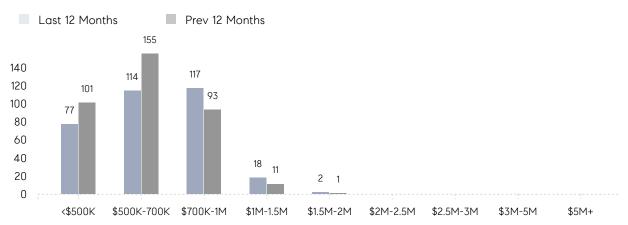
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	16	19	-16%
	% OF ASKING PRICE	106%	107%	
	AVERAGE SOLD PRICE	\$690,571	\$690,267	0.0%
	# OF CONTRACTS	29	31	-6.5%
	NEW LISTINGS	36	33	9%
Houses	AVERAGE DOM	12	17	-29%
	% OF ASKING PRICE	107%	107%	
	AVERAGE SOLD PRICE	\$695,250	\$735,167	-5%
	# OF CONTRACTS	24	28	-14%
	NEW LISTINGS	31	27	15%
Condo/Co-op/TH	AVERAGE DOM	36	34	6%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$662,500	\$420,867	57%
	# OF CONTRACTS	5	3	67%
	NEW LISTINGS	5	6	-17%

# Randolph

APRIL 2023

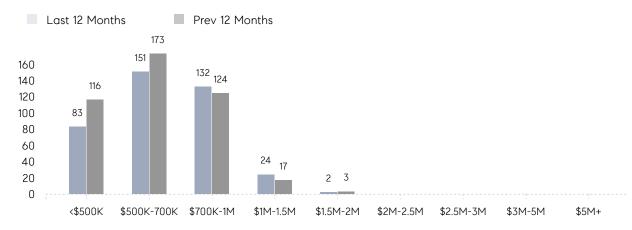
### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



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April 2023

# Raritan Township Market Insights

# Raritan Township

APRIL 2023

UNDER CONTRACT

10 Total Properties



\$444K Median Price

-70%

4% Decrease From Increase From Apr 2022 Apr 2022

-15% Decrease From Apr 2022

-76%

Properties

9

Total

UNITS SOLD

Decrease From Apr 2022 Apr 2022

-14% Decrease From

Median

Price

\$448K \$440K

Average Price

-16%

Decrease From Apr 2022

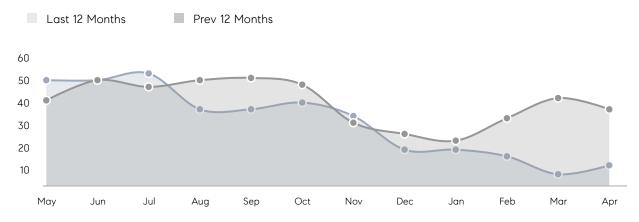
## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	16	19	-16%
	% OF ASKING PRICE	107%	105%	
	AVERAGE SOLD PRICE	\$448,667	\$535,108	-16.2%
	# OF CONTRACTS	10	33	-69.7%
	NEW LISTINGS	14	31	-55%
Houses	AVERAGE DOM	10	23	-57%
	% OF ASKING PRICE	112%	106%	
	AVERAGE SOLD PRICE	\$623,333	\$688,316	-9%
	# OF CONTRACTS	6	20	-70%
	NEW LISTINGS	8	25	-68%
Condo/Co-op/TH	AVERAGE DOM	19	15	27%
	% OF ASKING PRICE	104%	104%	
	AVERAGE SOLD PRICE	\$361,333	\$373,389	-3%
	# OF CONTRACTS	4	13	-69%
	NEW LISTINGS	6	6	0%

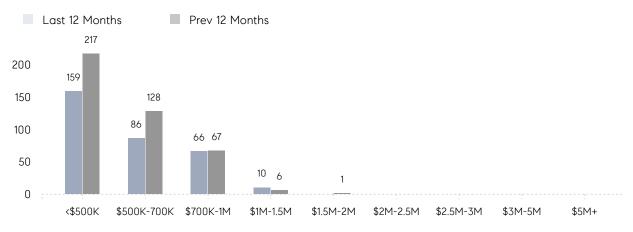
# Raritan Township

APRIL 2023

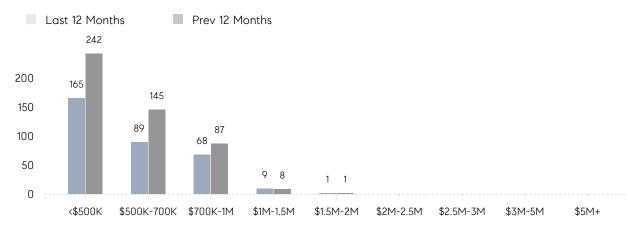
#### Monthly Inventory



### Contracts By Price Range



### Listings By Price Range



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April 2023

Ridgefield Market Insights

# Ridgefield

APRIL 2023

UNDER CONTRACT

4 Total Properties **\$787K** Average Price

\$824K Median Price

-56% Decrease From Apr 2022

26% Increase From Apr 2022 56% Increase From Apr 2022 -91% Decrease From Apr 2022

UNITS SOLD

1

Total

Properties

From Decrease From Apr 2022

\$580K

Average

Price

-6% Decrease From Apr 2022

Median

Price

\$580K

### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	11	63	-83%
	% OF ASKING PRICE	127%	103%	
	AVERAGE SOLD PRICE	\$580,000	\$619,091	-6.3%
	# OF CONTRACTS	4	9	-55.6%
	NEW LISTINGS	4	7	-43%
Houses	AVERAGE DOM	11	63	-83%
	% OF ASKING PRICE	127%	103%	
	AVERAGE SOLD PRICE	\$580,000	\$619,091	-6%
	# OF CONTRACTS	4	8	-50%
	NEW LISTINGS	4	5	-20%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	2	0%

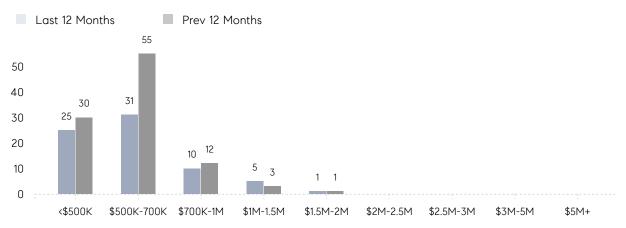
# Ridgefield

#### APRIL 2023

#### Monthly Inventory

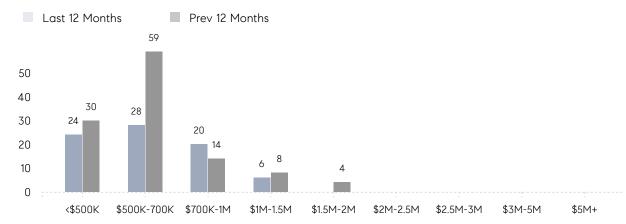
Last 12 Months Prev 12 Months





### Contracts By Price Range

### Listings By Price Range



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April 2023

# Ridgefield Park Market Insights

# **Ridgefield** Park

APRIL 2023

UNDER CONTRACT

7 Total Properties



\$410K Median Price

-6%

-42%

Decrease From Decrease From Apr 2022

-2% Apr 2022

Decrease From Apr 2022

0%

Properties

5

Total

Change From Apr 2022 Apr 2022

-6% 13% Increase From

Average

Price

\$498K \$476K

Median

Price

Decrease From Apr 2022

### **Property Statistics**

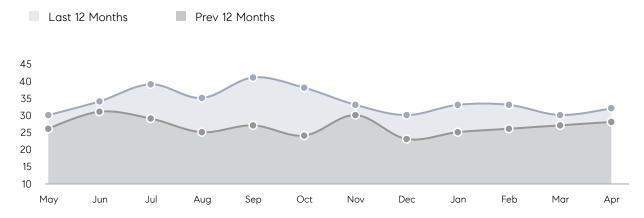
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	52	11	373%
	% OF ASKING PRICE	100%	106%	
	AVERAGE SOLD PRICE	\$498,400	\$441,600	12.9%
	# OF CONTRACTS	7	12	-41.7%
	NEW LISTINGS	8	13	-38%
Houses	AVERAGE DOM	65	13	400%
	% OF ASKING PRICE	106%	106%	
	AVERAGE SOLD PRICE	\$503,500	\$499,500	1%
	# OF CONTRACTS	5	10	-50%
	NEW LISTINGS	4	10	-60%
Condo/Co-op/TH	AVERAGE DOM	43	4	975%
	% OF ASKING PRICE	97%	106%	
	AVERAGE SOLD PRICE	\$495,000	\$210,000	136%
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	4	3	33%

UNITS SOLD

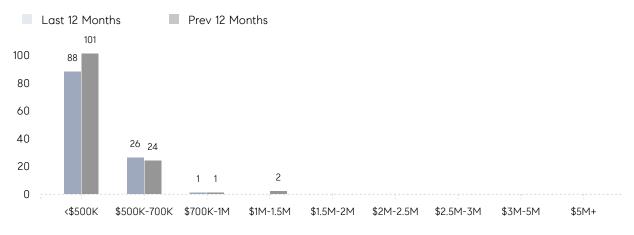
# **Ridgefield** Park

APRIL 2023

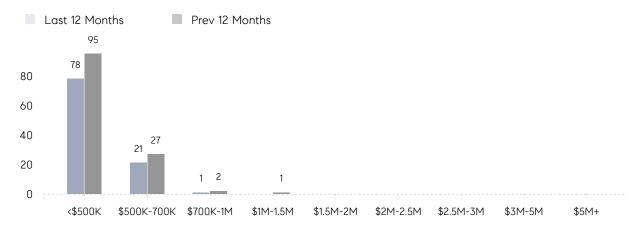
#### Monthly Inventory



### Contracts By Price Range



### Listings By Price Range



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April 2023

| | / / /

## Ridgewood Market Insights

## Ridgewood

APRIL 2023

UNDER CONTRACT

18 Total Properties



\$975K Median Price

0%

-40% Decrease From Decrease From Apr 2022

-8% Apr 2022

Change From Apr 2022

Properties 7%

UNITS SOLD

16

Total

Increase From Apr 2022 Apr 2022

-8% Change From Decrease From Apr 2022

\$1.1M

Median

Price

\$1.3M

Average Price

0%

**Property Statistics** 

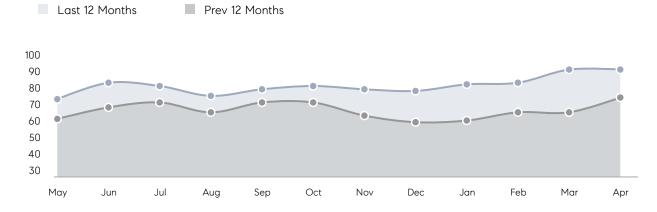
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	17	36	-53%
	% OF ASKING PRICE	106%	101%	
	AVERAGE SOLD PRICE	\$1,349,688	\$1,353,867	-0.3%
	# OF CONTRACTS	18	30	-40.0%
	NEW LISTINGS	20	33	-39%
Houses	AVERAGE DOM	17	36	-53%
	% OF ASKING PRICE	106%	101%	
	AVERAGE SOLD PRICE	\$1,349,688	\$1,353,867	0%
	# OF CONTRACTS	18	29	-38%
	NEW LISTINGS	19	31	-39%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	1	2	-50%

Compass New Jersey Monthly Market Insights

# Ridgewood

APRIL 2023

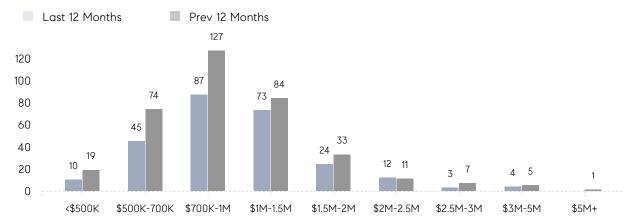
#### Monthly Inventory





### Listings By Price Range

Contracts By Price Range



Sources: Garden State MLS, Hudson MLS, NJ MLS

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April 2023

# River Edge Market Insights

# **River Edge**

APRIL 2023

UNDER CONTRACT

7 Total Properties



\$699K Median Price

-50%

Apr 2022

-9% Decrease From Decrease From Apr 2022

-7% Decrease From Apr 2022

Properties -43%

4

Total

UNITS SOLD

Decrease From Apr 2022 Apr 2022

12% Increase From

\$726K

Average

Price

-15% Decrease From Apr 2022

\$530K

Median

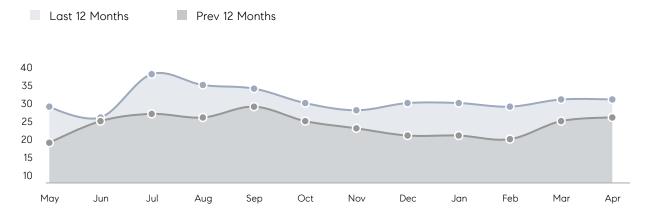
Price

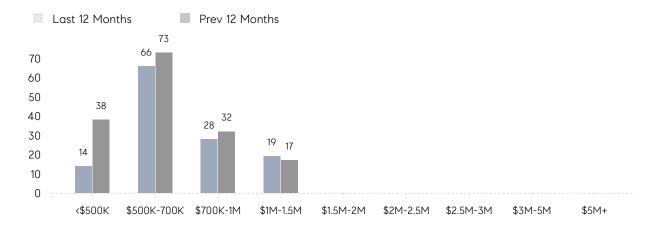
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	13	51	-75%
	% OF ASKING PRICE	105%	101%	
	AVERAGE SOLD PRICE	\$726,750	\$649,571	11.9%
	# OF CONTRACTS	7	14	-50.0%
	NEW LISTINGS	8	15	-47%
Houses	AVERAGE DOM	13	59	-78%
	% OF ASKING PRICE	105%	101%	
	AVERAGE SOLD PRICE	\$726,750	\$744,300	-2%
	# OF CONTRACTS	7	13	-46%
	NEW LISTINGS	8	14	-43%
Condo/Co-op/TH	AVERAGE DOM	-	33	-
	% OF ASKING PRICE	-	101%	
	AVERAGE SOLD PRICE	-	\$412,750	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	1	0%

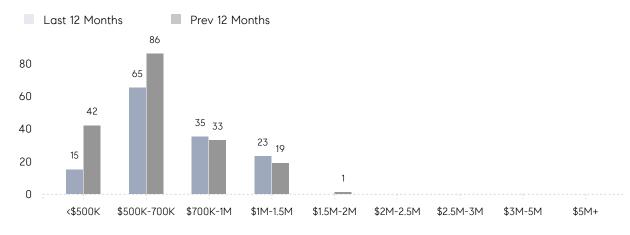
# River Edge

APRIL 2023

#### Monthly Inventory







### Listings By Price Range

Contracts By Price Range

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# River Vale Market Insights

### **River Vale**

APRIL 2023

UNDER CONTRACT

UNITS SOLD

\$826K \$839K 13 7 Median Total Average Total Properties Price Price Properties 22% -7% 25%

Decrease From Increase From Apr 2022

Apr 2022

Increase From Apr 2022

-36% Decrease From

Increase From Apr 2022 Apr 2022

\$727K

Average Price

13%

51% Increase From Apr 2022

Median

Price

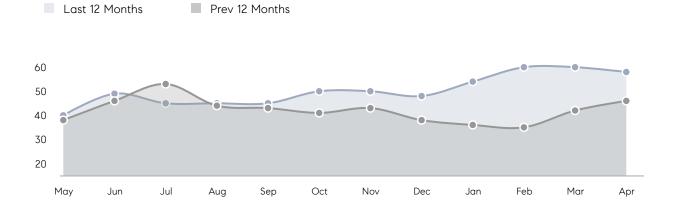
\$885K

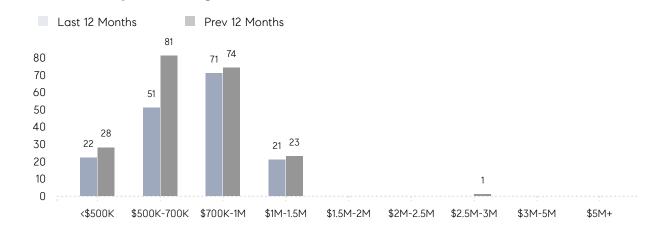
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	40	26	54%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$727,857	\$645,991	12.7%
	# OF CONTRACTS	13	14	-7.1%
	NEW LISTINGS	12	17	-29%
Houses	AVERAGE DOM	21	25	-16%
	% OF ASKING PRICE	108%	101%	
	AVERAGE SOLD PRICE	\$702,750	\$683,090	3%
	# OF CONTRACTS	11	12	-8%
	NEW LISTINGS	6	12	-50%
Condo/Co-op/TH	AVERAGE DOM	65	35	86%
	% OF ASKING PRICE	96%	100%	
	AVERAGE SOLD PRICE	\$761,333	\$275,000	177%
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	6	5	20%

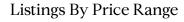
## River Vale

#### APRIL 2023

#### Monthly Inventory







Contracts By Price Range



 $\sim$   $\sim$   $\sim$   $\sim$   $\sim$ / / / / / / / //// | | | | | / ------

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April 2023

# Rochelle Park Market Insights

## **Rochelle** Park

APRIL 2023

UNDER CONTRACT

4 Total Properties



\$534K Median Price

-69%

6% Decrease From Increase From Apr 2022 Apr 2022

10% Apr 2022

Increase From

Properties -44%

5

Total

UNITS SOLD

Decrease From Apr 2022 Apr 2022

5% Increase From

\$521K

Average Price

> -4% Decrease From Apr 2022

\$480K

Median

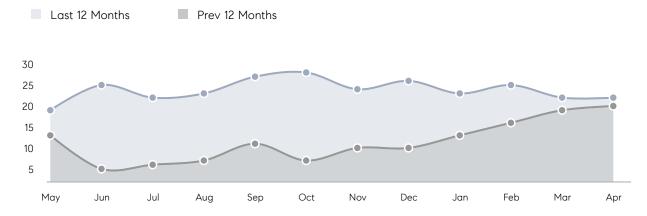
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	52	34	53%
	% OF ASKING PRICE	102%	106%	
	AVERAGE SOLD PRICE	\$521,700	\$495,000	5.4%
	# OF CONTRACTS	4	13	-69.2%
	NEW LISTINGS	5	11	-55%
Houses	AVERAGE DOM	63	34	85%
	% OF ASKING PRICE	102%	107%	
	AVERAGE SOLD PRICE	\$567,125	\$511,750	11%
	# OF CONTRACTS	4	11	-64%
	NEW LISTINGS	5	10	-50%
Condo/Co-op/TH	AVERAGE DOM	8	31	-74%
	% OF ASKING PRICE	101%	96%	
	AVERAGE SOLD PRICE	\$340,000	\$361,000	-6%
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	0	1	0%

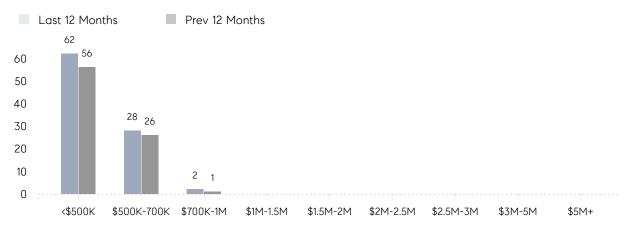
# Rochelle Park

APRIL 2023

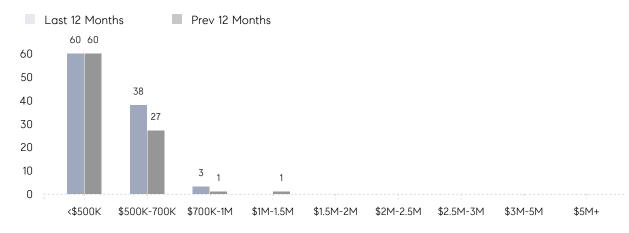
#### Monthly Inventory



### Contracts By Price Range



### Listings By Price Range



 $\sim$   $\sim$   $\sim$   $\sim$   $\sim$ / / / / / / / //// | | | | | / ------

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April 2023

Rockaway Market Insights

## Rockaway

APRIL 2023

UNDER CONTRACT

24 Total

Properties



\$437K Median Price

-31% Decrease From Change From Apr 2022

0% Apr 2022

4% Increase From Apr 2022

Total Properties

22

UNITS SOLD

-33% 1% Decrease From Apr 2022 Apr 2022

7% Increase From

Average Price

\$465K \$430K

Median

Price

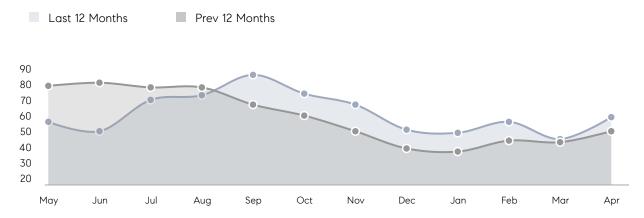
Increase From Apr 2022

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	30	28	7%
	% OF ASKING PRICE	102%	106%	
	AVERAGE SOLD PRICE	\$465,359	\$459,952	1.2%
	# OF CONTRACTS	24	35	-31.4%
	NEW LISTINGS	43	48	-10%
Houses	AVERAGE DOM	35	30	17%
	% OF ASKING PRICE	104%	106%	
	AVERAGE SOLD PRICE	\$527,590	\$501,400	5%
	# OF CONTRACTS	19	25	-24%
	NEW LISTINGS	27	31	-13%
Condo/Co-op/TH	AVERAGE DOM	27	22	23%
	% OF ASKING PRICE	101%	107%	
	AVERAGE SOLD PRICE	\$413,500	\$330,426	25%
	# OF CONTRACTS	5	10	-50%
	NEW LISTINGS	16	17	-6%

# Rockaway

#### APRIL 2023

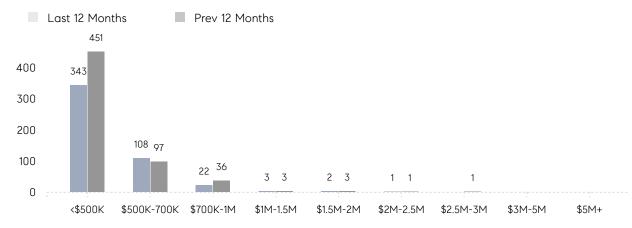
#### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



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April 2023

| | | / /

# Roseland Market Insights

# Roseland

APRIL 2023

UNDER CONTRACT

6 Total Properties



Median Price

20% Increase From Apr 2022

11% Increase From Apr 2022

Increase From

-25%

Properties

UNITS SOLD

3

Total

Decrease From Apr 2022 Apr 2022

-40% -53% Decrease From

Median

Price

\$620K \$510K

Average Price

> Decrease From Apr 2022

### **Property Statistics**

12%

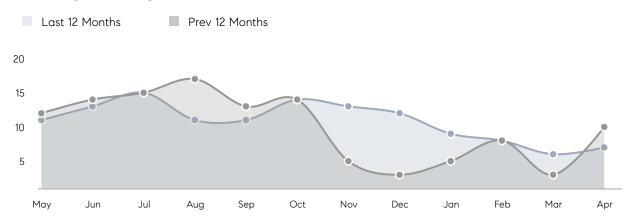
Apr 2022

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	46	11	318%
	% OF ASKING PRICE	107%	112%	
	AVERAGE SOLD PRICE	\$620,000	\$1,030,125	-39.8%
	# OF CONTRACTS	6	5	20.0%
	NEW LISTINGS	7	12	-42%
Houses	AVERAGE DOM	121	10	1,110%
	% OF ASKING PRICE	94%	116%	
	AVERAGE SOLD PRICE	\$840,000	\$1,210,833	-31%
	# OF CONTRACTS	5	4	25%
	NEW LISTINGS	6	10	-40%
Condo/Co-op/TH	AVERAGE DOM	8	12	-33%
	% OF ASKING PRICE	114%	102%	
	AVERAGE SOLD PRICE	\$510,000	\$488,000	5%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	1	2	-50%

# Roseland

#### APRIL 2023

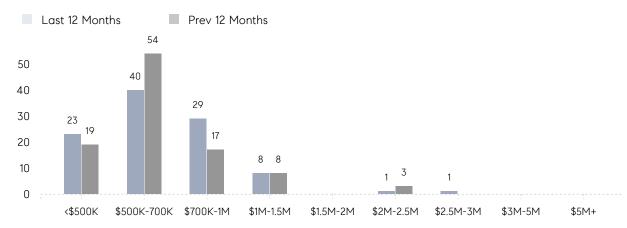
#### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



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April 2023

Roselle Market Insights

## Roselle

#### APRIL 2023

UNDER CONTRACT

15 Total

Properties

**\$427K** Average Price

\$449K Median Price

-29% Decrease From

Apr 2022

17% Increase From Apr 2022 19% Increase From Apr 2022 Properties

10

Total

UNITS SOLD

-50% 33% Decrease From Apr 2022 Increase F Apr 2022

33% 22% Increase From Apr 2022 Apr 2022

Median

Price

**\$467K \$465K** 

Average Price

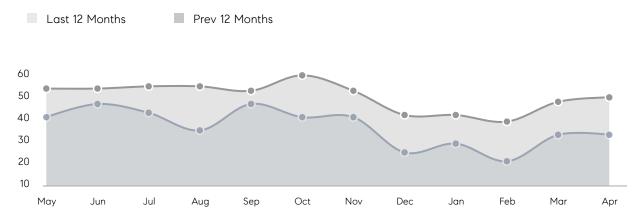
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	28	47	-40%
	% OF ASKING PRICE	106%	106%	
	AVERAGE SOLD PRICE	\$467,090	\$351,375	32.9%
	# OF CONTRACTS	15	21	-28.6%
	NEW LISTINGS	19	29	-34%
Houses	AVERAGE DOM	28	47	-40%
	% OF ASKING PRICE	106%	106%	
	AVERAGE SOLD PRICE	\$467,090	\$400,406	17%
	# OF CONTRACTS	14	19	-26%
	NEW LISTINGS	18	26	-31%
Condo/Co-op/TH	AVERAGE DOM	-	48	-
	% OF ASKING PRICE	-	104%	
	AVERAGE SOLD PRICE	-	\$155,250	-
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	1	3	-67%



# Roselle

#### APRIL 2023

#### Monthly Inventory



### Contracts By Price Range



### Listings By Price Range



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COMPASS

April 2023

# Roselle Park Market Insights

## Roselle Park

APRIL 2023

UNDER CONTRACT

8 Total Properties



\$482K Median Price

-11% Decrease From

Apr 2022

37% Increase From Apr 2022 15% Increase From Apr 2022 -62%

Properties

5

Total

UNITS SOLD

Decrease From Apr 2022 Apr 2022

24%

\$506K

Average

Price

21% Increase From Apr 2022

\$515K

Median

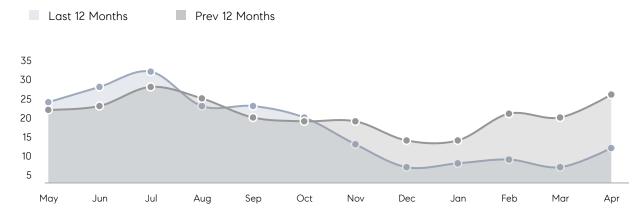
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	16	39	-59%
	% OF ASKING PRICE	106%	104%	
	AVERAGE SOLD PRICE	\$506,350	\$409,615	23.6%
	# OF CONTRACTS	8	9	-11.1%
	NEW LISTINGS	13	16	-19%
Houses	AVERAGE DOM	16	27	-41%
	% OF ASKING PRICE	106%	104%	
	AVERAGE SOLD PRICE	\$506,350	\$445,909	14%
	# OF CONTRACTS	8	9	-11%
	NEW LISTINGS	13	16	-19%
Condo/Co-op/TH	AVERAGE DOM	-	105	-
	% OF ASKING PRICE	-	104%	
	AVERAGE SOLD PRICE	-	\$210,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Roselle Park

APRIL 2023

#### Monthly Inventory



### Contracts By Price Range



### Listings By Price Range



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COMPASS

April 2023

# Rutherford Market Insights

# Rutherford

APRIL 2023

UNDER CONTRACT

10 Total Properties



\$346K Median Price

-72%

Apr 2022

-34% Decrease From Decrease From

Apr 2022

-33% Decrease From Apr 2022

-22%

Properties

UNITS SOLD

14

Total

Decrease From Apr 2022

-9% 0% Decrease From

\$531K

Average Price

Apr 2022

Change From Apr 2022

\$535K

Median

Price

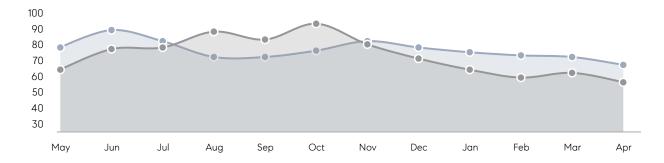
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	34	53	-36%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$531,714	\$584,629	-9.1%
	# OF CONTRACTS	10	36	-72.2%
	NEW LISTINGS	10	26	-62%
Houses	AVERAGE DOM	38	55	-31%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$610,545	\$690,162	-12%
	# OF CONTRACTS	3	28	-89%
	NEW LISTINGS	7	19	-63%
Condo/Co-op/TH	AVERAGE DOM	20	49	-59%
	% OF ASKING PRICE	103%	98%	
	AVERAGE SOLD PRICE	\$242,667	\$310,244	-22%
	# OF CONTRACTS	7	8	-12%
	NEW LISTINGS	3	7	-57%

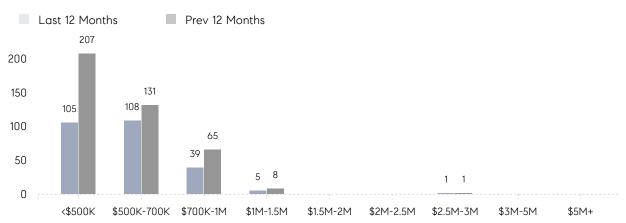
# Rutherford

#### APRIL 2023

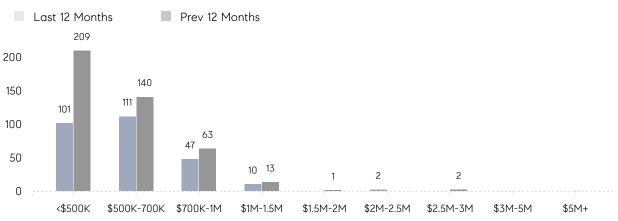
#### Monthly Inventory







### Contracts By Price Range



### Listings By Price Range

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April 2023

# Saddle Brook Market Insights

## Saddle Brook

APRIL 2023

UNDER CONTRACT

8

Total Properties \$470K Average Price

7%

Apr 2022

\$494K Median Price

-43% Decrease From Increase From Apr 2022

11%

Increase From Apr 2022

Properties 67%

10

Total

UNITS SOLD

Increase From Apr 2022 Apr 2022

-1% -10% Change From

\$501K

Average Price

> Decrease From Apr 2022

\$447K

Median

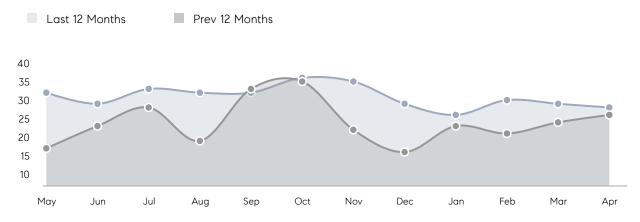
Price

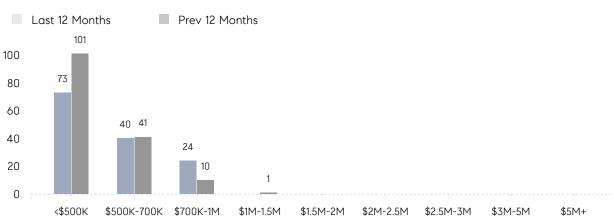
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	22	34	-35%
	% OF ASKING PRICE	108%	106%	
	AVERAGE SOLD PRICE	\$501,200	\$505,167	-0.8%
	# OF CONTRACTS	8	14	-42.9%
	NEW LISTINGS	9	16	-44%
Houses	AVERAGE DOM	23	38	-39%
	% OF ASKING PRICE	108%	108%	
	AVERAGE SOLD PRICE	\$514,625	\$537,750	-4%
	# OF CONTRACTS	7	13	-46%
	NEW LISTINGS	5	16	-69%
Condo/Co-op/TH	AVERAGE DOM	16	26	-38%
	% OF ASKING PRICE	107%	103%	
	AVERAGE SOLD PRICE	\$447,500	\$440,000	2%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	4	0	0%

# Saddle Brook

APRIL 2023

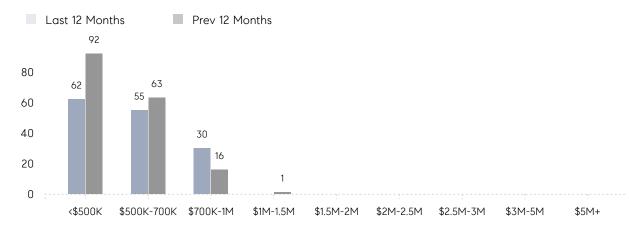
#### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



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April 2023

# Saddle River Market Insights

### Saddle River

APRIL 2023

UNDER CONTRACT

5 Total Properties



\$2.8M Median Price

-17% Decrease From Increase From Apr 2022

5% Apr 2022

37% Increase From Apr 2022

Properties -67%

2

Total

UNITS SOLD

Decrease From Apr 2022 Apr 2022

-46% Decrease From

\$1.7M

Average Price

> -43% Decrease From Apr 2022

\$1.7M

Median

Price

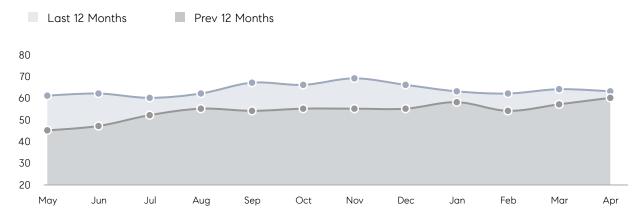
### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	91	85	7%
	% OF ASKING PRICE	90%	95%	
	AVERAGE SOLD PRICE	\$1,738,000	\$3,237,500	-46.3%
	# OF CONTRACTS	5	6	-16.7%
	NEW LISTINGS	8	10	-20%
Houses	AVERAGE DOM	91	85	7%
	% OF ASKING PRICE	90%	95%	
	AVERAGE SOLD PRICE	\$1,738,000	\$3,237,500	-46%
	# OF CONTRACTS	5	6	-17%
	NEW LISTINGS	8	9	-11%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	1	0%

### Saddle River

APRIL 2023

#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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April 2023

# Scotch Plains Market Insights

### Scotch Plains

APRIL 2023

UNDER CONTRACT

24 Total Properties



\$662K Median Price

-25% Apr 2022

-4% Decrease From Decrease From Apr 2022

2% Increase From Apr 2022

Properties 22%

22

Total

UNITS SOLD

Increase From Apr 2022

17% Increase From

\$884K

Average

Apr 2022

Price

Increase From Apr 2022

\$847K

Median

16%

Price

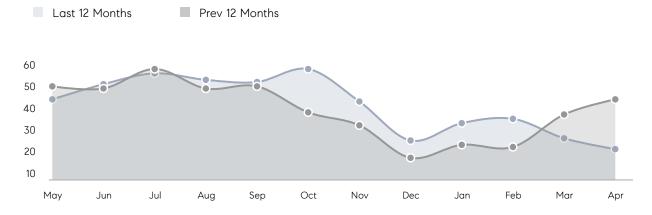
### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	17	35	-51%
	% OF ASKING PRICE	106%	104%	
	AVERAGE SOLD PRICE	\$884,091	\$758,711	16.5%
	# OF CONTRACTS	24	32	-25.0%
	NEW LISTINGS	28	40	-30%
Houses	AVERAGE DOM	17	39	-56%
	% OF ASKING PRICE	106%	104%	
	AVERAGE SOLD PRICE	\$857,143	\$819,175	5%
	# OF CONTRACTS	22	31	-29%
	NEW LISTINGS	26	36	-28%
Condo/Co-op/TH	AVERAGE DOM	15	4	275%
	% OF ASKING PRICE	100%	106%	
	AVERAGE SOLD PRICE	\$1,450,000	\$275,000	427%
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	2	4	-50%

### Scotch Plains

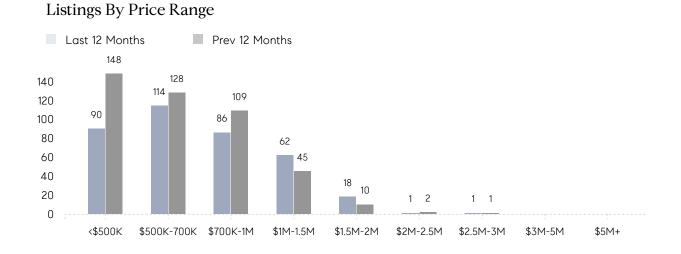
APRIL 2023

#### Monthly Inventory





#### Contracts By Price Range



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April 2023

Secaucus Market Insights

### Secaucus

APRIL 2023

UNDER CONTRACT

UNITS SOLD

11

Total

Properties

17<br/>Total<br/>Properties\$541K<br/>Average<br/>Price\$529K<br/>Median<br/>Price-15%5%6%

Decrease From Apr 2022

Increase From Apr 2022

Increase From Apr 2022 -27% Decrease From Apr 2022

-13% -11% Decrease From Decrease

\$481K \$440K

Average Price

Apr 2022

Median

Price

Decrease From Apr 2022

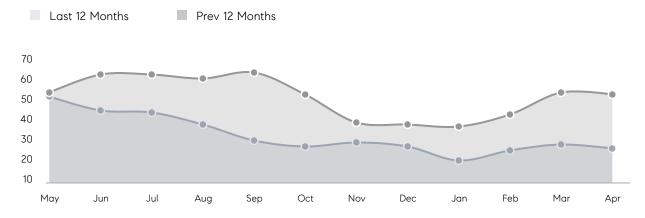
### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	44	30	47%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$481,718	\$556,600	-13.5%
	# OF CONTRACTS	17	20	-15.0%
	NEW LISTINGS	20	29	-31%
Houses	AVERAGE DOM	57	59	-3%
	% OF ASKING PRICE	97%	101%	
	AVERAGE SOLD PRICE	\$626,980	\$820,000	-24%
	# OF CONTRACTS	7	2	250%
	NEW LISTINGS	7	3	133%
Condo/Co-op/TH	AVERAGE DOM	34	19	79%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$360,667	\$460,818	-22%
	# OF CONTRACTS	10	18	-44%
	NEW LISTINGS	13	26	-50%

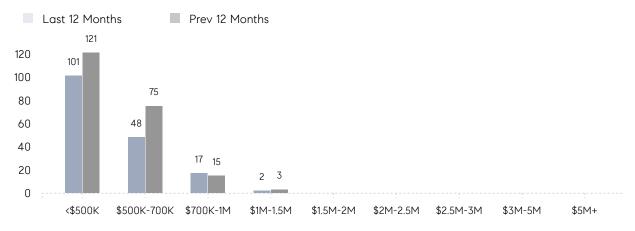
### Secaucus

#### APRIL 2023

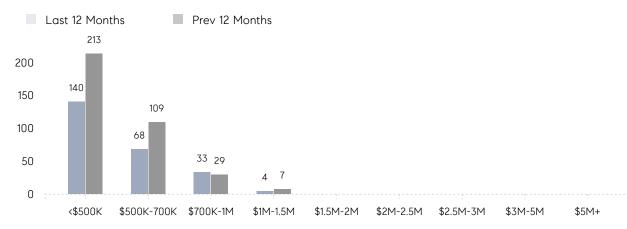
#### Monthly Inventory



#### Contracts By Price Range



#### Listings By Price Range



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April 2023

# Short Hills Market Insights

## Short Hills

APRIL 2023

UNDER CONTRACT

**18** Total

Properties



\$2.0M Median Price

-38% Decrease From Apr 2022

4% Increase From Apr 2022

14% Increase From Apr 2022 -40%

Properties

UNITS SOLD

12

Total

Decrease From Decrease Apr 2022 Apr 2022

-15% -17% Decrease From Decrease

\$1.8M

Average Price

> Decrease From Apr 2022

\$1.8M

Median

Price

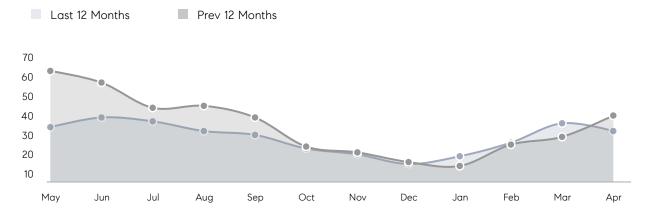
### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	24	9	167%
	% OF ASKING PRICE	103%	104%	
	AVERAGE SOLD PRICE	\$1,852,750	\$2,172,360	-14.7%
	# OF CONTRACTS	18	29	-37.9%
	NEW LISTINGS	23	42	-45%
Houses	AVERAGE DOM	24	9	167%
	% OF ASKING PRICE	103%	104%	
	AVERAGE SOLD PRICE	\$1,852,750	\$2,172,360	-15%
	# OF CONTRACTS	18	29	-38%
	NEW LISTINGS	23	41	-44%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	1	0%

## Short Hills

APRIL 2023

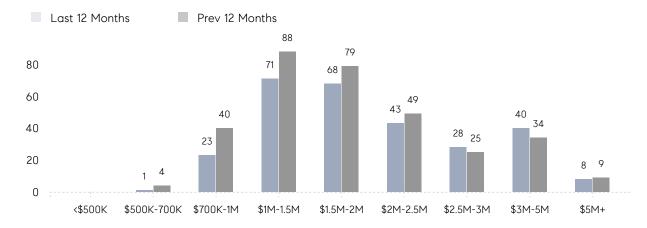
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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April 2023

| | | /

Somerville Market Insights

### Somerville

APRIL 2023

UNDER CONTRACT

8 Total Properties



\$563K Median Price

0% Change From Apr 2022 66% 5 Increase From In Apr 2022 A

59% Increase From Apr 2022 -14%

Properties

UNITS SOLD

6

Total

Decrease From Increase F Apr 2022 Apr 2022

35% 36% Increase From

\$596K

Average Price

> Increase From Apr 2022

\$574K

Median

Price

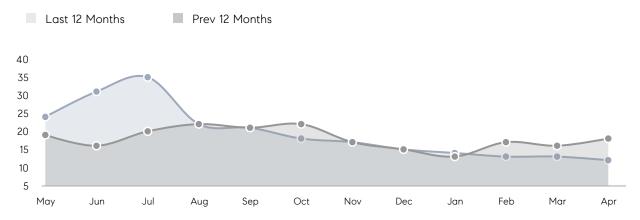
### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	21	33	-36%
	% OF ASKING PRICE	106%	106%	
	AVERAGE SOLD PRICE	\$596,750	\$442,870	34.7%
	# OF CONTRACTS	8	8	0.0%
	NEW LISTINGS	9	12	-25%
Houses	AVERAGE DOM	15	36	-58%
	% OF ASKING PRICE	108%	104%	
	AVERAGE SOLD PRICE	\$586,500	\$464,181	26%
	# OF CONTRACTS	5	8	-37%
	NEW LISTINGS	8	11	-27%
Condo/Co-op/TH	AVERAGE DOM	53	14	279%
	% OF ASKING PRICE	98%	113%	
	AVERAGE SOLD PRICE	\$648,000	\$315,000	106%
	# OF CONTRACTS	3	0	0%
	NEW LISTINGS	1	1	0%

### Somerville

APRIL 2023

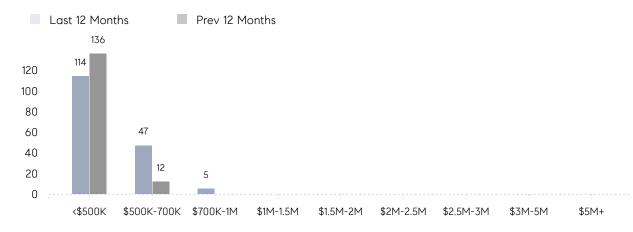
#### Monthly Inventory



#### Contracts By Price Range



#### Listings By Price Range



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 COMPASS

April 2023

### South Orange Market Insights

## South Orange

APRIL 2023

UNDER CONTRACT

16 Total

Properties

\$998K \$842K Average Price

Median Price

-11% Decrease From Apr 2022

25% Increase From Apr 2022

9% Increase From Apr 2022

Properties -44%

9

Total

UNITS SOLD

Decrease From Apr 2022 Apr 2022

-17% Decrease From Decrease From Apr 2022

\$700K

Median

Price

\$797K

Average

-10%

Price

**Property Statistics** 

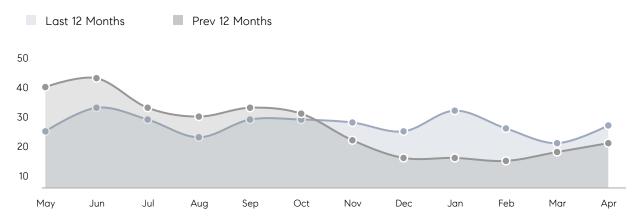
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	41	24	71%
	% OF ASKING PRICE	105%	117%	
	AVERAGE SOLD PRICE	\$797,444	\$885,131	-9.9%
	# OF CONTRACTS	16	18	-11.1%
	NEW LISTINGS	28	22	27%
Houses	AVERAGE DOM	41	20	105%
	% OF ASKING PRICE	105%	120%	
	AVERAGE SOLD PRICE	\$797,444	\$969,436	-18%
	# OF CONTRACTS	14	16	-12%
	NEW LISTINGS	25	20	25%
Condo/Co-op/TH	AVERAGE DOM	-	50	-
	% OF ASKING PRICE	-	98%	
	AVERAGE SOLD PRICE	-	\$295,000	-
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	3	2	50%

Compass New Jersey Monthly Market Insights

# South Orange

APRIL 2023

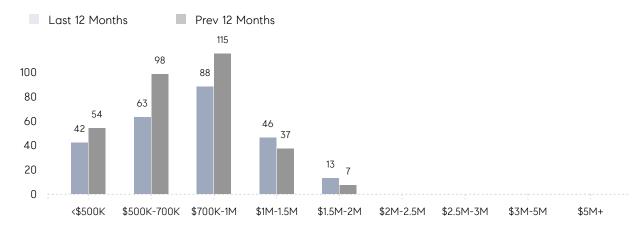
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



Sources: Garden State MLS, Hudson MLS, NJ MLS

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COMPASS

April 2023

Springfield Market Insights

# Springfield

APRIL 2023

UNDER CONTRACT

8

Compass New Jersey Monthly Market Insights

Total Properties \$623K \$624K Average Median Price Price

-50% Decrease From Apr 2022

11% Increase From Apr 2022 14% Increase From Apr 2022 -67%

Properties

5

Total

UNITS SOLD

-67% 34% Decrease From Apr 2022 Apr 2022

Average

Price

20% m Increase From Apr 2022

### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	44	32	38%
	% OF ASKING PRICE	105%	104%	
	AVERAGE SOLD PRICE	\$731,000	\$543,513	34.5%
	# OF CONTRACTS	8	16	-50.0%
	NEW LISTINGS	12	27	-56%
Houses	AVERAGE DOM	44	36	22%
	% OF ASKING PRICE	105%	105%	
	AVERAGE SOLD PRICE	\$731,000	\$570,992	28%
	# OF CONTRACTS	6	13	-54%
	NEW LISTINGS	10	24	-58%
Condo/Co-op/TH	AVERAGE DOM	-	6	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$364,900	-
	# OF CONTRACTS	2	3	-33%
	NEW LISTINGS	2	3	-33%

### \$731K \$670K

Median Price

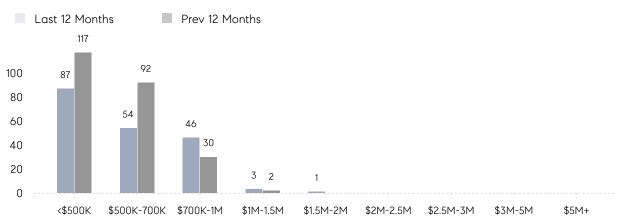
# Springfield

APRIL 2023

#### Monthly Inventory

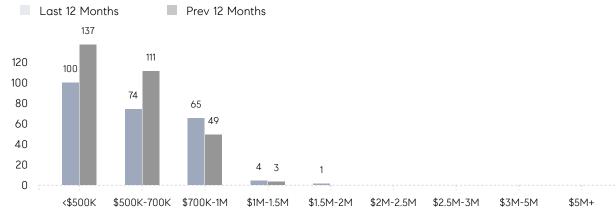
Last 12 Months Prev 12 Months





#### Contracts By Price Range

### Listings By Price Range



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April 2023

Summit Market Insights

# Summit

#### APRIL 2023

UNDER CONTRACT

28 Total

Properties



\$1.1M Median Price

-3%

Apr 2022

-13% Decrease From Decrease From Apr 2022

-23% Decrease From Apr 2022

Properties -23%

UNITS SOLD

24

Total

Decrease From Apr 2022 Apr 2022

13% 13% Increase From

\$1.3M

Average Price

> Increase From Apr 2022

\$1.1M

Median

Price

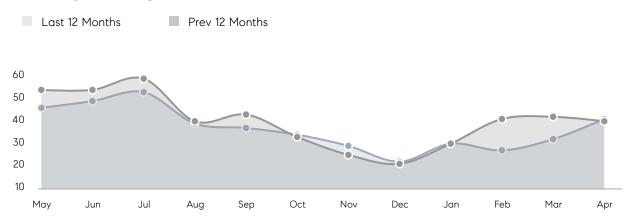
### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	26	23	13%
	% OF ASKING PRICE	107%	110%	
	AVERAGE SOLD PRICE	\$1,373,104	\$1,215,581	13.0%
	# OF CONTRACTS	28	29	-3.4%
	NEW LISTINGS	38	35	9%
Houses	AVERAGE DOM	18	21	-14%
	% OF ASKING PRICE	108%	111%	
	AVERAGE SOLD PRICE	\$1,442,429	\$1,380,458	4%
	# OF CONTRACTS	25	28	-11%
	NEW LISTINGS	33	30	10%
Condo/Co-op/TH	AVERAGE DOM	79	31	155%
	% OF ASKING PRICE	97%	104%	
	AVERAGE SOLD PRICE	\$887,833	\$650,286	37%
	# OF CONTRACTS	3	1	200%
	NEW LISTINGS	5	5	0%

# Summit

#### APRIL 2023

#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



Compass New Jersey Market Report

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April 2023

Teaneck Market Insights

Teaneck

APRIL 2023

UNDER CONTRACT

27 Total Properties Price

\$519K \$508K Median Average Price

-27% Decrease From Decrease From Apr 2022

Compass New Jersey Monthly Market Insights

-10% Apr 2022

Change From Apr 2022

0%

Total Properties

16

4% -48% Decrease From Apr 2022 Apr 2022

-3% Increase From Decrease From Apr 2022

\$497K

Median

Price

\$537K

Average Price

**Property Statistics** 

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	30	53	-43%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$537,813	\$514,939	4.4%
	# OF CONTRACTS	27	37	-27.0%
	NEW LISTINGS	27	44	-39%
Houses	AVERAGE DOM	33	36	-8%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$572,214	\$572,044	0%
	# OF CONTRACTS	22	31	-29%
	NEW LISTINGS	23	35	-34%
Condo/Co-op/TH	AVERAGE DOM	10	125	-92%
	% OF ASKING PRICE	101%	104%	
	AVERAGE SOLD PRICE	\$297,000	\$277,000	7%
	# OF CONTRACTS	5	6	-17%
	NEW LISTINGS	4	9	-56%

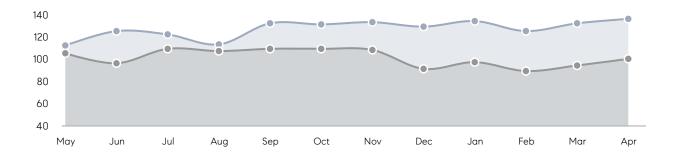
UNITS SOLD

### Teaneck

#### APRIL 2023

#### Monthly Inventory

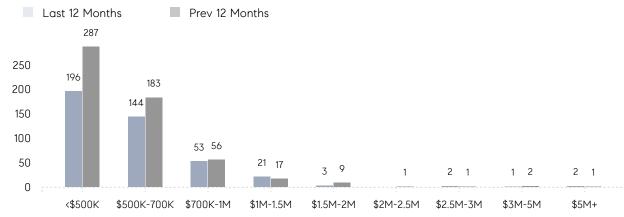
Last 12 Months Prev 12 Months





#### Contracts By Price Range

### Listings By Price Range



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April 2023

Tenafly Market Insights

# Tenafly

#### APRIL 2023

UNDER CONTRACT

23 Total Properties



\$1.3M Median Price

15% Increase From

Apr 2022

37% Increase From Apr 2022 45% Increase From Apr 2022 Properties

8

Total

UNITS SOLD

Decrease From Increase F Apr 2022 Apr 2022

37% 21%

\$1.6M

Average Price

> Increase From Apr 2022

\$1.4M

Median

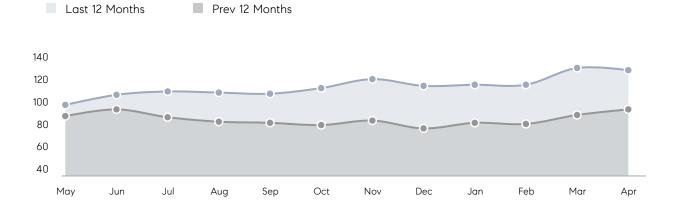
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	64	20	220%
	% OF ASKING PRICE	100%	104%	
	AVERAGE SOLD PRICE	\$1,699,625	\$1,243,667	36.7%
	# OF CONTRACTS	23	20	15.0%
	NEW LISTINGS	21	28	-25%
Houses	AVERAGE DOM	69	21	229%
	% OF ASKING PRICE	100%	104%	
	AVERAGE SOLD PRICE	\$1,910,286	\$1,295,818	47%
	# OF CONTRACTS	19	15	27%
	NEW LISTINGS	18	25	-28%
Condo/Co-op/TH	AVERAGE DOM	24	4	500%
	% OF ASKING PRICE	96%	101%	
	AVERAGE SOLD PRICE	\$225,000	\$670,000	-66%
	# OF CONTRACTS	4	5	-20%
	NEW LISTINGS	3	3	0%

# Tenafly

#### APRIL 2023

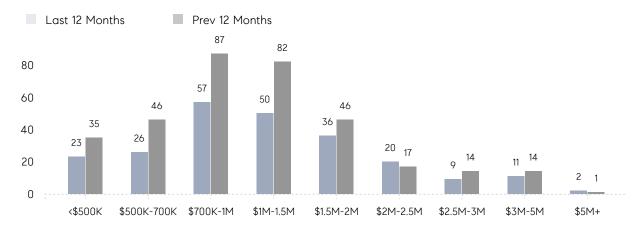
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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COMPASS

April 2023

# Tewksbury Township Market Insights

# Tewksbury Township

APRIL 2023

UNDER CONTRACT

10 Total Properties



\$739K Median Price

25%

Increase From Apr 2022

-15% -26% Decrease From Apr 2022

Decrease From Apr 2022

-57%

Properties

UNITS SOLD

3

Total

Decrease From Increase From Apr 2022 Apr 2022

22%

\$793K

Average

Price

8%

Increase From Apr 2022

\$869K

Median

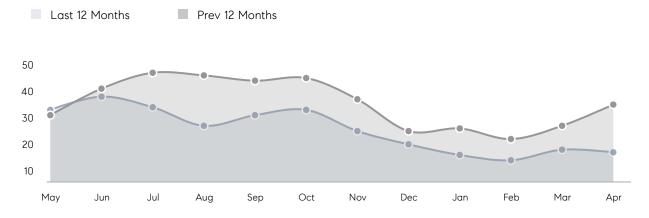
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	44	63	-30%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$793,300	\$733,386	8.2%
	# OF CONTRACTS	10	8	25.0%
	NEW LISTINGS	13	21	-38%
Houses	AVERAGE DOM	44	70	-37%
	% OF ASKING PRICE	100%	103%	
	AVERAGE SOLD PRICE	\$793,300	\$770,617	3%
	# OF CONTRACTS	10	8	25%
	NEW LISTINGS	12	18	-33%
Condo/Co-op/TH	AVERAGE DOM	-	21	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$510,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	1	3	-67%

# Tewksbury Township

#### APRIL 2023

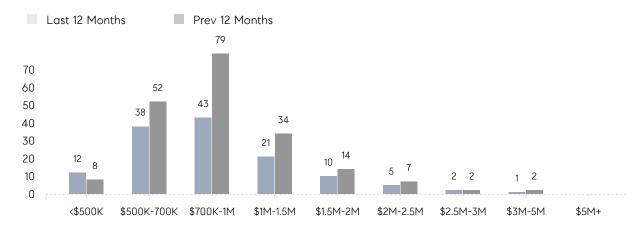
#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



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April 2023

Union Market Insights

### Union

#### APRIL 2023

UNDER CONTRACT

55 Total Properties \$482K \$490K Average Price

Median Price

-8% Decrease From Apr 2022

13% Increase From Apr 2022

12% Increase From Apr 2022

Properties -38%

34

Total

UNITS SOLD

Decrease From Apr 2022 Apr 2022

7% Increase From

\$493K

Average Price

> Increase From Apr 2022

\$509K

Median

Price

6%

### **Property Statistics**

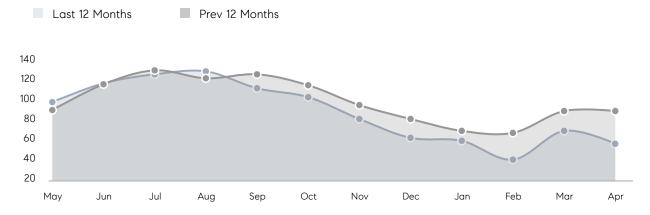
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	33	35	-6%
	% OF ASKING PRICE	102%	106%	
	AVERAGE SOLD PRICE	\$493,762	\$462,878	6.7%
	# OF CONTRACTS	55	60	-8.3%
	NEW LISTINGS	38	70	-46%
Houses	AVERAGE DOM	33	35	-6%
	% OF ASKING PRICE	102%	106%	
	AVERAGE SOLD PRICE	\$500,239	\$478,692	5%
	# OF CONTRACTS	49	54	-9%
	NEW LISTINGS	35	62	-44%
Condo/Co-op/TH	AVERAGE DOM	15	28	-46%
	% OF ASKING PRICE	100%	106%	
	AVERAGE SOLD PRICE	\$280,000	\$261,250	7%
	# OF CONTRACTS	6	6	0%
	NEW LISTINGS	3	8	-62%

Compass New Jersey Monthly Market Insights

# Union

#### APRIL 2023

#### Monthly Inventory



#### Contracts By Price Range



#### Listings By Price Range



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April 2023

Union City Market Insights

# Union City

APRIL 2023

UNDER CONTRACT

16 Total Properties



\$362K Median Price

-43%

-5% Decrease From Decrease From Apr 2022

-15% Apr 2022

Decrease From Apr 2022

-33%

Properties

UNITS SOLD

18

Total

Decrease From Apr 2022 Apr 2022

40% Increase From

\$412K

Average Price

13%

Increase From Apr 2022

\$405K

Median

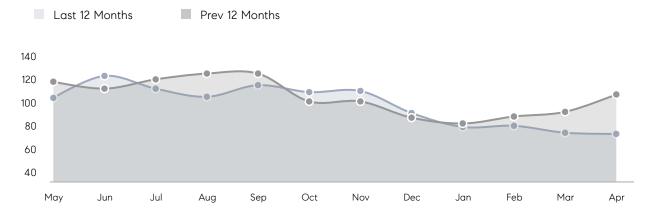
Price

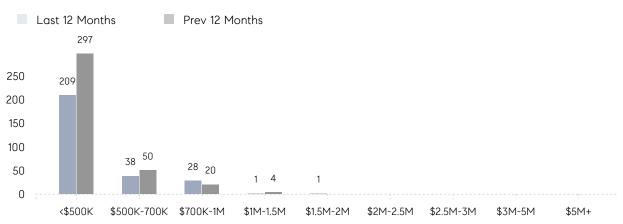
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	46	47	-2%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$412,272	\$364,830	13.0%
	# OF CONTRACTS	16	28	-42.9%
	NEW LISTINGS	18	48	-62%
Houses	AVERAGE DOM	-	11	-
	% OF ASKING PRICE	-	102%	
	AVERAGE SOLD PRICE	-	\$958,250	-
	# OF CONTRACTS	3	0	0%
	NEW LISTINGS	2	1	100%
Condo/Co-op/TH	AVERAGE DOM	46	49	-6%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$412,272	\$317,356	30%
	# OF CONTRACTS	13	28	-54%
	NEW LISTINGS	16	47	-66%

# Union City

#### APRIL 2023

#### Monthly Inventory





#### Contracts By Price Range

#### Last 12 Months Prev 12 Months 429 400 300 249 200 70 78 75 100 32 3 4 5 1 1 0 <\$500K \$500K-700K \$700K-1M \$1M-1.5M \$1.5M-2M \$2M-2.5M \$2.5M-3M \$3M-5M \$5M+

### Listings By Price Range

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COMPASS

April 2023

Upper Saddle River Market Insights

# Upper Saddle River

APRIL 2023

UNDER CONTRACT

17 Total Properties



\$1.1M Median Price

31% Increase From Apr 2022

8% Increase From Apr 2022

17% Increase From Apr 2022

-8% Decrease From

Properties

UNITS SOLD

11

Total

Apr 2022 Apr 2022

27% Increase From

\$1.2M

Average

25%

Price

Increase From Apr 2022

\$1.1M

Median

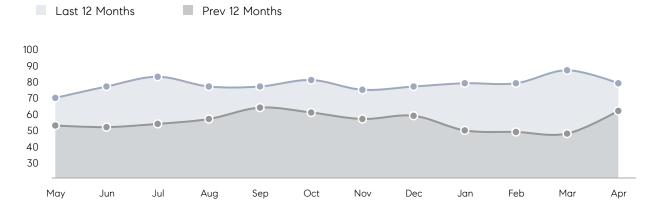
Price

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	48	24	100%
	% OF ASKING PRICE	102%	104%	
	AVERAGE SOLD PRICE	\$1,287,796	\$1,029,511	25.1%
	# OF CONTRACTS	17	13	30.8%
	NEW LISTINGS	7	26	-73%
Houses	AVERAGE DOM	54	31	74%
	% OF ASKING PRICE	98%	105%	
	AVERAGE SOLD PRICE	\$1,421,028	\$1,095,013	30%
	# OF CONTRACTS	11	11	0%
	NEW LISTINGS	6	19	-68%
Condo/Co-op/TH	AVERAGE DOM	37	10	270%
	% OF ASKING PRICE	109%	100%	
	AVERAGE SOLD PRICE	\$1,054,641	\$898,506	17%
	# OF CONTRACTS	6	2	200%
	NEW LISTINGS	1	7	-86%

# Upper Saddle River

APRIL 2023

#### Monthly Inventory





#### Contracts By Price Range

#### Listings By Price Range



Compass New Jersey Market Report

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April 2023

Verona Market Insights

### Verona

#### APRIL 2023

UNDER CONTRACT

UNITS SOLD

\$605K \$559K \$666K 17 10 Median Total Average Total Average Price Properties Price Price Properties 4% -32% 10% 11%

Decrease From Apr 2022

Increase From Apr 2022

Increase From Apr 2022

-37%
<b>J</b> 1 /0
Decrease From

Increase From Apr 2022 Apr 2022

2% Increase From Apr 2022

Median

Price

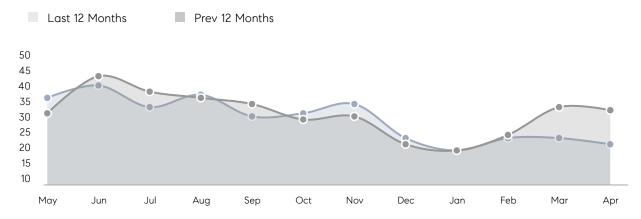
\$621K

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	22	52	-58%
	% OF ASKING PRICE	111%	112%	
	AVERAGE SOLD PRICE	\$666,273	\$599,656	11.1%
	# OF CONTRACTS	17	25	-32.0%
	NEW LISTINGS	19	28	-32%
Houses	AVERAGE DOM	22	14	57%
	% OF ASKING PRICE	111%	114%	
	AVERAGE SOLD PRICE	\$666,273	\$715,864	-7%
	# OF CONTRACTS	13	17	-24%
	NEW LISTINGS	17	19	-11%
Condo/Co-op/TH	AVERAGE DOM	-	137	-
	% OF ASKING PRICE	-	108%	
	AVERAGE SOLD PRICE	-	\$344,000	-
	# OF CONTRACTS	4	8	-50%
	NEW LISTINGS	2	9	-78%

### Verona

#### APRIL 2023

#### Monthly Inventory

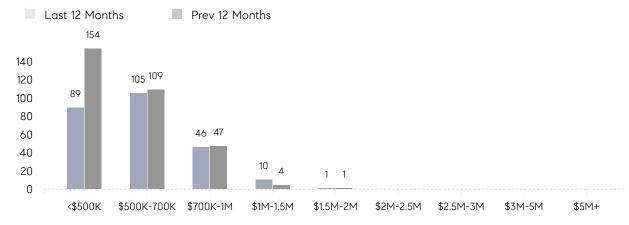


#### Last 12 Months Prev 12 Months 137 120 87 <sup>92</sup> 100 86 80 60 36 39

#### Contracts By Price Range



### Listings By Price Range



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April 2023

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Waldwick Market Insights

### Waldwick

APRIL 2023

UNDER CONTRACT

10 Total

Properties



\$504K Median Price

-23%

Decrease From Apr 2022

4% Increase From Apr 2022 -10% Decrease From Apr 2022 Properties 33%

12

Total

UNITS SOLD

Increase From Apr 2022 -14% -7% Decrease From Decrease

\$545K

Average Price

Apr 2022

Decrease From Apr 2022

\$533K

Median

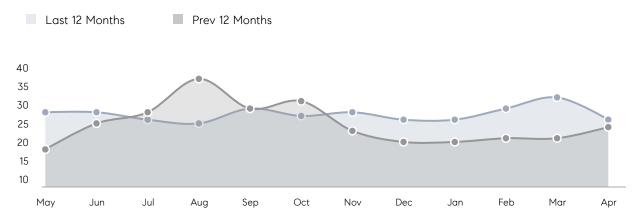
Price

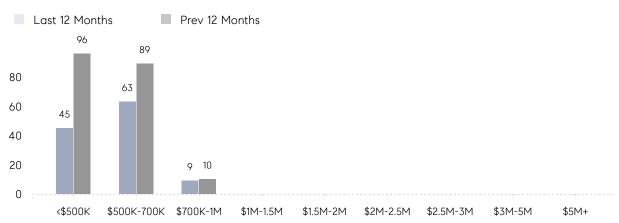
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	36	16	125%
	% OF ASKING PRICE	102%	107%	
	AVERAGE SOLD PRICE	\$545,350	\$634,000	-14.0%
	# OF CONTRACTS	10	13	-23.1%
	NEW LISTINGS	8	17	-53%
Houses	AVERAGE DOM	48	16	200%
	% OF ASKING PRICE	101%	107%	
	AVERAGE SOLD PRICE	\$538,775	\$634,000	-15%
	# OF CONTRACTS	9	11	-18%
	NEW LISTINGS	8	12	-33%
Condo/Co-op/TH	AVERAGE DOM	12	-	-
	% OF ASKING PRICE	104%	-	
	AVERAGE SOLD PRICE	\$558,500	-	-
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	0	5	0%

### Waldwick

#### APRIL 2023

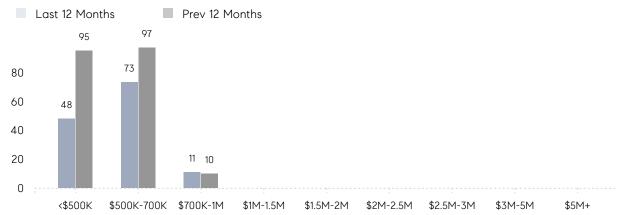
#### Monthly Inventory





#### Contracts By Price Range

Listings By Price Range



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April 2023

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# Wallington Market Insights

## Wallington

APRIL 2023

UNDER CONTRACT

UNITS SOLD

<b>3</b>	<b>\$719K</b>	<b>\$729K</b>	0	–	–
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
0%	52%	117%	0%	-	_

Apr 2022

Change From Increase From Increase From Apr 2022 Apr 2022

0%
Change From
Apr 2022

Change From Change From Apr 2022

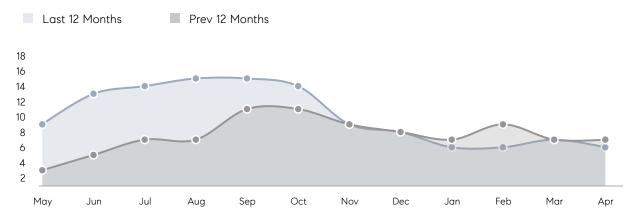
Apr 2022

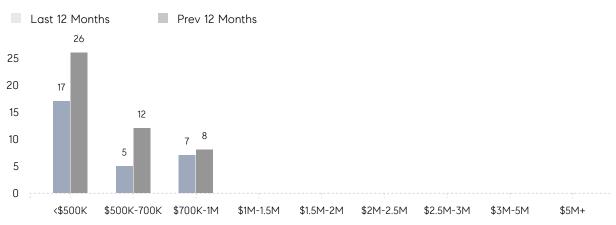
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	-	32	-
	% OF ASKING PRICE	-	103%	
	AVERAGE SOLD PRICE	-	\$660,960	-
	# OF CONTRACTS	3	3	0.0%
	NEW LISTINGS	2	3	-33%
Houses	AVERAGE DOM	-	32	-
	% OF ASKING PRICE	-	103%	
	AVERAGE SOLD PRICE	-	\$660,960	-
	# OF CONTRACTS	3	3	0%
	NEW LISTINGS	2	3	-33%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Wallington

APRIL 2023

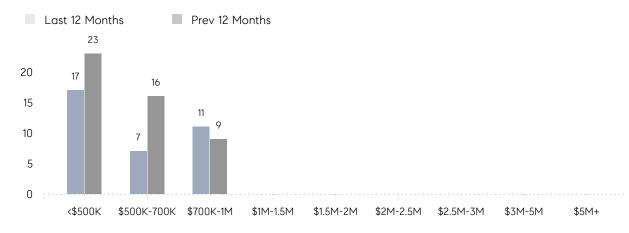
#### Monthly Inventory





### Contracts By Price Range

#### Listings By Price Range



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April 2023

Warren Market Insights

### Warren

#### APRIL 2023

UNDER CONTRACT

22 Total Properties



-2%

Apr 2022

\$970K Median Price

22%

Increase From Apr 2022

-10% Decrease From Apr 2022

Decrease From

-40%

Properties

UNITS SOLD

9

Total

Decrease From Apr 2022 Apr 2022

11% Increase From Increase From Apr 2022

\$999K

Median

Price

\$1.0M

Average Price

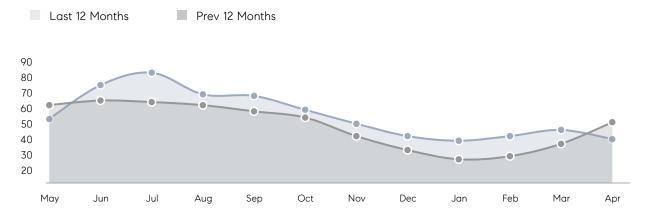
6%

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	30	35	-14%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$1,021,818	\$964,426	6.0%
	# OF CONTRACTS	22	18	22.2%
	NEW LISTINGS	22	32	-31%
Houses	AVERAGE DOM	25	27	-7%
	% OF ASKING PRICE	99%	103%	
	AVERAGE SOLD PRICE	\$1,095,000	\$906,073	21%
	# OF CONTRACTS	18	16	13%
	NEW LISTINGS	22	25	-12%
Condo/Co-op/TH	AVERAGE DOM	39	68	-43%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$875,455	\$1,197,838	-27%
	# OF CONTRACTS	4	2	100%
	NEW LISTINGS	0	7	0%

### Warren

#### APRIL 2023

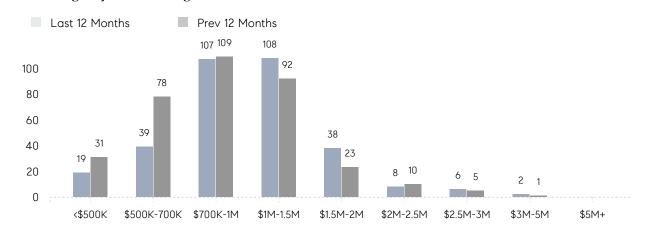
#### Monthly Inventory





### Listings By Price Range

Contracts By Price Range



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COMPASS

April 2023

# Washington Township Market Insights

# Washington Township

APRIL 2023

UNDER CONTRACT

UNITS SOLD

<b>16</b>	\$593K	<b>\$549K</b>	6	\$622K	\$622K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
23%	-6%	-6%	-40%	0%	8%
Increase From	Decrease From	Decrease From	Decrease From	Change From	Increase From
Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022

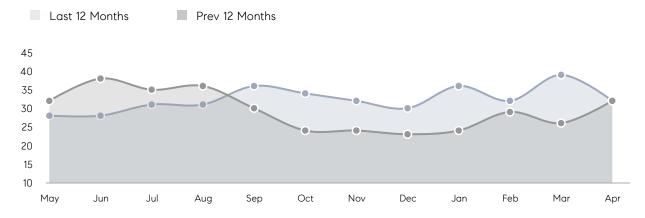
# **Property Statistics**

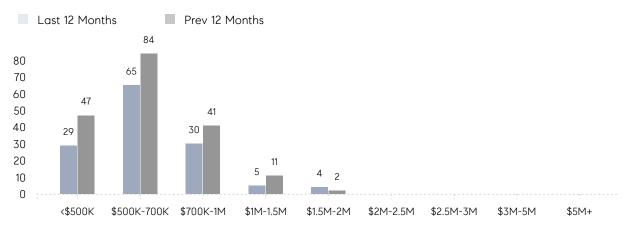
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	17	18	-6%
	% OF ASKING PRICE	101%	106%	
	AVERAGE SOLD PRICE	\$622,500	\$624,200	-0.3%
	# OF CONTRACTS	16	13	23.1%
	NEW LISTINGS	8	20	-60%
Houses	AVERAGE DOM	17	20	-15%
	% OF ASKING PRICE	101%	107%	
	AVERAGE SOLD PRICE	\$622,500	\$664,571	-6%
	# OF CONTRACTS	10	7	43%
	NEW LISTINGS	5	14	-64%
Condo/Co-op/TH	AVERAGE DOM	-	13	-
	% OF ASKING PRICE	-	103%	
	AVERAGE SOLD PRICE	-	\$530,000	-
	# OF CONTRACTS	6	6	0%
	NEW LISTINGS	3	6	-50%

# Washington Township

APRIL 2023

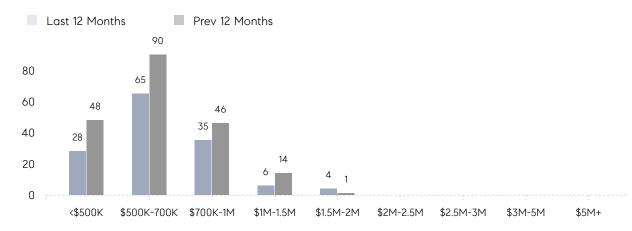
#### Monthly Inventory





### Contracts By Price Range

#### Listings By Price Range



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April 2023

Watchung Market Insights

# Watchung

APRIL 2023

UNDER CONTRACT

6 Total Properties



\$1.1M Median Price

-45% Decrease From

Apr 2022

58% Increase From Apr 2022 64% Increase From Apr 2022 Properties

6

Total

UNITS SOLD

Decrease From Apr 2022 Apr 2022

16%

\$1.1M

Average

Price

-3% Decrease From Apr 2022

\$957K

Median

Price

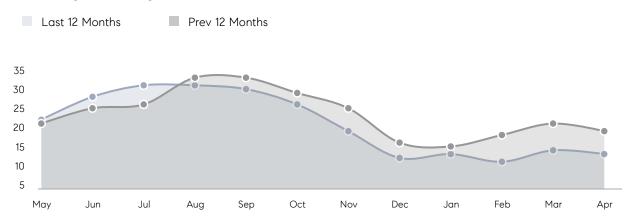
# **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	16	73	-78%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$1,127,167	\$975,322	15.6%
	# OF CONTRACTS	6	11	-45.5%
	NEW LISTINGS	6	11	-45%
Houses	AVERAGE DOM	16	56	-71%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$1,127,167	\$973,550	16%
	# OF CONTRACTS	6	11	-45%
	NEW LISTINGS	6	11	-45%
Condo/Co-op/TH	AVERAGE DOM	-	209	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$989,500	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Watchung

APRIL 2023

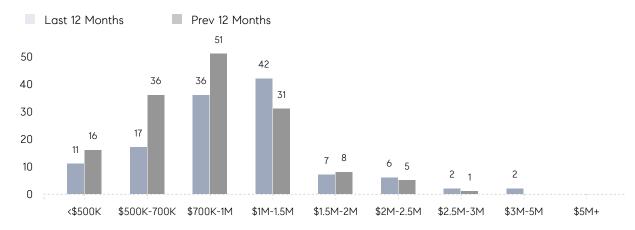
#### Monthly Inventory





## Contracts By Price Range

#### Listings By Price Range



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April 2023

Wayne Market Insights

# Wayne

#### APRIL 2023

Decrease From

Apr 2022

UNDER CONTRACT

UNITS SOLD

Decrease From

Apr 2022

Change From

Apr 2022

Increase From

Apr 2022

\$596K \$598K \$611K \$636K 58 29 Median Median Total Average Total Average Price Properties Price Price Properties Price -12% 6% 9% -41% 0% 1%

Increase From

Apr 2022

**Property Statistics** 

Increase From

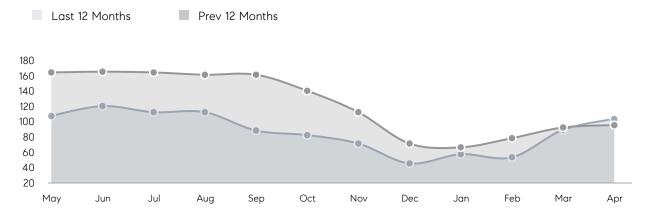
Apr 2022

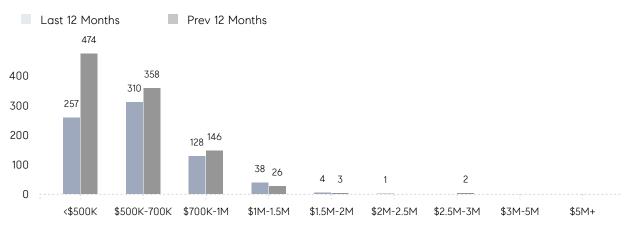
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	33	34	-3%
	% OF ASKING PRICE	105%	107%	
	AVERAGE SOLD PRICE	\$611,338	\$609,731	0.3%
	# OF CONTRACTS	58	66	-12.1%
	NEW LISTINGS	66	80	-17%
Houses	AVERAGE DOM	38	38	0%
	% OF ASKING PRICE	105%	107%	
	AVERAGE SOLD PRICE	\$685,450	\$661,158	4%
	# OF CONTRACTS	40	45	-11%
	NEW LISTINGS	46	61	-25%
Condo/Co-op/TH	AVERAGE DOM	6	14	-57%
	% OF ASKING PRICE	103%	106%	
	AVERAGE SOLD PRICE	\$255,600	\$381,167	-33%
	# OF CONTRACTS	18	21	-14%
	NEW LISTINGS	20	19	5%

# Wayne

#### APRIL 2023

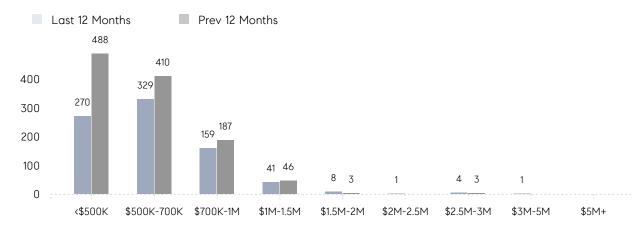
#### Monthly Inventory





#### Contracts By Price Range

## Listings By Price Range



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April 2023

# Weehawken Market Insights

# Weehawken

APRIL 2023

UNDER CONTRACT

13 Total Properties



\$1.1M Median Price

-57% Decrease From

Apr 2022

rom Increase From Apr 2022 80% Increase From Apr 2022 -46%

Properties

7

Total

UNITS SOLD

Decrease From Increase From Apr 2022 Apr 2022

11%

Average Price

\$960K \$920K

Median

Price

31% Increase From Apr 2022

# **Property Statistics**

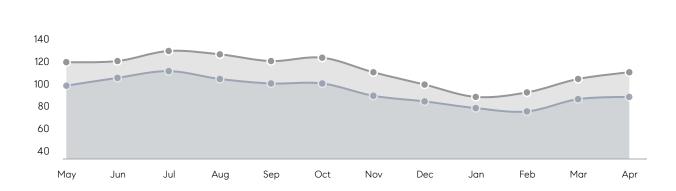
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	43	28	54%
	% OF ASKING PRICE	93%	93%	
	AVERAGE SOLD PRICE	\$960,357	\$862,731	11.3%
	# OF CONTRACTS	13	30	-56.7%
	NEW LISTINGS	22	46	-52%
Houses	AVERAGE DOM	65	26	150%
	% OF ASKING PRICE	89%	100%	
	AVERAGE SOLD PRICE	\$823,333	\$1,325,500	-38%
	# OF CONTRACTS	7	4	75%
	NEW LISTINGS	5	10	-50%
Condo/Co-op/TH	AVERAGE DOM	26	28	-7%
	% OF ASKING PRICE	96%	91%	
	AVERAGE SOLD PRICE	\$1,063,125	\$778,591	37%
	# OF CONTRACTS	6	26	-77%
	NEW LISTINGS	17	36	-53%

# Weehawken

#### APRIL 2023

#### Monthly Inventory

Last 12 Months



Prev 12 Months



## Contracts By Price Range

Listings By Price Range



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April 2023

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# West Caldwell Market Insights

# West Caldwell

APRIL 2023

UNDER CONTRACT

11 Total Properties



\$519K Median Price

22% Increase From Apr 2022

3% Increase From Apr 2022

-4% Decrease From Apr 2022

-33%

Properties

6

Total

UNITS SOLD

Decrease From Apr 2022 Apr 2022

-11% Increase From

\$564K

Average

Price

9%

Decrease From Apr 2022

\$528K

Median

Price

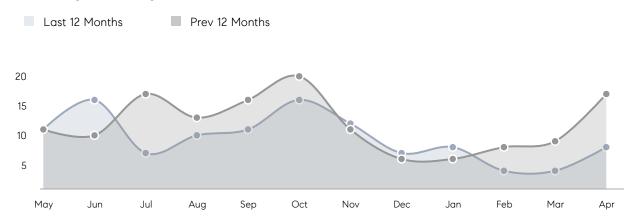
# **Property Statistics**

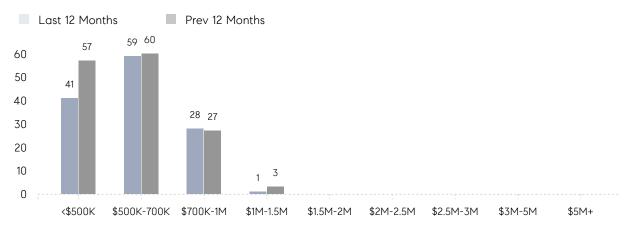
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	26	26	0%
	% OF ASKING PRICE	106%	110%	
	AVERAGE SOLD PRICE	\$564,417	\$516,389	9.3%
	# OF CONTRACTS	11	9	22.2%
	NEW LISTINGS	14	17	-18%
Houses	AVERAGE DOM	26	14	86%
	% OF ASKING PRICE	106%	110%	
	AVERAGE SOLD PRICE	\$564,417	\$561,786	0%
	# OF CONTRACTS	11	8	38%
	NEW LISTINGS	14	16	-12%
Condo/Co-op/TH	AVERAGE DOM	-	67	-
	% OF ASKING PRICE	-	110%	
	AVERAGE SOLD PRICE	-	\$357,500	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	1	0%

# West Caldwell

#### APRIL 2023

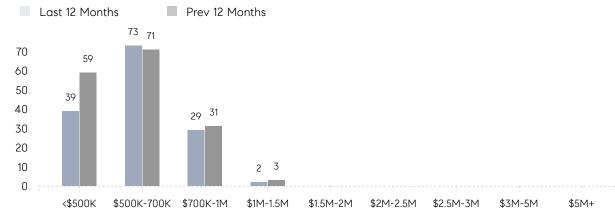
#### Monthly Inventory





## Contracts By Price Range

## Listings By Price Range



Compass New Jersey Market Report

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April 2023

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# West Milford Market Insights

# West Milford

APRIL 2023

UNDER CONTRACT

30 Total Properties



\$393K Median Price

-36% Decrease From Apr 2022

3% Increase From Apr 2022

6% Increase From Apr 2022

-9%

UNITS SOLD

29

Total

Properties

-3% Decrease From Apr 2022 Apr 2022

-11% Decrease From

\$360K

Average

Price

Decrease From Apr 2022

\$350K

Median

Price

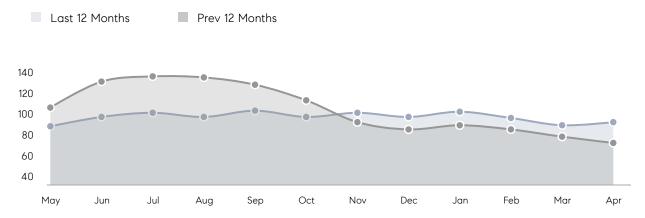
# **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	60	56	7%
	% OF ASKING PRICE	101%	110%	
	AVERAGE SOLD PRICE	\$360,576	\$370,569	-2.7%
	# OF CONTRACTS	30	47	-36.2%
	NEW LISTINGS	42	50	-16%
Houses	AVERAGE DOM	60	64	-6%
	% OF ASKING PRICE	102%	111%	
	AVERAGE SOLD PRICE	\$380,741	\$392,526	-3%
	# OF CONTRACTS	27	43	-37%
	NEW LISTINGS	36	44	-18%
Condo/Co-op/TH	AVERAGE DOM	59	15	293%
	% OF ASKING PRICE	98%	108%	
	AVERAGE SOLD PRICE	\$297,200	\$252,000	18%
	# OF CONTRACTS	3	4	-25%
	NEW LISTINGS	6	6	0%

# West Milford

#### APRIL 2023

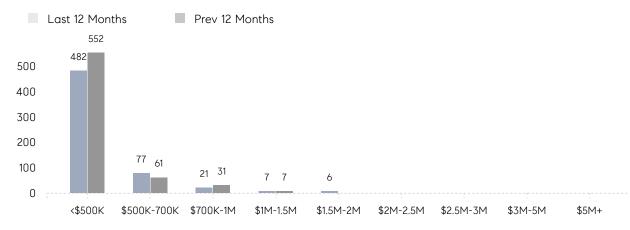
#### Monthly Inventory





## Contracts By Price Range

## Listings By Price Range



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April 2023

# West New York Market Insights

# West New York

APRIL 2023

UNDER CONTRACT

11 Total Properties \$470K Average Price

\$465K Median Price

3%

-48%

Apr 2022

-10% Decrease From Decrease From Apr 2022

Increase From Apr 2022

-10%

Properties

19

Total

UNITS SOLD

Decrease From Apr 2022 Apr 2022

6% Increase From Increase From Apr 2022

\$422K

Median

Price

\$503K

Average

Price

2%

**Property Statistics** 

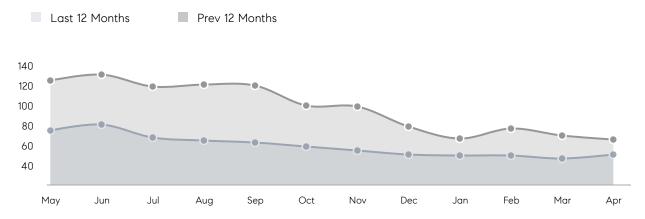
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	37	68	-46%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$503,632	\$492,405	2.3%
	# OF CONTRACTS	11	21	-47.6%
	NEW LISTINGS	23	31	-26%
Houses	AVERAGE DOM	138	75	84%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$551,000	\$645,000	-15%
	# OF CONTRACTS	0	3	0%
	NEW LISTINGS	1	3	-67%
Condo/Co-op/TH	AVERAGE DOM	25	67	-63%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$498,059	\$466,972	7%
	# OF CONTRACTS	11	18	-39%
	NEW LISTINGS	22	28	-21%

# Compass New Jersey Monthly Market Insights

# West New York

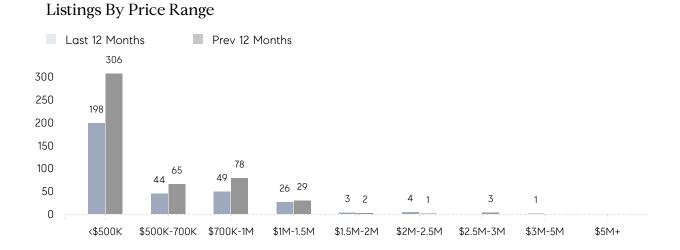
#### APRIL 2023

#### Monthly Inventory





#### Contracts By Price Range



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April 2023

West Orange Market Insights

# West Orange

APRIL 2023

UNDER CONTRACT

55 Total Properties



\$519K Median Price

-19%

Apr 2022

-7% Decrease From Decrease From Apr 2022

-8% Decrease From Apr 2022

-7%

Properties

39

Total

-2% Decrease From Apr 2022 Apr 2022

2% Decrease From Increase From

\$574K

Average Price

Apr 2022

\$560K

Median

Price

# **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	30	20	50%
	% OF ASKING PRICE	107%	111%	
	AVERAGE SOLD PRICE	\$574,482	\$588,981	-2.5%
	# OF CONTRACTS	55	68	-19.1%
	NEW LISTINGS	68	88	-23%
Houses	AVERAGE DOM	26	22	18%
	% OF ASKING PRICE	108%	113%	
	AVERAGE SOLD PRICE	\$653,492	\$650,256	0%
	# OF CONTRACTS	42	47	-11%
	NEW LISTINGS	50	68	-26%
Condo/Co-op/TH	AVERAGE DOM	39	11	255%
	% OF ASKING PRICE	103%	107%	
	AVERAGE SOLD PRICE	\$416,462	\$392,900	6%
	# OF CONTRACTS	13	21	-38%
	NEW LISTINGS	18	20	-10%

UNITS SOLD

# West Orange

#### APRIL 2023

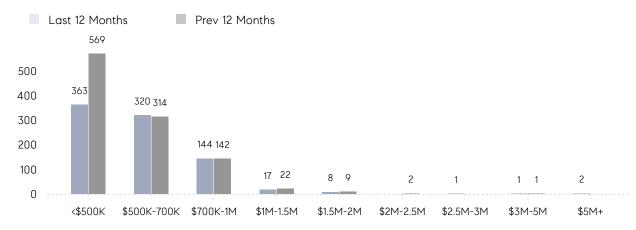
#### Monthly Inventory





# Contracts By Price Range

#### Listings By Price Range



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April 2023

Westfield Market Insights

# Westfield

APRIL 2023

UNDER CONTRACT

37 Total Properties \$1.2M Average Price

10%

Apr 2022

\$1.2M Median Price

0% Change From Apr 2022

20% Increase From Increase From Apr 2022

-29%

UNITS SOLD

22

Total

Properties

Decrease From Apr 2022 Apr 2022

6% Increase From

\$1.0M

Average Price

11%

Increase From Apr 2022

\$890K

Median

Price

# **Property Statistics**

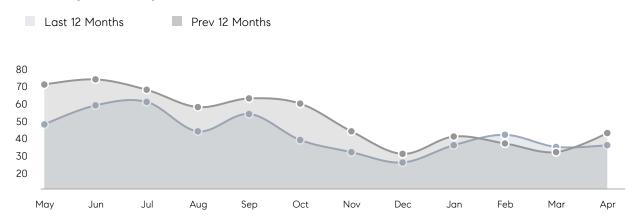
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	13	23	-43%
	% OF ASKING PRICE	107%	105%	
	AVERAGE SOLD PRICE	\$1,049,727	\$948,807	10.6%
	# OF CONTRACTS	37	37	0.0%
	NEW LISTINGS	40	53	-25%
Houses	AVERAGE DOM	13	23	-43%
	% OF ASKING PRICE	107%	105%	
	AVERAGE SOLD PRICE	\$1,049,727	\$973,867	8%
	# OF CONTRACTS	36	37	-3%
	NEW LISTINGS	36	51	-29%
Condo/Co-op/TH	AVERAGE DOM	-	15	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$197,000	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	4	2	100%

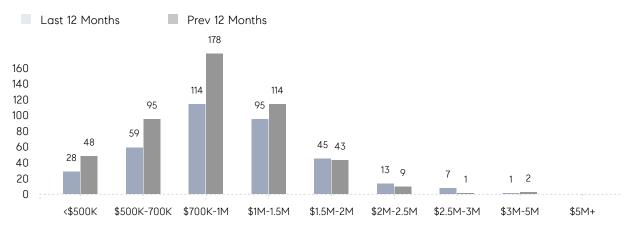
Compass New Jersey Monthly Market Insights

# Westfield

#### APRIL 2023

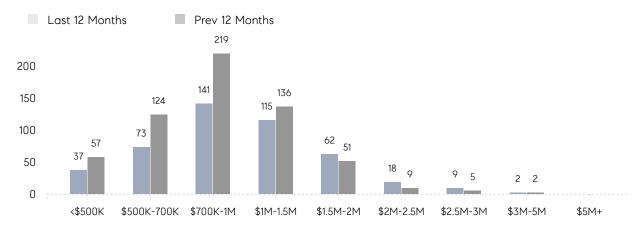
#### Monthly Inventory





## Contracts By Price Range

#### Listings By Price Range



Sources: Garden State MLS, Hudson MLS, NJ MLS

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April 2023

# Westwood Market Insights

## Westwood

APRIL 2023

Apr 2022

UNDER CONTRACT

UNITS SOLD

Apr 2022

Apr 2022

Apr 2022

<b>8</b>	\$581K	\$599K	5	\$660K	\$575K
Total	<sup>Average</sup>	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-20%	-18%	-8%	-55%	43%	8%
Decrease From	Decrease From	Decrease From	Decrease From	Increase From	Increase From

## **Property Statistics**

Apr 2022

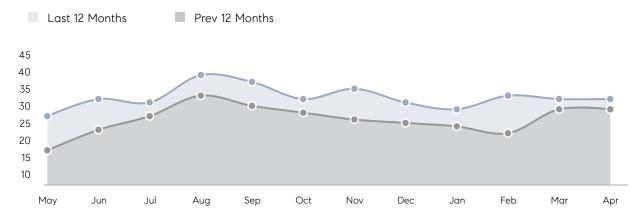
Apr 2022

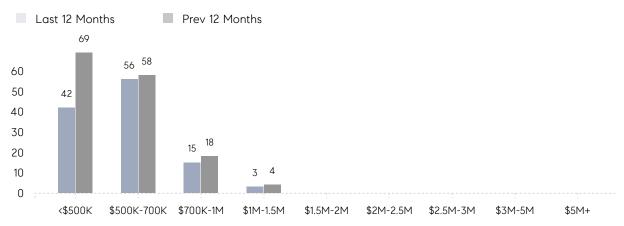
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	50	41	22%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$660,000	\$462,686	42.6%
	# OF CONTRACTS	8	10	-20.0%
	NEW LISTINGS	10	11	-9%
Houses	AVERAGE DOM	55	25	120%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$760,500	\$519,367	46%
	# OF CONTRACTS	7	10	-30%
	NEW LISTINGS	8	11	-27%
Condo/Co-op/TH	AVERAGE DOM	29	111	-74%
	% OF ASKING PRICE	103%	90%	
	AVERAGE SOLD PRICE	\$258,000	\$207,625	24%
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	2	0	0%

## Westwood

#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



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April 2023

Whippany Market Insights

# Whippany

APRIL 2023

UNDER CONTRACT

2 Total Properties



\$724K Median Price

-67% Decrease From

50% Increase From Apr 2022 Apr 2022

53% Increase From Apr 2022

-29%

Properties

5

Total

UNITS SOLD

Decrease From Increase From Apr 2022 Apr 2022

42% 50%

**\$746**K

Average

Price

Increase From Apr 2022

\$660K

Median

Price

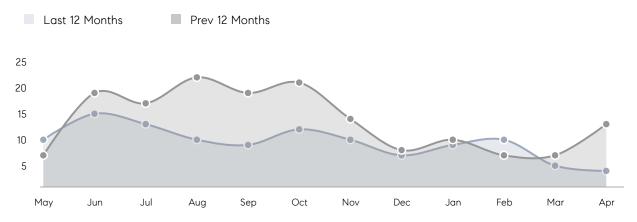
## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	75	27	178%
	% OF ASKING PRICE	101%	105%	
	AVERAGE SOLD PRICE	\$746,400	\$496,714	50.3%
	# OF CONTRACTS	2	6	-66.7%
	NEW LISTINGS	2	12	-83%
Houses	AVERAGE DOM	75	20	275%
	% OF ASKING PRICE	101%	107%	
	AVERAGE SOLD PRICE	\$746,400	\$630,000	18%
	# OF CONTRACTS	1	3	-67%
	NEW LISTINGS	1	9	-89%
Condo/Co-op/TH	AVERAGE DOM	-	30	-
	% OF ASKING PRICE	-	104%	
	AVERAGE SOLD PRICE	-	\$443,400	-
	# OF CONTRACTS	1	3	-67%
	NEW LISTINGS	1	3	-67%

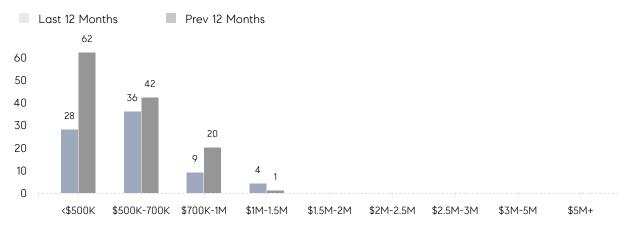
# Whippany

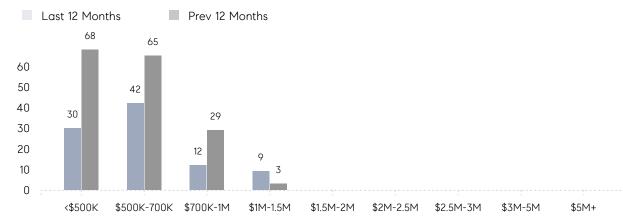
APRIL 2023

#### Monthly Inventory



### Contracts By Price Range





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COMPASS

April 2023

Wood-Ridge Market Insights

Wood-Ridge

APRIL 2023

UNDER CONTRACT

3 Total



\$435K Median Price

-82%

Properties

Decrease From Decrease From Apr 2022

-24% -24% Apr 2022

Decrease From Apr 2022

Properties -72%

5

Total

UNITS SOLD

Decrease From Apr 2022

-6% -7% Decrease From

\$554K

Average Price

Apr 2022

Decrease From Apr 2022

\$510K

Median

Price

## **Property Statistics**

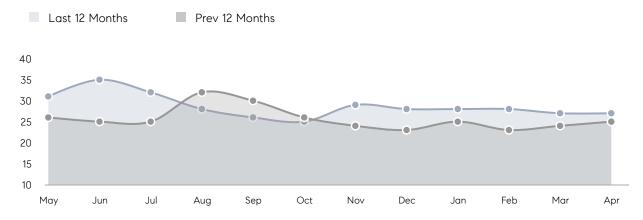
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	38	24	58%
	% OF ASKING PRICE	98%	101%	
	AVERAGE SOLD PRICE	\$554,000	\$591,202	-6.3%
	# OF CONTRACTS	3	17	-82.4%
	NEW LISTINGS	5	20	-75%
Houses	AVERAGE DOM	38	28	36%
	% OF ASKING PRICE	98%	102%	
	AVERAGE SOLD PRICE	\$554,000	\$580,273	-5%
	# OF CONTRACTS	1	8	-87%
	NEW LISTINGS	2	11	-82%
Condo/Co-op/TH	AVERAGE DOM	-	17	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$608,378	-
	# OF CONTRACTS	2	9	-78%
	NEW LISTINGS	3	9	-67%

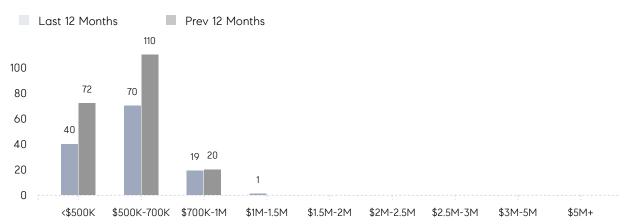
Compass New Jersey Monthly Market Insights

# Wood-Ridge

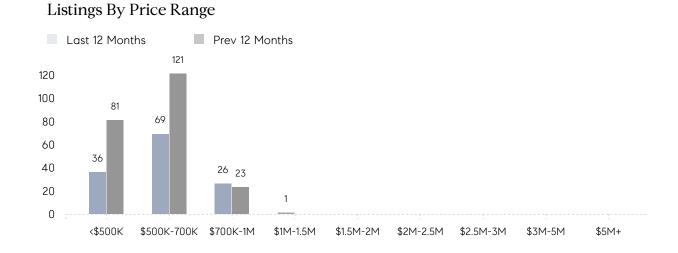
#### APRIL 2023

#### Monthly Inventory





#### Contracts By Price Range



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COMPASS

April 2023

Woodbridge Township Market Insights

# Woodbridge Township

APRIL 2023

UNDER CONTRACT

UNITS SOLD

15	\$421K	\$399K	<b>7</b>	\$387K	\$385K
<sup>Total</sup>	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
15%	5%	-2%	-56%	-4%	-7%
Increase From	Increase From	Decrease From	Decrease From	Decrease From	Decrease From
Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022

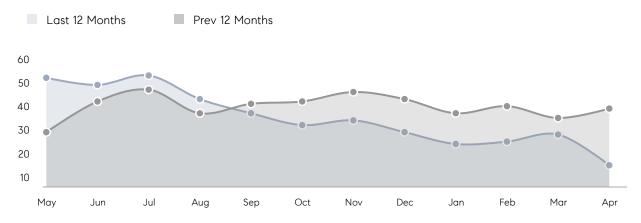
### **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	28	37	-24%
	% OF ASKING PRICE	105%	104%	
	AVERAGE SOLD PRICE	\$387,286	\$403,125	-3.9%
	# OF CONTRACTS	15	13	15.4%
	NEW LISTINGS	10	23	-57%
Houses	AVERAGE DOM	23	41	-44%
	% OF ASKING PRICE	104%	104%	
	AVERAGE SOLD PRICE	\$431,200	\$424,643	2%
	# OF CONTRACTS	13	9	44%
	NEW LISTINGS	10	18	-44%
Condo/Co-op/TH	AVERAGE DOM	39	8	388%
	% OF ASKING PRICE	108%	106%	
	AVERAGE SOLD PRICE	\$277,500	\$252,500	10%
	# OF CONTRACTS	2	4	-50%
	NEW LISTINGS	0	5	0%

# Woodbridge Township

#### APRIL 2023

#### Monthly Inventory



### Contracts By Price Range





 $\sim$   $\sim$   $\sim$   $\sim$   $\sim$ / / / / / / / //// | | | | | / ------

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/ / / / COMPASS

April 2023

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# Woodcliff Lake Market Insights

# Woodcliff Lake

APRIL 2023

UNDER CONTRACT

4 Total Properties



\$1.6M Median Price

-56% Decrease From

Apr 2022

53% om Increase From Apr 2022 85% Increase From Apr 2022 Properties

2

Total

UNITS SOLD

Decrease From Apr 2022 Apr 2022

5%

\$1.2M

Average Price

> Increase From Apr 2022

\$1.2M

Median

Price

6%

## **Property Statistics**

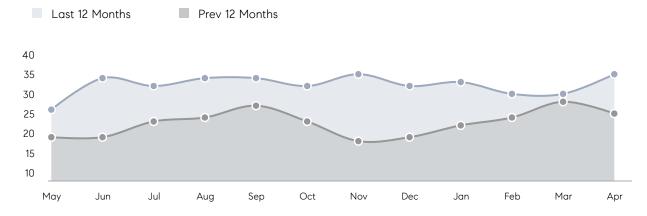
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	12	18	-33%
	% OF ASKING PRICE	101%	105%	
	AVERAGE SOLD PRICE	\$1,272,500	\$1,209,182	5.2%
	# OF CONTRACTS	4	9	-55.6%
	NEW LISTINGS	8	7	14%
Houses	AVERAGE DOM	12	18	-33%
	% OF ASKING PRICE	101%	105%	
	AVERAGE SOLD PRICE	\$1,272,500	\$1,250,000	2%
	# OF CONTRACTS	4	8	-50%
	NEW LISTINGS	8	6	33%
Condo/Co-op/TH	AVERAGE DOM	-	13	-
	% OF ASKING PRICE	-	102%	
	AVERAGE SOLD PRICE	-	\$801,000	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	1	0%

Compass New Jersey Monthly Market Insights

# Woodcliff Lake

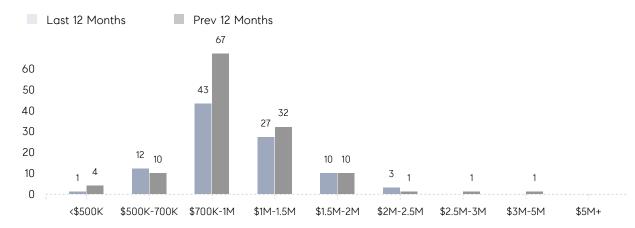
#### APRIL 2023

#### Monthly Inventory





### Contracts By Price Range



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April 2023

Wyckoff Market Insights

# Wyckoff

#### APRIL 2023

UNDER CONTRACT

10 Total Properties



\$1.0M Median Price

-70%

Decrease From Apr 2022

41% 2 Increase From Ir Apr 2022 A

23% Increase From Apr 2022 Properties

UNITS SOLD

10

Total

-2.3.70-0.70Decrease From<br/>Apr 2022Decrease From<br/>Apr 2022

-8% -5%

\$1.0M

Average Price

> Decrease From Apr 2022

\$1.0M

Median

Price

## **Property Statistics**

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	22	41	-46%
	% OF ASKING PRICE	105%	104%	
	AVERAGE SOLD PRICE	\$1,031,500	\$1,123,168	-8.2%
	# OF CONTRACTS	10	33	-69.7%
	NEW LISTINGS	16	25	-36%
Houses	AVERAGE DOM	22	41	-46%
	% OF ASKING PRICE	106%	104%	
	AVERAGE SOLD PRICE	\$1,073,889	\$1,123,168	-4%
	# OF CONTRACTS	9	30	-70%
	NEW LISTINGS	15	22	-32%
Condo/Co-op/TH	AVERAGE DOM	29	-	-
	% OF ASKING PRICE	98%	-	
	AVERAGE SOLD PRICE	\$650,000	-	-
	# OF CONTRACTS	1	3	-67%
	NEW LISTINGS	1	3	-67%

# Wyckoff

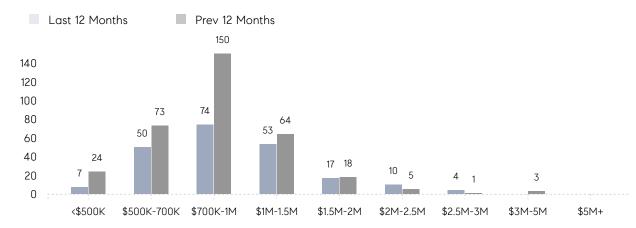
#### APRIL 2023

#### Monthly Inventory

Last 12 Months Prev 12 Months 70 60 50 40 30 20 May Jun Jul Sep Oct Dec Feb Aug Nov Jan Mar Apr



### Contracts By Price Range



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